

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955
MINUTES OF STAFF MEETING

Thursday January 9, 2020

Meeting was called to order by President Kitty Meyers at 1000 hrs. A quorum was present and acting throughout the meeting.

Attendees: CAPT Cora Bayle-Cox, COL Vaughn Caudill, Col Irene Collier, Col Peter Hunt, Col Joe Morgan, Col Stu Myers, Col David Patrick, Col Felix Santiago, LtCol Kitty Meyers, LTC Stephan Porter, MAJ Jim Cunningham, Janet Morgan, Trish Meserve.

Guest: LTC John Gibbs

Invocation and pledge by Jim Cunningham

Secretary: Col David Patrick, USAF (Ret) – Minutes from the November meeting were reviewed and approved for filing.

Treasurer: Col Vaughn Caudill, USA (Ret) – Scholarship donations received in 2019 almost doubled! With donations and the golf tournament the budget for the ACEF was set at \$19,000 but we received over \$26,000. But overall, we broke even at around \$8k. Do not want donations to sit in the account so scholarships budget for 2020 is \$20,000. Will take care of the 990 Tax reporting.

Alamo Chapter Educational Foundation ACEF (501(C)3)

INFLOWS	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2019 Budget	Variance
Donations	2,035.00	527.00	1,140.00	350.00	60.00	526.00	-	33.00	60.00	180.00	1,940.00	935.00	7,786.00	\$ 4,000.00	3,786.00
The Big Give				625.00	698.15								1,323.15	\$ -	1,323.15
Other								1,575.11					1,575.11		1,575.11
Golf Tournament													-		-
In		1,000.00		10,960.00	2,465.00	4,600.00	7,625.00	10,481.00	1,520.00	100.00			38,751.00		38,751.00
Out	1,000.00							17,442.54	22,504.23		4,061.69		22,504.23		22,504.23
Sub Total Golf	(1,000.00)	1,000.00	-	10,960.00	2,465.00	4,600.00	7,625.00	10,481.00	(15,922.54)	100.00	(4,061.69)	-	\$ 16,246.77	\$ 15,000.00	1,246.77
TOTAL INFLOW	2,035.00	1,527.00	1,140.00	11,935.00	3,223.15	5,126.00	7,625.00	12,089.11	(15,862.54)	280.00	1,940.00	935.00	26,931.03	\$ 19,000.00	7,931.03
Austin Scholarship	1,575.11														
OUTFLOWS															
Other															
Big Give Admin Fee	200.00											200.00	400.00	\$ -	400.00
Charity															
Warrior & Family Support Ctr											6,500.00		6,500.00	\$ 7,500.00	(1,000.00)
MOAA Heritage					125.00								125.00	\$ 125.00	-
Undesignated Charities														\$ 100.00	(100.00)
Total	200.00	-	-	-	125.00	-	-	-	-	-	-	6,700.00	7,025.00	\$ 7,725.00	(700.00)
Scholarships															
Col Torrey				500.00									500.00	\$ 500.00	-
Gen Herring (JROTC)						500.00							500.00	\$ 500.00	-
Col McCarthy (JROTC)					500.00								500.00	\$ 500.00	-
Chapter (Jim & Cheryl Cunningham)				500.00									500.00	\$ 500.00	-
ROTC Navy UT Austin					500.00								500.00	\$ 500.00	-
ROTC Army UT Austin					500.00								500.00	\$ 500.00	-
ROTC Army Texas State				500.00									500.00	\$ 500.00	-
ROTC Army UT RGV					1,000.00								1,000.00	\$ 1,000.00	-
ROTC Army Texas A&M Corpus Christi				1,000.00									1,000.00	\$ 1,000.00	-
ROTC Army Texas A&M Kingsville				1,000.00									1,000.00	\$ 1,000.00	-
ROTC Army St Mary's				1,000.00									1,000.00	\$ 1,000.00	-
ROTC Army UTSA			1,000.00										1,000.00	\$ 1,000.00	-
ROTC Air Force UT Austin					500.00								500.00	\$ 500.00	-
ROTC Air Force Texas State					500.00								500.00	\$ 500.00	-
ROTC Air Force UTSA				1,000.00									1,000.00	\$ 1,000.00	-
ROTC Air Force UTSA (Ed & Ruby Marvin)				1,000.00									1,000.00	\$ 1,000.00	-
Total	-	-	1,000.00	7,000.00	3,000.00	500.00	-	-	-	-	-	-	11,500.00	\$ 11,500.00	-
TOTAL OUTFLOW	200.00	0.00	1,000.00	7,000.00	3,125.00	500.00	0.00	0.00	0.00	0.00	0.00	6,700.00	18,525.00	\$ 19,225.00	(700.00)
Decrease/Increase	1,835.00	1,527.00	140.00	4,935.00	98.15	4,626.00	7,625.00	12,089.11	(15,862.54)	280.00	1,940.00	(5,765.00)	8,406.03	\$ (225.00)	8,631.03

Operations (501(C)4)

Inflows:

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2019 Budget	Variance
Membership Dues															
MOAA National		2,040.00											\$2,040.00	\$ 2,000	\$40.00
Austin Chapter													\$0.00	\$ -	\$0.00
New Surv Sp													\$0.00	\$ -	\$0.00
New Retired				30.00	70.00			40.00		20.00		20.00	\$180.00	\$ -	\$180.00
New Active Duty										20.00			\$20.00	\$ -	\$20.00
New Former		60.00			30.00			20.00					\$110.00	\$ -	\$110.00
Renewal Surv Sp	270.00	140.00	60.00	40.00	20.00	40.00	40.00	20.00	20.00		140.00	40.00	\$830.00	\$ 1,000	-\$170.00
Renewal Retired	1,060.00	420.00	150.00	240.00	170.00	310.00	180.00	320.00	320.00	420.00	340.00	460.00	\$4,390.00	\$ 11,000	-\$6,610.00
Renewal Active Duty		20.00	40.00	20.00	20.00		20.00				40.00		\$160.00	\$ 250	-\$90.00
Renewal Former													\$0.00	\$ 250	-\$250.00
Total	\$ 1,330.00	\$ 2,680.00	\$250.00	\$330.00	\$310.00	\$350.00	\$240.00	\$400.00	\$340.00	\$460.00	\$520.00	\$520.00	\$7,730.00	\$ 14,500	-\$6,770.00
Non-Dues Revenue															
Golf Tournament										4,061.69			\$4,061.69	\$ 4,000	\$61.69
Merchandise (Coins/Shirts)	60.00		55.00	80.00	195.00	120.00	50.00		30.00	305.00	30.00	35.00	\$960.00	\$ 3,000	-\$2,040.00
Advertising Lariat	1,620.00		4,050.00	2,970.00	1,770.00	3,390.00			150.00				\$13,950.00	\$ 10,000	\$3,950.00
ROTC Medals			475.00										\$475.00	\$ 1,000	\$ -
Corporate Partnership		100.00	300.00			100.00	100.00				100.00		\$700.00	\$ 1,500	-\$800.00
Donations to Chapter	550.00	670.00	65.00		286.00	35.00	150.50	258.00	20.00	2,430.00	1,142.00	600.00	\$6,206.50	\$ 2,500	\$3,706.50
Donations to Outreach	527.00	1,140.00	975.00	758.15	526.00	20.00	13.00	60.00	180.00	1,940.00	935.00	459.00	\$7,533.15	\$ 4,000	\$3,533.15
Social Events	1,960.00	662.00	1,450.00	1,700.96	2,216.00	1,280.20	157.00	918.05	673.00	2,113.00	2,142.00	1,588.00	\$16,860.21	\$ 14,000	\$2,860.21
Total	\$ 4,717.00	\$ 2,572.00	\$ 7,370.00	\$ 5,509.11	\$ 4,993.00	\$ 4,945.20	\$ 470.50	\$ 1,236.05	\$ 1,053.00	\$ 10,849.69	\$ 4,349.00	\$ 2,682.00	\$50,746.55	\$ 40,000	\$10,746.55
TOTAL INCOME	\$6,047.00	\$5,252.00	\$7,620.00	\$5,839.11	\$5,303.00	\$5,295.20	\$710.50	\$1,636.05	\$1,393.00	\$11,309.69	\$4,869.00	\$3,202.00	\$58,476.55	\$ 54,500	\$3,976.55

Revenue from membership dues was down though donations were up. The membership will be thanked for this outpouring of support in the next President's message in The Lariat newsletter. Lisa Skopal did a great job with increasing the advertising revenue – need to continue the trend!

Outflows:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2019 Budget	Variance
Copier Mntn Agreement				571.00									\$71.00	\$ 525	(46.00)
Square Service Fee	26.62	24.82	15.49	12.10	54.00	63.63	59.88	71.55	53.27	69.59	36.39	20.41	\$07.75	\$ 500	(7.75)
PayPal Service Fee	36.10	7.29	149.68	69.60	100.05	44.10	122.30	65.97	21.60	55.35	71.85	66.11	\$10.00	\$ 450	(360.00)
D&O Insurance								653.00					\$63.00	\$ 750	97.00
Dues & Subscription	827.00	451.20	338.72		75.00								\$1,691.92	\$ 1,400	(291.92)
GT Contractor Incentive										1,000.00			\$1,000.00	\$ 1,000	-
Independent Contr	790.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	1,580.00	2,870.00	\$19,460.00	\$ 19,460	-
Lariat Postage	1,000.00						600.00						\$1,600.00	\$ 2,000	400.00
Lariat Printing	454.02	456.68	650.23	453.18	453.18	453.03	911.40	-	454.65	455.70	455.70	300.68	\$5,498.45	\$ 5,000	(498.45)
Liability Insurance		425.00				62.00							\$487.00	\$ 500	13.00
Marketing		200.00									492.36		\$692.36	\$ 150	(542.36)
Merchandise (Coins/Shirts)	2,227.34												\$2,227.34	\$ 2,500	272.66
Office	622.78	19.79	94.15	167.57	610.63	1,114.33		58.59		464.91	253.09	102.98	\$3,508.82	\$ 2,500	(1,008.82)
Postage & Delivery	251.75						8.00			773.60		276.80	\$1,310.15	\$ 2,000	689.85
ROTC							391.22						\$391.22	\$ 1,000	608.78
ROTC Medals			475.00										\$475.00	\$ 1,000	525.00
Social Events	1,918.70		2,237.86	1,419.48		2,689.13	400.00		543.40		1,133.34	3,519.74	\$13,861.65	\$ 14,000	138.35
Solitaires													\$ -	\$ 75	75.00
Special Activities													\$ -	\$ 600	600.00
Telephone	157.15	144.76	146.33	145.30	144.44	149.53	150.90	149.32	154.70	148.42	158.50	139.47	\$1,788.82	\$ 1,800	11.18
Trans To Outreach	2,035.00	527.00	1,140.00	975.00	758.15	526.00	-	33.00	60.00	180.00	1,940.00	935.00	\$9,109.15	\$ 4,000	(5,109.15)
Volunteer Recogn													\$ -	\$ 100	100.00
TOTAL OUTFLOWS	10,346.46	3,836.54	6,827.46	5,393.23	3,775.45	6,681.75	4,223.70	2,611.43	2,867.62	4,727.57	6,121.23	8,231.19	\$65,643.63	\$ 61,310	(4,333.63)
Surplus/(Deficit)	(4,299.46)	1,415.46	792.54	445.88	1,527.55	(1,386.55)	(3,513.20)	(975.38)	(1,474.62)	6,582.12	(1,252.23)	(5,029.19)	(7,167.08)	(6,810.00)	(357.08)

Not at all worries about the expenses, the chapter is frugal.

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	9-Jun-01	July	Aug	Sep	Oct	Nov	Dec		
RBFCU														
Savings	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 5.00	\$ 5.00	\$ 5.00		
Money Market	\$16,313.27	\$16,848.60	\$ 6,496.96	\$ 4,975.64	\$ 7,737.94	\$ 8,268.24	\$ 8,272.80	\$ 8,310.03	\$ 5,874.13	\$18,958.91	\$20,907.34	\$20,025.97		
Checking	\$ 300.46	\$ 300.47	\$10,800.57	\$ 3,800.82	\$ 1,175.93	\$ 675.97	\$ 676.00	\$ 676.03	\$ 676.06	\$ 6,530.08	\$ 6,530.35	\$ 1,655.59		
Certificates	\$ 9,897.01	\$ 9,911.34	\$ 9,927.23	\$ 9,942.63	\$ 9,958.57	\$ 9,974.02	\$ 9,990.01	\$10,006.02	\$10,021.55	\$10,037.62	\$10,053.19	\$10,069.31		
Total	\$26,518.64	\$27,068.31	\$27,232.66	\$18,726.99	\$18,880.34	\$18,926.13	\$18,946.71	\$18,999.98	\$16,579.64	\$35,531.61	\$37,495.88	\$31,755.87		
Chapter Operations														
Broadway	\$10,793.98	\$13,208.92	\$14,001.98	\$25,407.34	\$29,400.41	\$32,613.86	\$36,725.66	\$45,441.28	\$28,303.40	\$14,204.55	\$12,752.35	\$7,923.16		
USAA	\$16,480.69	\$16,501.68	\$16,520.67	\$16,541.72	\$16,562.11	\$16,562.11	\$16,603.66	\$16,603.66	\$16,645.19	\$ -				
RBFCU CD's										\$16,663.75	\$16,683.61	\$16,704.16		
Total	\$27,274.67	\$29,710.60	\$30,522.65	\$41,949.06	\$45,962.52	\$49,175.97	\$53,329.32	\$62,044.94	\$44,948.59	\$30,868.30	\$29,435.96	\$24,627.32		
Social Events														
Income	\$1,894.00	\$720.00	\$1,814.96	\$1,533.00	\$1,703.00	\$1,540.00	\$0.00	\$826.05	\$682.00	\$2,245.00	\$1,310.00	\$1,596.00	\$984.00	\$16,848.01
Outgo	\$1,918.70	\$640.00	\$1,557.66	\$1,419.48	\$1,166.10	\$1,923.03	\$0.00	\$0.00	\$543.40	\$2,020.00	\$1,133.34	\$1,499.74	\$984.00	\$14,805.45
Variance	-\$24.70	\$80.00	\$257.30	\$113.52	\$536.90	-\$383.03	\$0.00	\$826.05	\$138.60	\$225.00	\$176.66	\$96.26	\$0.00	\$2,042.56

The reserve in the Educational Foundation is up to \$31k and needs to be reduced to \$15. We should keep \$35-\$40 on Operations.

Budget 2020: ACEF

The ACEF budget for 2020 is basically the same as 2019 except for the Scholarships. We will incur a deficit of approx. \$3k and may need to run a deficit for 3-5 years to bring the reserves down.

<u>INFLOWS</u>	2020 Budget
Donations	\$ 7,000
The Big Give	\$ 1,500
Other	\$ 450
Golf Tournament	
In	\$ -
Out	\$ -
Sub Total Golf	20,000.00
TOTAL INFLOW	\$ 28,950.00
<u>OUTFLOWS</u>	
Other	
Big Give Admin Fee	\$ 400
Medal	\$ 450
ROTC Medal Mailing	\$ 400
Golf Administration	\$ 4,000
Charity	
Warrior & Family Support Ctr	\$ 6,400
MOAA Heritage	\$ 125
Total	\$ 11,775
Scholarships	
Col Torrey	
Gen Herring (JROTC)	
Col McCarthy (JROTC)	
Chapter (Jim & Cheryl Cunningham)	
ROTC Navy UT Austin	
ROTC Army UT Austin	
ROTC Army Texas State	
ROTC Army UT RGV	
ROTC Army Texas A&M Corpus Christi	
ROTC Army Texas A&M Kingsville	
ROTC Army St Mary's	
ROTC Army UTSA	
ROTC Air Force UT Austin	
ROTC Air Force Texas State	
ROTC Air Force UTSA	
ROTC Air Force UTSA (Ed & Ruby Marvin)	
Total	\$ 20,000
TOTAL OUTFLOW	\$ 31,775
Decrease/Increase	\$ (2,825)

Budget 2020: Operations Inflows:

Most of the past three-year payers do renew this year and advertising budget was reduced to \$12k as a conservative measure.

Membership Dues	
MOAA National	\$ 2,500.00
Austin Chapter	
New Surv Sp	
New Retired	\$ 100.00
New Active Duty	
New Former	\$ 100.00
Renewal Surv Sp	\$ 800.00
Renewal Retired	\$ 10,000.00
Renewal Active Duty	\$ 100.00
Renewal Former	
Total	\$ 13,600.00
Non-Dues Revenue	
Golf Tournament	\$ 4,000.00
Merchandise (Coins/Shirts)	\$ 1,500.00
Advertising Lariat	\$ 12,000.00
ROTC Medals	\$ -
Corporate Partnership	\$ 1,000.00
Donations to Chapter	\$ 6,000.00
Donations to Outreach	\$ 7,000.00
Social Events	\$ 15,000.00
Total	\$ 46,500.00
TOTAL INCOME	\$ 60,100.00

Budget 2020: Operations Outflows:

We will no longer have the expense of postage of printing for The Lariat and hope to exceed revenue from advertising and donations.

Category	2020 Budget
Copier Mntn Agreement	\$ 575
Square Service Fee	\$ 550
PayPal Service Fee	\$ 800
D&O Insurance	\$ 655
Dues & Subscription	\$ 1,700
GT Contractor Incentive	\$ 1,500
Independent Contr	\$ 20,500
Lariat Postage	\$ -
Lariat Printing	\$ -
Liability Insurance	\$ 500
Marketing	\$ 750
Merchandise (Coins/Shirts)	\$ 1,500
Office Supplies	\$ 3,500
Postage & Delivery	\$ 1,500
ROTC	\$ -
ROTC Medals	\$ -
Social Events	\$ 15,000
Solitaires	\$ -
Special Activities	\$ 600
Telephone	\$ 1,800
Trans To Outreach	\$ 7,000
Volunteer Recogn	\$ 100
TOTAL OUTFLOWS	\$ 58,530
Surplus/(Deficit)	\$ 1,570

VP Membership: COL Felix Santiago, USA (Ret) – Felix presented an analysis of the membership statistical patterns in context with annual goals. (See Appendix 1). He recommended the Chapter establishes a 10 percent goal for recruitment and retention of the current 1177 total. Discussion focused on initiatives to sustain membership recruitment and retention on a particularly challenging year with over 50% members due for renewals. A proposal to enhance outreach of veterans was presented and supported. Stephan offered to coordinate presentations in the Fort Sam TAP briefings. Current membership stands at 1177 consisting of 292 Active Duty, 163 Surviving Spouses, 26 Former Military and 696 Retired.

VP Programs: Col David Patrick, USAF (Ret) – The average rating from the survey results improved during 2019 over 2018. The speaker in December received a perfect score – first time ever! Continued poor score on the sound system. January's luncheon speaker is Mark Larson

from City Education Partners and the February event is a Happy Hour at the Petroleum Club with General Ayala who will be focusing on the Warrior Games. In June we will change the date from the Friday to a Thursday to see if that encourages participation.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – Was honored to be awarded the Steve Strobbridge Legislative Award from MOAA at the recent TCC meeting at Blue Skies. As chair of TVCO, TCC President and Chapter Legislative Chair Jim will be setting the priorities for the 2021 Legislative session in Austin. The legislative team must talk to both incumbent and front runners regarding MOAA priorities listed on the MOAA website, as well as to both city and state representatives.

President: LtCol Kitty Meyers, USAF (Ret) – Will be attending the P4 meeting today at ACOG to discuss issues impacting San Antonio's military. Will be in Austin on 13th at the Texas Military Summit, in Waco on 24-25 for TCC meeting, at BST satellite meeting on Feb 10, ARC satellite meeting on Feb 11.

Please submit your suggestions for the nominee for the Volunteer of the Year award to Kitty. The Chapter needs a BigGive coordinator, a Surviving Spouse Coordinator and advertising team members.

Buddy Program Status: Please continue to encourage buddies to join you in forming committees - Peter Hunt has done an amazing job in building his scholarship committee.

Scorecard: David Patrick advised the Mission and Vision statements were tweaked at the planning meeting (See Appendix II). The top two priorities are the same as last year and a third was added – Sustain a strong and influential legislative program.

Staff Reports

Volunteer Coordinator: Col Pete Schaub – Absent. No report. Kitty advised Pete does a great deal of work remotely.

Solitaires: (Open) - No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Stu advised two deaths, one a spouse of a current member and one Navy Commander. Cora advised she is continuing to work on combining survivor checklists from 5 sources for a comprehensive document. It is currently awaiting approval from legal affairs.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – Absent. No report.

Editor: (Open) - No report. Kitty, David Patrick and Jim Cunningham will work together on the MOAA Communications award which is due February 1st.

VAC/VGSAA Rep: MAJ Jim Cunningham, USA (Ret) – No report.

Administration: Trish Meserve – 253 renewal notices are about to be sent and 15 members were deleted for nonpayment of dues from a September renewal. The list of October renewals that will soon receive their final-final request was provided. (See Appendix III).

Historian: (Open) No report.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – No report.

Transition Liaison Officer: LtCol Kitty Meyers, USAF (Ret) – Active with individual counselling, Transition Alliance team and the MOAA teleconference.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – The second Scholarship Committee Strategy meeting met and developed two proposed budget that were submitted to the Board for approval. The request for \$20,000 was approved. The 3rd meeting today after staff meeting will concentrate on mailing out the award packets to each JROTC unit. Bob Pollock has been a phenomenal help in this project. Peter is working on a SOP handbook that future scholarship chairs can use.

Special Activities Representative: Susie Tolman, Surviving Spouse – Absent. No report.

Blue Skies of Texas Satellite Chapter Representative: LtCol Jim Conner, USAF (Ret) – Absent. The next BSTsatellite dinner meeting will be on Feb 10 with Gail Joyce. Sign ups will be limited to 50 and can be done through the chapter website.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Has edited email distribution list which now contains about 90 folks! The ARC satellite dinner will be Feb 11th with Gail Joyce as speaker.

Advertising Coordinator: Col Lisa Skopal, USAF (Ret) – Absent. No report. Kitty/David to follow up with Freddie and Kathie regarding encouraging Joy Woodward to assist with golf tournament sponsorships.

MEETING ADJOURNED at 11:50am.

Next Board Meeting – Tuesday 21 Jan 10:00am

Next Golf Meeting – Monday 3 Feb 2pm

Next Staff Meeting – Thursday 6 Feb 10am

A handwritten signature in black ink, appearing to read 'David Patrick', is written above a horizontal line.

Col David Patrick, USAF (Ret), Secretary

APPENDIX 1

MOAA-AC MEMBERSHIP & RETENTION

0 Priority and Goals

- ./ MOAA-AC Stated priority # 1 is to increase and retain membership
- ./ Dec 2019 - 1500
- ./ Dec 2020 -- 10 gain/1200 Gain + Retain

0 Current Membership Stats (as of 9 Jan 2020)

	Jan 2014	Jan 2015	Jan 2016	Jan 2017	Jan 2018	Jan 2019	Dec 2012	Jan 2020	Diff	~current
./ Active Duty-	368	384	267	207	197	230	283	279	- 4	+13= 287
./ Surviving spouse-	217	202	186	181	183	177	162	163	+1	163
./ Former Mil-	16	27	37	36	30	23	25	26	+1	26
./ Retired-	832	~56	210	10212	729	705	705	Q212	- 2	i22~
./ Total-	1433	1468	1400	1414	1139	1135	1175	1164	-11	1177

0 New members

- ./ December 2019
- ~ NC: +2/+5
- ./ January 2020
- ~ NC: +6/

0 Issues

- ./ Welcome emails
- ./ New brochures
- ./ Member support
- ./ Tracking mass expirations dates, Renewals, and Follow-ups

APPENDIX II

Vision

"To be the primary advocate for the military community."

Mission

- *Provide information, support and social engagement to members;*
- *Offer programs and services for the common good of the military community; and,*
- *Support MOAA at the national, regional and local levels with a powerful voice".*

APPENDIX III

TITLE	FIRST NAME	LAST NAME	ADDRESS1	CITY	ST	ZIP	BRANCH	HOME PHONE	MEMBER ST.	E-MAIL ADDRESS
COL	Mark	Aitken	7603 Mission Point	Boerne	TX	78015	USA	(512) 815-5957	Active Duty	mark@theaitkens5.com
Capt	Lisa	Angotti	111 W. Jones Ave #423	San Antonio	TX	78215	USAF	(413) 297-7573	Active Duty	lisa.angotti@gmail.com
LtCol	James	Kniker	5100 John Ryan Blvd #2613	San Antonio	TX	78245	USAF	(210) 677-0224	Retired	jkkniker@net-gate.com
MAJ	Debra	Love	3819 Harry Wurzbach #3416	San Antonio	TX	78209	USA		Active Duty	debralove4621@gmail.com
LTC	David	Marquez	970 Wildemess Trail	New Braunfels	TX	78132	USA	(830) 708-4010	Retired	david.marquez@hotmail.com
LTC	Andrew	McGraw	4642 Shavano Birch	San Antonio	TX	78231	USA	(210) 410-7983	Active Duty	andmcgr@aol.com
LTC	W. Ron	Rickard	5100 John Ryan Blvd #1408	San Antonio	TX	78245	USA	(732) 233-6864	Retired	ronrickard@gmail.com
CPT	Bersy	Roberson	14811 Heubner Rd #9322	San Antonio	TX	78231	USA	(253) 310-6475	Active Duty	bercyrobo@gmail.com
COL	Steve	Sanchez	410 McNeil Rd	San Antonio	TX	78228	USA	(210) 737-2559	Retired	sanchezst7@gmail.com
CPT	Charlton	Smith	122 Roy Smith Rd #1441	San Antonio	TX	78215	USA	(425) 785-3991	Active Duty	charltonsmith@gmail.com
Col	Mike	Tillema	20429 Wahl Lane	San Antonio	TX	78266	USAF	(210) 863-5155	Retired	helitill@aol.com
CPT	Hiram	Virchis	8202 Latitas Bend	San Antonio	TX	78254	USA	(915) 216-0731	Active Duty	hwirchis@yahoo.com