

# MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER  
P. O. Box 340497 Ft Sam Houston, Texas 78234  
(210) 228-9955

## MINUTES OF STAFF MEETING

Thursday, April 2, 2015

Meeting was called to order by President Jim Cunningham at 1000 hrs. A quorum was present and acting throughout the meeting.

**Attendees:** Col Irene Collier, Col Kerry Green, Col Peter Hunt, Col Stu Myers, Col David Patrick, Col Barbara Ramsey, LTC Bob Blake, LtCol Fred Koechley, LtCol Kitty Meyers, LTC Kerry Reyna, LTC Chaplain James Taylor, LTC Jim Webb, Maj Fernando Carreon, MAJ Jim Cunningham, Susie Tolman, Trish Meserve.

Invocation and pledge led by Jim Cunningham.

Additions to the agenda: None

**Secretary:** Col David Patrick – Minutes from the March meeting were reviewed and approved for filing.

**Treasurer:** Vaughn Caudill (absent) – March financials were reviewed and approved for filing. Additionally the 3 year comparison was reviewed for presentation to the Board next week.

### Outreach Account:

| INCOME                       | January   | February  | March      | April | May  | June | July | August | September | Oct  | Nov  | Dec  | YTD       | 2015 Budget   | Variance    |
|------------------------------|-----------|-----------|------------|-------|------|------|------|--------|-----------|------|------|------|-----------|---------------|-------------|
| Donations                    | 375.00    | 5,055.00  | 485.00     |       |      |      |      |        |           |      |      |      | 5,915.00  | \$ 7,000.00   | (1,085.00)  |
| Other                        |           |           |            |       |      |      |      |        |           |      |      |      | -         |               | -           |
| Golf Tournament              |           |           |            |       |      |      |      |        |           |      |      |      |           |               | -           |
| In                           | 5,000.00  | 5,000.00  |            |       |      |      |      |        |           |      |      |      | 10,000.00 |               | 10,000.00   |
| Out                          |           |           | 1,000.00   |       |      |      |      |        |           |      |      |      | 1,000.00  |               | 1,000.00    |
| Sub Total Golf               | 5,000.00  | 5,000.00  | (1,000.00) | -     | -    | -    | -    | -      | -         | -    | -    | -    | 9,000.00  | \$ 14,000.00  | (5,000.00)  |
| <b>TOTAL INCOME</b>          | 10,375.00 | 10,055.00 | (515.00)   | -     | -    | -    | -    | -      | -         | -    | -    | -    | 14,915.00 | \$ 21,000.00  | (6,085.00)  |
| <b>OUTFLOWS</b>              |           |           |            |       |      |      |      |        |           |      |      |      |           |               |             |
| Charity                      |           |           |            |       |      |      |      |        |           |      |      |      |           |               |             |
| Wounded Warrior              |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 9,000.00   | (9,000.00)  |
| Red Cross                    |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ -          | -           |
| Undesignated Charities       |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 200.00     | (200.00)    |
| VA Hospice                   |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ -          | -           |
| Total                        | -         | -         | -          | -     | -    | -    | -    | -      | -         | -    | -    | -    | -         | \$ 9,200.00   | (9,200.00)  |
| Scholarships                 |           |           |            |       |      |      |      |        |           |      |      |      |           |               |             |
| Col Torrey                   |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 2,500.00   | (2,500.00)  |
| Gen Herring (JROTC)          |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 2,500.00   | (2,500.00)  |
| Col McCarthy (JROTC)         |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 2,500.00   | (2,500.00)  |
| LtCol & Mrs. Manin (Chapter) |           |           |            |       |      |      |      |        |           |      |      |      | -         | \$ 2,500.00   | (2,500.00)  |
| ROTC Army #1                 |           |           |            |       |      |      |      |        |           |      |      |      |           | \$ 1,000.00   |             |
| ROTC Army #2                 |           |           |            |       |      |      |      |        |           |      |      |      |           | \$ 1,000.00   |             |
| ROTC Air Force #1            |           |           |            |       |      |      |      |        |           |      |      |      |           | \$ 1,000.00   |             |
| ROTC Air Force #2            |           |           |            |       |      |      |      |        |           |      |      |      |           | \$ 1,000.00   | (1,000.00)  |
| Total                        | -         | -         | -          | -     | -    | -    | -    | -      | -         | -    | -    | -    | -         | \$ 14,000.00  | (14,000.00) |
| <b>TOTAL OUTFLOW</b>         | 0.00      | 0.00      | 0.00       | 0.00  | 0.00 | 0.00 | 0.00 | 0.00   | 0.00      | 0.00 | 0.00 | 0.00 | 0.00      | \$ 23,200.00  | (23,200.00) |
| <b>Decrease/Increase</b>     | 10,375.00 | 10,055.00 | (515.00)   | -     | -    | -    | -    | -      | -         | -    | -    | -    | 14,915.00 | \$ (2,200.00) | 17,115.00   |

### Operating Account – Inflow:

|                         | January     | February    | March       | April  | May    | June   | July   | August | September | Oct    | Nov    | Dec    | YTD         | 2015 Budget | Variance     |
|-------------------------|-------------|-------------|-------------|--------|--------|--------|--------|--------|-----------|--------|--------|--------|-------------|-------------|--------------|
| <b>Membership Dues</b>  |             |             |             |        |        |        |        |        |           |        |        |        |             |             |              |
| MOAA National           |             | 5,015.00    | 50.00       |        |        |        |        |        |           |        |        |        | \$5,065.00  | \$ 3,000    | \$2,065.00   |
| New Aux                 |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| New Retired             |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| New Active Duty         |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| New Former              |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| Renewal Aux             | 460.00      | 190.00      | 45.00       |        |        |        |        |        |           |        |        |        | \$695.00    | \$ 1,200    | -\$505.00    |
| Renewal Retired         | 2,595.00    | 955.00      | 455.00      |        |        |        |        |        |           |        |        |        | \$4,005.00  | \$ 9,000    | -\$4,995.00  |
| Renewal Active Duty     | 70.00       | 15.00       | 25.00       |        |        |        |        |        |           |        |        |        | \$110.00    | \$ 800      | -\$690.00    |
| Renewal Former          |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| Total                   | \$ 3,125.00 | \$ 6,175.00 | \$575.00    | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00    | \$0.00 | \$0.00 | \$0.00 | \$9,875.00  | \$ 14,000   | -\$4,125.00  |
| <b>Non-Dues Revenue</b> |             |             |             |        |        |        |        |        |           |        |        |        |             |             |              |
| CFC                     |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| Trip Rewards            |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ 1,000    | -\$1,000.00  |
| Golf Tournament         |             | -           |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ 1,300    | -\$1,300.00  |
| Shift Sales             |             |             |             |        |        |        |        |        |           |        |        |        | \$0.00      | \$ -        | \$0.00       |
| Merchandise             | 5.00        |             | 5.00        |        |        |        |        |        |           |        |        |        | \$10.00     | \$ -        | \$10.00      |
| Advertising Lariat      |             | 6,500.00    |             |        |        |        |        |        |           |        |        |        | \$6,500.00  | \$ 19,000   | -\$12,500.00 |
| Corporate Partnership   |             | 100.00      | 400.00      |        |        |        |        |        |           |        |        |        | \$500.00    | \$ 1,500    | -\$1,000.00  |
| Donations to Chapter    | 1,260.00    | 405.00      | 765.00      |        |        |        |        |        |           |        |        |        | \$2,430.00  | \$ 6,000    | -\$3,570.00  |
| Donations to Outreach   | 5,055.00    | 485.00      | 285.00      |        |        |        |        |        |           |        |        |        | \$5,825.00  | \$ 7,000    | -\$1,175.00  |
| Social Events           | 1,200.00    | 1,120.00    | 1,490.00    |        |        |        |        |        |           |        |        |        | \$3,810.00  | \$ 16,000   | -\$12,190.00 |
| Total                   | \$ 7,520.00 | \$ 8,610.00 | \$ 2,945.00 | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   | \$ -      | \$ -   | \$ -   | \$ -   | \$19,075.00 | \$ 51,800   | -\$32,725.00 |
| <b>TOTAL INCOME</b>     | \$10,645.00 | \$14,785.00 | \$3,520.00  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00    | \$0.00 | \$0.00 | \$0.00 | \$28,950.00 | \$ 65,800   | -\$36,850.00 |

## Operating Account – Outflow:

| Category                 | Jan             | Feb             | Mar               | Apr      | May      | Jun      | Jul      | Aug      | Sep      | Oct      | Nov      | Dec      | YTD              | 2015 Budget      | Variance         |
|--------------------------|-----------------|-----------------|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|------------------|------------------|------------------|
| Bank Charge/Int          |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 100           | 100.00           |
| Board & Staff Mtg        |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ -             | -                |
| Building Costs (rent)    |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 2,400         | -                |
| Copier Mntn Agreement    |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 400           | 400.00           |
| Square Service Fee       | 15.62           | 18.13           | 11.56             |          |          |          |          |          |          |          |          |          | 45.31            | \$ 300           | 254.69           |
| PayPal Service Fee       | 28.00           | 8.59            | 20.99             |          |          |          |          |          |          |          |          |          | 57.58            | \$ 500           | 442.42           |
| D&O Insurance            |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 600           | 600.00           |
| Dues & Subscription      | 726.00          | 50.00           |                   |          |          |          |          |          |          |          |          |          | 776.00           | \$ 1,200         | 424.00           |
| Focus/Advisory Groups    |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ -             | -                |
| Independent Contr        | 595.84          | 1,191.68        | 1,191.68          |          |          |          |          |          |          |          |          |          | 2,979.20         | \$ 14,300        | 11,320.80        |
| Lariat Postage           |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 3,000         | 3,000.00         |
| Lariat Printing          | 490.35          | 486.55          | 485.96            |          |          |          |          |          |          |          |          |          | 1,462.86         | \$ 8,500         | 7,037.14         |
| Liability Insurance      |                 | 425.00          |                   |          |          |          |          |          |          |          |          |          | 425.00           | \$ 500           | 75.00            |
| Marketing                |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 1,000         | 1,000.00         |
| Membership Recruiting    |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 100           | 100.00           |
| Miscellaneous            |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 100           | 100.00           |
| Office                   |                 |                 | 402.36            |          |          |          |          |          |          |          |          |          | 402.36           | \$ 2,300         | 1,897.64         |
| Personal Affairs         |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ -             | -                |
| Postage & Delivery       | 148.85          | 197.85          |                   |          |          |          |          |          |          |          |          |          | 346.70           | \$ 1,750         | 1,403.30         |
| ROTC                     |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 350           | 350.00           |
| Satellite Chapters       |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 300           | 300.00           |
| Social Events            | 942.60          |                 | 2,500.92          |          |          |          |          |          |          |          |          |          | 3,443.52         | \$ 16,000        | 12,556.48        |
| Solitaires               |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 100           | 100.00           |
| Special Activities       |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 1,200         | 1,200.00         |
| Telephone                | 119.90          | 251.09          | 124.03            |          |          |          |          |          |          |          |          |          | 495.02           | \$ 1,800         | 1,304.98         |
| Trans To Outreach        | 375.00          | 5,055.00        | 485.00            |          |          |          |          |          |          |          |          |          | 5,915.00         | \$ 7,000         | 1,085.00         |
| Volunteer Recogn         |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ 100           | 100.00           |
|                          |                 |                 |                   |          |          |          |          |          |          |          |          |          | -                | \$ -             | -                |
| <b>TOTAL OUTFLOWS</b>    | <b>3,442.16</b> | <b>7,683.89</b> | <b>5,222.50</b>   | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>16,348.55</b> | <b>\$ 63,900</b> | <b>47,551.45</b> |
| <b>Surplus/(Deficit)</b> | <b>7,202.84</b> | <b>7,101.11</b> | <b>(1,702.50)</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>12,601.45</b> | <b>1,900.00</b>  | <b>10,701.45</b> |

## Reserve Balances:

|                           | Jan         | Feb          | March        | April  | May    | June   | July   | Aug    | Sep    | Oct    | Nov    | Dec    |
|---------------------------|-------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Outreach                  |             |              |              |        |        |        |        |        |        |        |        |        |
| RBFCU                     |             |              |              |        |        |        |        |        |        |        |        |        |
| Savings                   | \$307.42    | \$ 307.47    | \$ 307.47    |        |        |        |        |        |        |        |        |        |
| Money Market              | \$19,184.22 | \$ 24,244.34 | \$ 24,729.34 |        |        |        |        |        |        |        |        |        |
| Checking                  | \$232.69    | \$ 232.70    | \$ 232.70    |        |        |        |        |        |        |        |        |        |
| Certificates              |             | \$ 9,427.50  | \$ 9,427.50  |        |        |        |        |        |        |        |        |        |
| Total                     | \$19,724.33 | \$34,212.01  | \$ 34,697.01 | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   | \$ -   |
| Chapter Operations        |             |              |              |        |        |        |        |        |        |        |        |        |
| Broadway                  | \$37,356.81 | \$47,394.94  | \$49,617.26  |        |        |        |        |        |        |        |        |        |
| USAA                      | 15,934.43   | \$15,944.04  | \$15,944.04  |        |        |        |        |        |        |        |        |        |
| Total                     | \$53,291.24 | \$63,338.98  | \$65,561.30  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Job Fair In               |             | \$2,467.95   | \$10,003.48  |        |        |        |        |        |        |        |        |        |
| Job Fair Out              |             | \$4,530.93   | \$4,928.66   |        |        |        |        |        |        |        |        |        |
| Balance to be transferred |             | \$2,062.98   | \$5,074.82   |        |        |        |        |        |        |        |        |        |

## Golf:

| 4/2/15                  | Jan        | Feb        | Mar        | April  | May    | June   | July   | Aug    | Sept   | Oct    | Nov    | Dec    | 2015 YTD           |
|-------------------------|------------|------------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|
| <b>Income:</b>          |            |            |            |        |        |        |        |        |        |        |        |        |                    |
| Sponsorship             |            | 5000       |            |        |        |        |        |        |        |        |        |        | 5,000.00           |
| Donation                | 5000       |            |            |        |        |        |        |        |        |        |        |        | 5,000.00           |
| Entry Fee Player        |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Entry Fee Donation      |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Super Tickets           |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Silent Auction          |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Total                   | \$5,000.00 | \$5,000.00 | \$0.00     | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,000.00        |
| <b>Expenses:</b>        |            |            |            |        |        |        |        |        |        |        |        |        |                    |
| Ron Inselmann           |            |            | 1000       |        |        |        |        |        |        |        |        |        | 1,000.00           |
| Lunch                   |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Green Fees              |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Awards Dinner           |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Drink Tickets           |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Gift Certificates       |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Catering Staff Tip      |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Plaques/Signage         |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Super Tickets           |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Golf Balls              |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Poker Chip Markers      |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Charity Auctions of TX  |            |            |            |        |        |        |        |        |        |        |        |        | -                  |
| Total                   | \$0.00     | \$0.00     | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00         |
| <b>Net Profit:</b>      |            |            |            |        |        |        |        |        |        |        |        |        | <b>\$ 9,000.00</b> |
|                         |            |            |            |        |        |        |        |        |        |        |        |        | \$ 9,000.00        |
| <b>-10% MOAA</b>        |            |            |            |        |        |        |        |        |        |        |        |        | <b>\$ 900.00</b>   |
| <b>Balance:</b>         |            |            |            |        |        |        |        |        |        |        |        |        | <b>\$ 8,100.00</b> |
| <b>30% Scholarship:</b> |            |            |            |        |        |        |        |        |        |        |        |        | <b>\$ 2,430.00</b> |
| <b>70% WFSC:</b>        |            |            |            |        |        |        |        |        |        |        |        |        | <b>\$ 5,670.00</b> |

### Three Year Comparison

#### Outreach:

| <b>INCOME</b>          | <b>2015 YTD</b>    | <b>2014 YTD</b>    | <b>2013 YTD</b>    |
|------------------------|--------------------|--------------------|--------------------|
| Donations              | \$ 5,915.00        | \$ 5,656.00        | \$ 2,413.72        |
| Other                  | \$ -               | \$ 5,000.00        | \$ 1,000.00        |
| Golf Tournament        |                    |                    |                    |
| In                     | \$10,000.00        | \$ -               | \$ -               |
| Out                    | \$ 1,000.00        | \$ -               | \$ 600.00          |
| Sub Total Golf         | \$ 9,000.00        | \$ -               | \$ (600.00)        |
| <b>TOTAL INCOME</b>    | <b>\$14,915.00</b> | <b>\$10,656.00</b> | <b>\$ 2,813.72</b> |
|                        |                    |                    |                    |
|                        |                    |                    |                    |
| <b>OUTFLOWS</b>        |                    |                    |                    |
| Charity                |                    |                    |                    |
| Wounded Warrior        | \$ -               | \$ -               | \$ -               |
| Red Cross              | \$ -               | \$ -               | \$ -               |
| Undesignated Charities | \$ -               | \$ -               | \$ -               |
| Total                  | \$ -               | \$ -               | \$ -               |
| Scholarships           |                    |                    |                    |
| Torrey 2K              | \$ -               | \$ -               | \$ -               |
| Torrey 2K              | \$ -               | \$ -               | \$ -               |
| Gen Herring (JROTC #1) | \$ -               | \$ -               | \$ -               |
| McCarthy (JROTC #2)    | \$ -               | \$ -               | \$ -               |
| Marvin (Chapter)       | \$ -               | \$ -               | \$ -               |
| JROTC #3               | \$ -               | \$ -               | \$ -               |
| Last Yrs Torrey        | \$ -               | \$ -               | \$ -               |
| Total                  | \$ -               | \$ -               | \$ -               |
| <b>TOTAL OUTFLOW</b>   | <b>\$ -</b>        | <b>\$ -</b>        | <b>\$ -</b>        |
|                        |                    |                    |                    |
| Decrease/Increase      | \$14,915.00        | \$10,656.00        | \$ 2,813.72        |

#### Operations – Inflow:

|                         | <b>2015 YTD</b>    | <b>2014 YTD</b>     | <b>2013 YTD</b>    |
|-------------------------|--------------------|---------------------|--------------------|
| <b>Membership Dues</b>  |                    |                     |                    |
| MOAA National           | \$ 5,065.00        | \$ 4,120.00         | \$ 3,180.00        |
| New Aux                 |                    | \$ -                | \$ -               |
| New Retired             | \$ -               | \$ 65.00            | \$ 23.97           |
| New Active Duty         | \$ -               | \$ 25.00            | \$ 25.00           |
| New Former              |                    | \$ -                | \$ -               |
| Renewal Aux             | \$ 695.00          | \$ 915.00           | \$ 1,163.53        |
| Renewal Retired         | \$ 4,005.00        | \$ 5,115.00         | \$ 5,082.09        |
| Renewal Active Duty     | \$ 110.00          | \$ 85.00            | \$ 241.91          |
| Renewal Former          |                    | \$ -                | \$ -               |
| Total                   | \$ 9,875.00        | \$ 10,325.00        | \$ 9,716.50        |
| <b>Non-Dues Revenue</b> |                    |                     |                    |
| Interest                |                    | \$ -                | \$ -               |
| Trip Rewards            | \$ -               | \$ -                | \$ -               |
| Shirt Sales             |                    | \$ -                | \$ -               |
| Merchandise             | \$ 10.00           | \$ 130.00           | \$ -               |
| Advertising Lariat      | \$ 6,500.00        | \$ 10,200.00        | \$ 4,800.00        |
| Corporate Partnership   | \$ 500.00          | \$ -                | \$ 296.35          |
| Donations to Chapter    | \$ 2,430.00        | \$ 3,435.00         | \$ 2,962.55        |
| Donations to Outreach   | \$ 5,825.00        | \$ 4,280.00         | \$ 5,919.97        |
| Golf Tournament         | \$ -               | \$ -                | \$ -               |
| Social Events           | \$ 3,810.00        | \$ 4,060.00         | \$ 2,667.67        |
| Total                   | \$19,075.00        | \$ 22,105.00        | \$16,646.54        |
| <b>TOTAL INCOME</b>     | <b>\$28,950.00</b> | <b>\$ 32,430.00</b> | <b>\$26,363.04</b> |

**Operations – Outflow:**

| <b>Category</b>        | <b>2015 YTD</b>    | <b>2014 YTD</b>    | <b>2013 YTD</b>    |
|------------------------|--------------------|--------------------|--------------------|
| Bank Charge/Int        | \$ -               | \$ -               | \$ 184.97          |
| Board & Staff Mtg      | \$ -               | \$ -               | \$ 39.74           |
| Copier Mntn Agreement  | \$ -               | \$ -               | \$ -               |
| Credit Card Fee Square | \$ 45.31           | \$ 60.11           | \$ 54.99           |
| Credit Card Fee PayPal | \$ 57.58           | \$ 79.68           | \$ 11.88           |
| D&O Insurance          | \$ -               | \$ -               | \$ -               |
| Dues & Subscription    | \$ 776.00          | \$ 552.00          | \$ 525.00          |
| Focus/Advisory Groups  | \$ -               | \$ -               | \$ -               |
| Independent Contr      | \$ 2,979.20        | \$ 2,895.80        | \$ 3,362.50        |
| Lariat Postage         | \$ -               | \$ 1,200.00        | \$ 1,190.00        |
| Lariat Printing        | \$ 1,462.86        | \$ 1,601.00        | \$ 1,957.30        |
| Liability Insurance    | \$ 425.00          | \$ 425.00          | \$ 425.00          |
| Marketing              | \$ -               | \$ 521.14          | \$ -               |
| Membership Recruiting  | \$ -               | \$ 25.00           | \$ 50.00           |
| Miscellaneous          | \$ -               | \$ 142.00          | \$ -               |
| Office                 | \$ 402.36          | \$ 283.53          | \$ 427.35          |
| Personal Affairs       | \$ -               | \$ -               | \$ -               |
| Postage & Delivery     | \$ 346.70          | \$ 524.58          | \$ 273.75          |
| ROTC                   | \$ -               | \$ -               | \$ -               |
| Satellite Chapters     | \$ -               | \$ 216.10          | \$ -               |
| Social Events          | \$ 3,443.52        | \$ 3,837.74        | \$ 2,324.80        |
| Solitaires             | \$ -               | \$ -               | \$ -               |
| Special Activities     | \$ -               | \$ -               | \$ -               |
| Telephone              | \$ 495.02          | \$ 465.05          | \$ 525.63          |
| Trans To Outreach      | \$ 5,915.00        | \$ 5,656.00        | \$ 3,413.72        |
| Volunteer Recogn       | \$ -               | \$ -               | \$ -               |
|                        |                    |                    |                    |
| <b>TOTAL OUTFLOWS</b>  | <b>\$16,348.55</b> | <b>\$18,484.73</b> | <b>\$14,766.63</b> |

**Executive VP Operations:** LTC Bill Goforth – Absent. Bill had advised key staff of the “Listening Session” on Tues Mar 31.

*In a 2014 assessment report, the Army estimated a 25% reduction in personnel by 2020, due to restructuring and budget restraints imposed by the Federal Government. What that means for San Antonio is the potential loss of 3,949 soldiers and 1,985 civilians from Fort Sam Houston and Camp Bullis over the next five years.*

*The impact of a 5,900-person reduction would be far-reaching in our community – The estimated number of Army dependents is 9,008, making the total reduction nearly 15,000 individuals. The impact would ripple out into our community. These are individuals who work for you, buy homes from you, shop at your stores, their children attend our schools, they purchase your goods and services. These are people who make up our community, and the estimated economic impact of a reduction of this magnitude is \$382 million.*

*Senior leadership from Army Headquarters will be coming to San Antonio for a Listening Session this Tuesday, March 31 from 1:30 – 4 p.m. at the Main Expo Hall at Freeman Coliseum. This town hall style gathering will allow the community to present a case for lesser cuts to the mission at Fort Sam Houston and Joint Base San Antonio.*

*To show your support of the military and to present the economic impact this would have, I ask you to join us at this Listening Session and to encourage your employees to attend as well. Whether you plan to make comments or just plan to listen, your presence is impactful. We are Military City USA - let's rally to show support for the soldiers and their families who call San Antonio home.*

Per Kitty Meyers the auditorium was packed. Key speakers were followed with a question and answer session from city, council and community representatives.

**Vice President Administration:** Jim Webb – Medals on backorder at MOAA are now being prepared for shipment. By the end of this week all medals will have been distributed to those award ceremonies scheduled through April 20<sup>th</sup>. Working with Jerry Gonzales, Volunteer Coordinator, to match presenters to nearby schools. Please contact Jim or Peter if you are willing to present an award.

**VP Membership:** LTC Randy Hoff – Absent. Mac McDonald and Dave Padden recruited 17 new members at the recent Job Fair.

**VP Programs:** (Open) – March Mayoral panel was a great success, received good feedback. April speaker, Will Garrett of San Antonio Chamber has been moved to September and replaced by Deputy Commander at IMCOM Lawarren Patterson. Jim Cunningham will be in Washington so will ask Bill Goforth to host the meeting, or Bill Knehans. Peter Hunt working on speaker for May, an ROTC Brigade Commander. David & Barbara Patrick will take care of the name tags and registration for the June Dinner Dance.

**President:** Maj Jim Cunningham – Spent the day at the Capitol in Austin yesterday assisting the Veterans and Military Affairs (VAMI) Committee with 2 bills regarding women veteran mental health issues and licensing requirements for transitioning veterans. Any changes to the Hazlewood Program likely to be placed on hold. An appeal has been submitted to the recent ruling in Houston, and the Governor is asking the Regents of the higher educational facilities to submit detailed calculations on how they arrive at the amount of monies they feel would be lost if Hazlewood Act is granted to dependents.

Changes to the partial exemption of property taxes for disabled veterans may not reach fruition this session. Preparing for duty at the Pentagon on the Army Chief of Staff Retiree Committee and will be absent from April 13 to May 4.

Storming The Hill occurs on April 15, and the regional MOAA meeting in Kansas City Sept 10-12.

Has completed the set up of MVCC as an official non profit entity and paperwork has been forwarded to federal level.

Attending city and county planning meetings known as SA2040.

Chapter will have a recruiting table at the May 5<sup>th</sup> Health and Benefit Fair at the ARC. Jim or David to contact General Honore to see if he can participate at the recruiting table.

**Buddy Program Status** – No updates.

### **MOAA National Update**

Barbara Ramsey – Preparing for Storming The Hill April 15 highlighting discussions on sequestration, tricare and preparing leave behind packets.

### **Scorecard Review**

Scorecard was review and discussed in preparation for next week's Board meeting.

### **Staff Reports**

**VP Personal Affairs:** Col Stu Myers – Reported one member death during the month of March.

**Consultant:** Maj Len Mull – Absent. Will update Quarterfold on or around April 8. Revamping it was discussed - Kerry to approach Len for any ideas.

**Chaplain:** Chaplain Taylor – Attended 4 military funerals. Operation Homefront supported by RCI of North Carolina has distributed a total of 100 tool boxes at a cost of \$1,000 per box. Chaplain will be participating in an Easter program for 57 children of Operation Homefront “clients”.

**VP Public Relations/Marketing:** LTC Charles Poole – Absent. No report.

**VP Legislative Affairs:** LTC Bob Blake – No report.

**VP Logistics:** LtCol Fred Koechley – No report. David Patrick requested Fred look into cost and location of appropriate storage facilities which will be required when and if we move out of the Red Cross bldg.

**Duty Officer:** Col Irene Collier – Duty Officer Ed Waggoner has returned.

**Editor/VGSAA Rep:** Col Kerry Green – Minutes from recent VGSAA meeting are attached (see Appendix B). Memorial Services Detachment is looking for volunteers (see Appendix C).

**Webmaster:** Col Bill Hudson – Absent. Nothing to report.

**Administration:** Trish Meserve – Reviewed calendar.

**Historian:** LTC Kerry Reyna – Has cleaned out the majority of Jim's office and the store room with the help of her son! Will be on TDY and may not be able to attend a meeting until June.

**ARC Satellite Chapter:** MG Chuck Honore – Absent. No report.

**Scholarship:** Col Peter Hunt – Will email scholarship applications to the Scholarship Committee along with a scoresheet for each member to review individually. Then plan to meet on May 6 at his office at 2pm on Randolph AFB to review and finalize. Please let Peter know by Apr 9 if you would like to be a member of the Committee.

**Transition Liaison Officer:** LtCol Kitty Meyers – Job Fair on March 19 was very successful. Had 442 job seekers, 90 employers and 57 resource tables. After Action report still be done, and a date finalized for next year. Received great support from Texas Veterans Commission, ESGR and Alamo Workforce. Notable absentees this year were employers from the Eagle Ford Shale area. David Patrick mentioned Austin chapter was being revitalized and a transition liaison officer is on board.

**Special Activities Representative:** Susie Tolman – Will be attending VAC meeting on Thursday April 9.

**Blue Skies Satellite:** CAPT Bill Knehans – Absent. No report.

**Advertising Coordinator:** Maj Fernando Carreon. Researched Ft Sam Newsleader advertising (see Appendix A), but deemed too expensive. Will investigate what other options may be available for non profit activities/events. Kitty Meyers to email Fernando her contact at Express News for Community Service News items.

**Volunteer Coordinator:** LTC Jerry Gonzales – Absent. No report.

**Solitaires:** Pat Shecter – Absent. No report.

#### **Old Business:**

1) Relocation: No updates. Hope to be in contact with Mike Rowland this afternoon.

#### **New Business:**

1) Free memberships – after much discussion it was decided to align with MOAA national and offer 3 year free membership with a view to reducing the annual drop in membership curve and give members more of a taste why they should continue with a paid membership.

**MEETING ADJOURNED at 12:07pm.**

Next Board meeting Thursday, April 9<sup>th</sup> at 10am

Next staff meeting scheduled for Thursday, May 7<sup>th</sup> at 10am.



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Col David Patrick, USAF (Ret), Secretary

## Appendix A

### MOAA-ALAMO CHAPTER STAFF MEETING ADVERTISING—APRIL 2, 2015

**Objective:** Acquire information to advertise a small ad in the Fort Sam Houston News Leader that highlights the Luncheons and branding the MOAA Alamo Chapter name.

**Information:** Express News (EN) Communities, Mr. Dale McPhail/Multimedia Account Executive. Requires approximately 1.5 week turn-around time to post in a publication. Following tables list data by base/post, ad dimensions, cost per print type (black/white or color), and option to advertise in 3 papers.

**Table 1:** Publication Data by Base or Post

| Categories             | Fort Sam Houston News Leader | Lackland Talespinner | Randolph Wingspread |
|------------------------|------------------------------|----------------------|---------------------|
| Weekly Circulation     | 10,000                       | 12,000               | 11,000              |
| Zip Code               | 78234                        | 78236                | 78150               |
| Publication Day        | Friday                       | Friday               | Friday              |
| Distribution Target    | Fort Sam Houston             | Lackland AFB         | Randolph AFB        |
| Military/Civilian Jobs | 22,863                       | 33,893               | 10,755              |

**Table 2:** Advertising in 1 publication—For Sam Houston News Leader

| Dimensions in inches   | Black & White Ad | Color Ad |
|--|------------------|----------|
| Full Page: 6 Column (9.94 x 9.75)  | \$1,170          | \$1345   |
| 1/2 Page: 6 Column (9.94 x 4.75 Horizontal) or 3 Column (4.90 x 9.75 Vertical) | \$570            | \$700    |
| 1/4 Page: 3 Column (4.90 x 4.75)   | \$285            | \$350    |
| 1/6 Page: 2 Column (3.22 x 4.75)   | \$190            | \$255    |
| 1/8 Page: 3 Column (4.9 x 2.35)  | \$140            | \$205    |

**Table 3 (Option):** Advertising in 3 publications—Fort Sam Houston News Leader, Lackland Talespinner, Randolph Wingspread

| Dimensions in inches   | Black & White Ad | Color Ad |
|--|------------------|----------|
| Full Page: 6 Column (9.94 x 9.75)  | \$2,808          | \$3228   |
| 1/2 Page: 6 Column (9.94 x 4.75 Horizontal) or 3 Column (4.90 x 9.75 Vertical) | \$1,368          | \$1680   |
| 1/4 Page: 3 Column (4.90 x 4.75)   | \$684            | \$840    |
| 1/6 Page: 2 Column (3.22 x 4.75)   | \$456            | \$612    |
| 1/8 Page: 3 Column (4.9 x 2.35)  | \$336            | \$492    |

Maj Fernando Carreon USAF (Ret)  
Advertising Coordinator  
Military Officers Association of America - Alamo Chapter  
Cell: (210)540-8909; E-mail: fcarreon24@gmail.com

## Appendix B



# Veterans of Greater San Antonio Area

FOUNDED 1973

5804 Babcock Road #193, San Antonio, TX 78240

## MINUTES of February 24, 2015

The meeting was called to order at 1334 hrs by Tom Earnest, President, and the pledge of allegiance was led by JW Martin. Those present were; Bonnie Cooper, NCOA; Tom Earnest, MERV; JW Martin, SFA; Trish Martin, WOSL; Manny Mendoza, MSD; Juan Molina, USSVi; Rudy Munoz, MSD; George Rippel, ROA, and Wendy Weller, MOWW. Also present was the new primary representative from USSVi, Jerry Beckley. The minutes for January 2015 were read and accepted.

The treasurer's report showed \$2384.47 with \$120 set aside for cemetery ceremonies (non profit checking), and \$ 7,655.21 in the flag fund (free business checking).

### Committee reports-

**Vice President-** Manny reported that MSD would raise and lower a flag at the cemetery and present it to Rudy Munoz. A discussion followed about the importance of making funeral wishes known to family and friends and to have preplanning done to ensure the funeral arrangements will be what the veteran wanted.

**President-** In partnership with the 50<sup>th</sup> anniversary of the Vietnam War Commission, the March 28 ceremony will begin at 0930 with selections from the Army band, followed by the program at 1000. The speaker will be Robert Floyd, who headed funding for the Texas Capitol Vietnam Veteran memorial. The Texas Children's Choir will perform, along with bugle taps and MSD. Memorial Day program will be the 25<sup>th</sup> of May.

**Unfinished business-** Still need pictures of Tom Earnest for the pamphlet. The bylaws were approved and will be retyped and signed and sealed. Copies will be distributed to members. In order to transfer funds to a different account, and arrange for signatories, a letter of purpose will be needed.

**New Business;** New officers were installed- President, Tom Earnest; VP Manny Mendoza; Secretary, Wendy Weller; Treasurer, Trish Martin; and Asst Treasurer Kerry Green. Appointed officers are : Sgt-at-Arms, JW Martin, and Chaplain Bill Roberts.

Jerry Beckley was introduced as the new primary rep for USSVi

**Announcements-** The March 31 meeting will be tentatively held at the Longhorn Café at 1330 to celebrate Rudy's retirement from VGSAA. The MSD will hold a dinner for him at the Little Red Barn on March 7.

Meeting adjourned at 1420 hours.

The next VGSAA meeting will be held on March 31 at 1330 hrs.

Respectfully submitted

Wendy Weller, Secretary.



# VETERANS



Psssst.... the  
Memorial Services Detachment  
Needs You!

**CALL MANNY MENDOZA**

**210-662-8412**

**Lmendoza.10141@yahoo.com**

## **MEMORIAL SERVICES DETACHMENT (MSD)**



**FORT SAM HOUSTON  
NATIONAL CEMETERY**

**2015 RECRUITING EVENT**

## **VOLUNTEER ONE DAY A WEEK**



The Fort Sam Houston Memorial Services Detachment (MSD) is an all volunteer honor guard composed of more than 86 veterans who perform military honor at funerals for United States Military Veterans at Fort Sam Houston National Cemetery.

The history of the MSD relates back to 1980's when due to a shortage of active duty military personnel, expenses, and a growing number of military veteran interment services, the Department of Defense found it necessary to restrict full military honors to persons who died on active duty, Medal of Honor recipients, and retirees. As a result of this action, veterans who did not retire from the military would no longer be entitled to full military burial honors.

In response to these mandates, a group of San Antonio military veterans, recognizing the disappointment of deceased veteran's families, set about planning and training to provide military burial honors to military veterans at the Cemetery at no cost to the families.

Each day, regardless of weather, an honor guard squad from the MSD is present at each service to provide the traditional three volleys of rifle fire and the playing of "Taps" which represents that final act of respect for those who have served this great nation.

**Every day over 1800 Veterans die.  
Many of them are buried right here at  
Fort Sam Houston National  
Cemetery.**

**Since December 17, 1991  
our Memorial Services Detachment  
volunteers have rendered final tributes  
to over  
30,400 Military Veterans.**

**Our Detachment's demands grows  
every day.**

**If you are a military veteran with  
an honorable discharge and you  
can volunteer one day a week,  
you are eligible to become an MSD  
member. Call Manny Mendoza at  
210-662-8412 or email:  
Lmendoza.10141@yahoo.com**