MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955
MINUTES OF STAFF MEETING

Thursday, 9 January 2025

Meeting was called to order by Chapter President, Kitty Meyers, via Zoom. A quorum was present and acting throughout the meeting.

Attendees: Col Brian Afflerbaugh, Col Pete Schaub, Col Lisa Skopal, Lt Col Kitty Meyers, LTC Aimee Schumacher, MAJ Jim Cunningham.

Invocation by Jim Cunningham and pledge led by Kitty Meyers.

President: First order of business was a motion by Kitty Meyers, effective immediately, President Elect Aimee Schumacher is to be added as a signatory on all accounts at Broadway and RBFCU financial institutions. RBFCU accounts affected are listed in letter dated Jan 15th. Aimee Schumacher will also be provided with a debit card from the Broadway Bank Chapter Operations account. Instructions will also be given to remove Jim Cunningham as signatory and Felix Santiago. Jim Cunningham is tasked with moving the chapter's USAA insurance policies (Liability and Director's) through USAA from Jim Cunningham's account to Aimee Schumacher's. Seconded by Brian Afflerbaugh. Vote was unanimous, motion was approved. Kitty recently reached out to all current Austin area chapter members regarding their interest in setting up an independent Austin chapter with the support (financial and otherwise) of MOAA national. Levels of Excellence Award application needs to be submitted by end of January and requested input from the exec staff.

Continuing to look for a PR/Social Media person but to no avail, so focus will change to a Director of Communications to encompass website, PR, Social Media and The Lariat.

Secretary: The minutes from 5 December were approved for filing.

Treasurer: Col Brad Barnhart – Absent. Emailed report is as follows:

MACEF: The Education Foundation had a phenomenal year as individual member donations topped \$44,000. They also received \$6,000 for Foundation Fundraising and nearly tripled their income from the golf tournament. Expenses tracked as expected and 33 scholarships were distributed with an additional \$3,000 being spent on Leadership Development. For FY24, the Education Foundation had an excess of \$32,250.

Chapter Ops: FY24 was an incredibly successful year. Income exceeded expectations in every category except Individual Donations (only \$900 less than budgeted). Excluding Transfers to MACEF and Social Events, which are pass through amounts, we had an income total of \$46,068 - which is \$9,000 more than expected. Advertising, corporate sponsorships, and membership sales were the big winners. On the expense side, everything tracked fairly closely except office supplies which were 39% higher than expected. Finally, after distributing the much deserved contractor incentive, Chapter Ops had an income of \$4,943 for FY24.

Cash Balances are strong, both the MACEF and Chapter Operations should look at opening a 9- or 12-month CD with the additional funds from the money market/checking accounts.

Alamo Chapter Educational Foundation MACEF (501(C)3)

INCOME														
	<u>January</u>	February	March	April	May	June	July	August	September	October	November		FY24 YTD	FY2023
Donations (Transfers from Operations)	660.00	745.00	1160.00	315.00	650.00	390.00	725.00	2180.00	660.27	665.00			10,280.27	7,426.00
MOAA Grant											1800.00		1,800.00	
Donations (Checks)	125.00				250.00	300.00	5705.00	3200.00	125.00	225.00			29,820.00	14,281.00
Donations (Online)	650.00					526.00		632.22		25.00			4,408.03	1,575.00
Dividend	44.71			8.70	54.34	52.65	60.42	26.31	33.41	39.41		97.22	506.91	47.14
MajGen Dave Garza JROTC Donation		10000.00											10,000.00	-
Foundation Fundraising									4500.00	1500.00			6,000.00	
Golf Tourney Proceeds Scholarships												14826.69	14,826.69	5,389.96
Golf Tourney Proceeds for USO WFSC												5000.00	5,000.00	6,829.86
TOTAL INCOME	1,479.71	11,469.92	1,388.82	948.70	954.34	1,268.65	8,332.87	6,038.53	5,343.68	2,454.41	20,472.95	22,489.32	82,641.90	35,548.96
OUTFLOWS														
Expenses														
Office Supplies / Postage	392.20					886.21							1278.41	
Awards Luncheon				1115.10									1115.10	2298.0
PayPal Fee	16.88		1.18			16.18	51.40	9.64	1.21	1.21	13.16	19.80	130.66	25.12
Square Fee	3.65	3.65	5.40	1.03			8.90	14.45					37.08	34.77
Outreach														
USO WFSC	6830.00												6830.00	9,634.54
Leadership Development Initiatives														
ROTC Leadership Development			1000	2000									3,000.00	3,000.00
JROTC Scholarships														
Gen Herring * "Let's Go" Cadet Kilic			1000										1,000.00	1,000.00
Col McCarthy * "Let's Go" Cadet Birkner				1000									1,000.00	1,000.00
Susie Tolman * "Let's Go" Cadet Garcia			1000										1,000.00	1,000.00
MajGen Dave & Carrie Garza "Let's Go"			5000	2000	1000	1000							9,000.00	7,000.00
Chapter Scholarship Progam													-	
Col Torrey Minnie Piper Clearing House			1000										1,000.00	1,000.00
Chapter Dep * (Jim & Cheryl Cunningham)					1000								1,000.00	1,000.00
ROTC Scholarship Program													-	
ROTC AF * (Ed & Ruby Marvin) Cadet Vallor					1000								1.000.00	1.000.00
ROTC Scholarships			13000	4000	1000								18,000.00	18,000.00
Endowment Distribution													-	
	7242.73	3.65	22006.58	10116.13	4000.00	1902.39	60.30	24.09	1.21	1.21	13.16	19.80	45,391.25	45.992.52

Operations (501(C)4)

Inflows:

	٠,	January	F	ebruary	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2024 Bud	get	Variance
Membership Dues																		
MOAA National		585.00													\$585.00	\$	-	\$585.00
Austin Chapter															\$0.00	\$	-	\$0.00
New Surv Sp		25.00													\$25.00	\$	-	\$25.00
New Retired		25.00		75.00	50.00	100.00		75.00		75.00				25.00	\$425.00	\$	500	-\$75.00
New Active Duty					25.00										\$25.00	\$	100	-\$75.00
New Former					25.00										\$25.00	\$	-	\$25.00
New FOC															\$0.00	\$	50	-\$50.00
Renewal Surv Sp		50.00		275.00	150.00	25.00		75.00		100.00	50.00	50.00	50.00	25.00	\$850.00	\$	750	\$100.00
Renewal Retired		950.00		1,200.00	575.00	670.00	450.00	675.00	775.00	675.00	875.00	750.00	600.00	1,300.00	\$9,495.00	\$ 9,	000	\$495.00
Renewal Active Duty		100.00		25.00			75.00		50.00		75.00				\$325.00	\$	100	\$225.00
Renewal Former						25.00		75.00	25.00	25.00		25.00)		\$175.00	\$	100	\$75.00
Renewal FOC		50.00		25.00						25.00			25.00		\$125.00	\$	75	\$50.00
Total	\$	1,785.00	\$	1,600.00	\$ 825.00	\$ 820.00	\$ 525.00	\$ 900.00	\$ 850.00	\$ 900.00	\$ 1,000.00	\$ 825.00	\$ 675.00	\$ 1,350.00	\$12,055.00	\$ 10,	375	\$1,380.00
Non-Dues Revenue																		
Golf Tournament														6,608.90	\$6,608.90	\$ 5,0	000	\$1,608.90
Travel Awards					41.94										\$41.94			\$41.94
Merchandise (Coins/Shirts)		112.00		46.00	30.00		100.00	60.00		120.00		60.00)	60.00	\$588.00	\$	500	\$88.00
Advertising Lariat		275.00		275.00	275.00	3,245.00	4,070.00				1,100.00		600.00		\$9,840.00	\$ 5,0	000	\$4,840.00
Corporate Partnership	\$	100.00	\$	700.00	\$ 500.00	\$ 500.00	\$ 1,100.00					\$ 250.00	\$ 600.00	\$ 250.00	\$4,000.00	\$ 2,0	000	\$2,000.00
Donations to Chapter		760.00		1,455.00	520.00	805.00	275.00	792.00	2,740.00	1,065.00	765.00	605.00	1,420.00	1,733.00	\$12,935.00	\$ 13,	345	-\$910.00
Donations to MACEF		740.00		1,160.00	315.00	755.00	390.00	725.00	2,180.00	660.27	665.00	2,860.00	1,070.00	1,790.00	\$13,310.27	\$ 7,	000	\$6,310.27
Social Events		1,434.00		1,372.00	912.00	2,415.10	1,377.00	576.00	816.00	1,548.00	1,064.00	440.00	1,717.00	1,112.00	\$14,783.10	\$ 12,	500	\$2,283.10
Total	\$	3,421.00	\$	5,008.00	\$ 2,593.94	\$ 7,720.10	\$ 7,312.00	\$ 2,153.00	\$ 5,736.00	\$ 3,393.27	\$ 3,594.00	\$ 4,215.00	\$ 5,407.00	\$ 11,553.90	\$62,107.21	\$ 45,	345	\$16,262.21
TOTAL INCOME		\$5,206.00		\$6.608.00	\$3,418,94	\$8.540.10	\$7.837.00	\$3.053.00	\$6.586.00	\$4.293.27	\$4.594.00	\$5.040.0	0 \$6.082.00	\$12.903.9	\$74.162.21	\$ 56.	520	\$17.642.21

Outflows:

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	202	4 Budget	Variance
Bank Charge												15.51	15.51	\$	-	(15.51)
Copier Mntn Agreement				691.00									691.00	\$	691	-
PayPal Service Fee	95.98	81.26	84.13	127.33	152.40	93.88	128.81	108.39	71.41	120.10	125.24		1,188.93	\$	1,000	(188.93)
Square Service Fee	28.72	77.52	20.39	35.19	28.18	35.38	45.89	75.76	87.45	129.66	26.39		590.53	\$	700	109.47
D&O Insurance								709.00					709.00	\$	685	653.00
Dues & Subscription	243.05	1,063.80			766.57								2,073.42	\$	1,369	(703.93)
Contractor Incentive												2,000.00	2,000.00	\$	-	(2,000.00)
Independent Contr	1,000.83	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	3,002.49	24,019.92	\$	24,020	0.08
Liability Insurance		487.00											487.00	\$	487	-
Marketing													-	\$	-	-
Merchandise (Coins/Shirts)						498.21							498.21	\$	-	(498.21)
Office	973.83	526.54	312.38	72.33	113.96	592.97	990.27	310.97		549.92	1.53	658.39	5,103.09	\$	3,668	(1,435.58)
Postage & Delivery	358.70				682.35		682.35	440.55					2,163.95	\$	3,000	836.05
Social Events	2,036.00	1,108.80	2,116.00	1,012.00	220.00	1,280.00	841.20	2,008.00	1,616.00	60.00	1,244.00	1,739.00	15,281.00	\$	12,500	(2,781.00)
Special Activities													-	\$	-	-
Telephone	115.59	115.59	115.59	115.48	124.40	115.48	217.48	136.88	133.37	133.46	133.46	143.54	1,600.32	\$	1,400	(200.32)
Trans to MACEF	660.00	745.00	1,160.00	315.00	650.00	390.00	725.00	2,180.00	660.27	665.00	2,860.00	20,896.69	31,906.96	\$	7,000	(24,906.96)
Volunteer Recognition													-			
TOTAL Outflow	\$ 5,512.70	\$ 6,207.17	\$ 5,810.15	\$ 4,369.99	\$ 4,739.52	\$ 5,007.58	\$ 5,632.66	\$ 7,971.21	\$ 4,570.16	\$ 3,659.80	\$ 6,392.28	\$28,440.11	\$88,313.33	\$	56,520	\$31,793.33
Surplus/(Deficit)	-\$306.70	\$400.83	-\$2,391.21	\$4,170.11	\$3,097.48	-\$1,954.58	\$953.34	-\$3,677.94	\$23.84	\$1,380.20	-\$310.28	-\$15,536.21	-\$14,151.12	2	\$0.00	-\$14,151.12

Cash Balances:

MACEF	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	
Money Market	\$ 28,742.59	\$ 39,757.22	\$ 6,121.64	\$ 5,953.87	\$ 5,977.28	\$ 7,202.58	\$ 13,430.19	\$ 19,468.72	\$ 24,787.40	\$ 24,740.60	\$ 47,747.95	\$70,237.26	
Checking	\$ 172.02	\$ 168.38	\$ 13,336.20	\$ 5,336.54	\$ 2,222.88	\$ 145.51	\$ 145.52	\$ 121.44	\$ 145.24	\$ 120.25	\$ 120.25	\$ 120.26	
Certificates	\$ 10,839.84	\$ 10,874.46	\$ 10,917.35	\$ 10,960.33	\$ 11,004.92	\$ 11,048.25	\$ 11,093.20	\$ 11,138.33	\$ 11,182.18	\$ 11,227.67	\$ 11,271.87	\$11,317.73	
Total	\$ 39,764.45	\$ 50,810.06	\$ 30,385.19	\$ 22,260.74	\$ 19,215.08	\$ 18,406.34	\$ 24,678.91	\$ 30,738.49	\$ 36,124.82	\$ 36,098.52	\$ 59,150.07	\$81,685.25	
Chapter Operations FY2	2024												
Broadway	\$ 13,062.13	\$ 13,462.96	\$ 11,071.75	\$ 15,241.86	\$ 19,514.34	\$ 14,890.23	\$ 18,686.57	\$ 20,833.63	\$ 44,035.41	\$ 43,695.12	\$ 40,475.67	\$18,181.45	
RBFCU CD #1-3	\$ 17,738.73	\$ 17,792.25	\$ 17,849.64	\$ 17,906.72	\$ 17,976.92	\$ 18,045.12	\$ 18,115.86	\$ 18,186.87	\$ 18,255.87	\$ 18,327.08	\$ 18,393.05	\$18,461.47	
RBFCU CD #4	\$ 15,102.53	\$ 15,160.01	\$ 15,221.68	\$ 15,281.61	\$ 15,343.78	\$ 15,404.19	\$ 15,466.86	\$ 15,529.78	\$ 15,590.90	\$ 15,654.35	\$ 15,715.98	\$15,771.62	
Total	\$ 30,800.86	\$ 31,255.21	\$ 28,921.39	\$ 33,148.58	\$ 37,491.26	\$ 48,339.54	\$ 52,269.29	\$ 54,550.28	\$ 77,882.18	\$ 77,676.55	\$ 74,584.70	\$52,414.54	
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows	\$ 2,196.00	\$ 1,090.00	\$ 2,511.10	\$ 1,128.00	\$ 1,443.00	\$ 1,008.00		\$ 2,044.00	\$ 1,464.00		\$ 1,153.00	\$ 1,772.00	\$15,809.10
Outflows	\$ 2,186.00	\$ 958.80	\$ 2,116.00	\$ 1,176.00	\$ 1,360.00	\$ 841.20		\$ 2,008.00	\$ 1,676.00		\$ 1,244.00	\$ 1,739.00	\$15,305.00
Variance	\$ 10.00	\$ 131.20	\$ 395.10	\$ (48.00)	\$ 83.00	\$ 166.80	\$ -	\$ 36.00	\$ (212.00)	\$ -	\$ (91.00)	\$ 33.00	\$ 504.10

Membership & Recruitment: Lt Col Kathie Estrada, USAF (Ret) – Absent. On her behalf Lisa Skopal advised Kathie is working on formatting a slide depicting an introduction of MOAA-AC which will be incorporated in the bimonthly Newcomer's event presentation.

A schedule of recruiting events is being worked up so her absences through business travel can be filled by other volunteers. The dates for the 2025 Retiree Appreciation Day events are yet to be determined.

Programs: Col Brian Afflerbaugh, USAF (Ret) assisted by Col David Patrick, USAF (Ret – Reiterated due to Ft Sam Golf Course renovations the luncheon in Jan, March and April will be at the Alamo Heights United Methodist Church Christian Life Center on Basse Rd.

Will be meeting Brad Freeman (MACEF Board Chair) and Pete Hunt (VP Scholarships & Leadership Development) to finalize details for the Scholarship luncheon. Speaker for May almost locked in.

Legislative: MAJ Jim Cunningham, USA (Ret) – Texas legislative session starts on January 14th. There are a few Veterans related bills to be discussed, and Governor Abbott is concerned with school vouchers, veteran mental health and homelessness.

The next Texas Council of Chapters meeting (TCC) will be in late March.

Marketing & Development: Col Lisa Skopal, USAF (Ret) – Advised LeBorne Health insurance will not be renewing their Corporate Partnership.

MOAA-AC Band-Aid case giveaways and trifold for 80 players will be provided to Jan 29th Alamo Golf Tournament and their flyer distributed.

Scholarship: Col Peter Hunt, USAF (Ret) - Absent. No report.

Scorecard

A fifth priority was added to account for Board Chair's desire to increase our presence in the community where we could sponsor something.

The chapter was recognized by JBSA for the \$1700 plus donation raised for the food insecurity drive. The Military Transformation Task Force (MTTF) which oversees JBSA working with the community and vice versa has an excellence award, and Kitty to meet with a representative to see how the chapter can assist.

Staff Reports

VAC/VGSAA Rep: Maj Jim Cunningham, USA (Ret) – Next VAC meeting still to be set.

Retiree Council JBSA: Maj Jim Cunningham, USA (Ret) – At the recent Retiree Council meeting there was an After Action report on the RADS and Town Halls and will work dates for 2025.

A new seminar is being developed for folks getting ready to retire to explain Medicare, Social Security and Tricare to those soon to be retiring and how they all work together.

Transition Liaison Officer: Lt Col Kitty Meyers, USAF (Ret) – Weekly JBSA transition meetings have resumed and there will be a couple of hiring events coming up where assistance will be given re resumes etc.

Blue Skies of Texas Satellite Chapter Rep: Col Dan Van Syoc, USAF (Ret) – Absent.

Volunteer Coordinator: Col Pete Schaub, USAF (Ret) – No report.

VP Public Relations/Marketing: (Open) – No report.

Editor: LTC Aimee Schumacher, USA (Ret) – Nothing to report.

President Elect: LTC Aimee Schumacher, USA (Ret) – 18 chapters have now signed up for MOAA's CheddarUp program. It is currently available only for membership dues collections (new and renewal) and is ready to be added to our website. Trish to contact Bill.

Administration: Trish Meserve – The number of renewals for the month of December is 127 of which 110 are to be mailed. 51 folks are slated to be deleted for non-payment. The annual solicitation letter for Life members will go out next week – 138.

Old Business: Final version of the 2025 Budget was reviewed and will be forwarded to Chapter Board Chair for their approval.

New Business: Levels of Excellence notes – needs exec staff input before next week.

MEETING ADJOURNED AT 10:50am

Next Scholarship Mtg Jan 16, 1pm
Next MACEF Board Mtg – Jan 21, 2pm
Next Staff Meeting – Feb 6, 10am
Next Chapter Board Meeting – Mar 25, 1pm

Col David Patrick, USAF (Ret) Acting Secretary