MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955 MINUTES OF STAFF MEETING

Thursday May 5, 2022

Meeting was called to order by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

Attendees: Col David Patrick, COL Felix Santiago, Col Pete Schaub, Lt Col Kathie Estrada, Lt Col Kitty Meyers, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Jim Cunningham.

Secretary: Maj Mike Frankel – Absent. The minutes from April 7, 2022 meeting were approved for filing.

Treasurer: Col Brad Barnhart – (Absent) Brad advised via email he had reviewed the April financials. ACEF: Numbers are still tracking favorably or at least even for 1/3 of the way through the year. The Foundation is in good shape for the year, although this month was a little down. The bank fee was a Stop Payment fee for a scholarship check that became lost in the mail.

Ops: The balance is skewed this month by the annual copier maintenance contract being paid all at once, but overall, the numbers look good.

Alamo Chapter Educational Foundation ACEF (501(C)3)

<u>-</u>	January	February	March	April	May	<u>June</u>	July	August	September	October	November	December		2022 Budget	Variance	YTD 2021
Donations (prior month)	1,905.00	1,030.00	770.00	420.00									4,125.00		4,125.00	3,086.00
Donations - Checks	35.00	500.00	4,025.00										4,560.00		4,560.00	445.00
Donations - Online (Sq & PP)	175.00	150.00		526.00									851.00		851.00	750.00
The Big Give													-		-	-
Go Fund Me													-		-	-
Amazon Smile			16.63										16.63		16.63	13.64
Other/Dividend		0.12	9.55	4.65									14.32		14.32	33.91
MOAA Transition Grant													-		-	
Golf Tournament													-			
TOTAL INFLOW	2,115.00	1,680.12	4,821.18	950.65					-	_	-		9,566.95		9,566.95	4,328.55
TOTAL INFLOW	2,115.00	1,000.12	4,021.10	930.03				-	·			-	9,000.90		5,000.55	4,020.00
OUTFLOWS																
Other																
Bank Fee				24.00												
Big Give Admin Fee													-			(
JROTC Medals													-		-	
ROTC Admin													-			(
Scholarship Guest Lunches (40)			1,006.40										1,006.40			
Golf Administration			1,000.10										1,000.10			
Postage																
				14.97									14.97		14.97	1.75
PayPal Fee	0.50	5.55														
Square Fee	6.58	5.55		1.03									13.16		13.16	25.26
Charity																
Warrior & Family Support Ctr																
MOAA Transition Grant													-		-	
Total Outflow (Other & Charity)	6.58	5.55	1,006.40	40.00	-		-	-	-	-	-	-	1,034.53	\$ -	1,034.53	27.01
Scholarships																
Col Torrey													-	\$ -		-
Gen Herring (JROTC)													-	\$ -	-	1,000.00
Col McCarthy (JROTC)													-	\$ -	-	-
Chapter (Jim & Cheryl Cunningham)				1,000									1,000.00	\$ -	1,000.00	1,000.00
Other (JROTC)			2,000	2,000										\$ -	4,000.00	.,
ROTC Navy UT Austin			1,000	2,000										\$ -	1,000.00	1,000.00
ROTC Army UT Austin			1,000										1,000.00		1,000.00	1,000.00
ROTC Air Force UT Austin			1,000	1,000									2,000.00		2,000.00	1,000.00
			2,000	1,000												
ROTC Air Force Texas State													2,000.00		2,000.00	1,000.00
ROTC Army Texas State			1,000										1,000.00		1,000.00	1,000.00
ROTC Air Force UTSA (Ed & Ruby	warvin)		1,000										1,000.00		1,000.00	
ROTC Army UTSA			3,000										3,000.00		3,000.00	1,000.00
ROTC Army UTSA													-		-	1,000.00
ROTC Air Force UTSA			2,000										2,000.00		2,000.00	1,000.00
ROTC Army St Mary's			1,000										1,000.00		1,000.00	1,000.00
ROTC Army St Mary's													-	\$ -	-	1,000.00
ROTC Army Texas A&M Kingsville													-	\$ -	-	1,000.00
ROTC Army Texas A&M Corpus Chi	risti												-	\$ -	- 1	1,000.00
ROTC Army Texas A&M Corpus Chi													-	\$ -	-	1,000.00
ROTC Army Rio Grande Valley													-	\$ -		1,000.00
ROTC Army Rio Grande Valley													-	\$ -		-,225.00
Total Scholarships	-	-	15,000.00	4,000.00	-	-	-	-			-	-	19,000.00		19,000.00	15,000.00
TOTAL OUTFLOW	6.58	5.55	15,040.00	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,034.53	\$ -	20,034.53	15,027.01

Operations (501(C)4)

Inflows:

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2022 Budget	Variance	YTD 2021
Membership Dues																
MOAA National	360												\$360.00	\$ 200	\$160.00	5,955.00
Friends of the Chapter													\$0.00		\$0.00	-
Austin Chapter													\$0.00		\$0.00	-
New Surv Sp													\$0.00		\$0.00	-
New Retired	50.00		25.00	25.00									\$100.00	\$ 500	-\$400.00	350.00
New Active Duty		25.00		25.00									\$50.00	\$ 200	-\$150.00	25.00
New Former													\$0.00	\$ 50	-\$50.00	25.00
Renewal Surv Sp	250.00	225.00	250.00										\$725.00	\$ 750	-\$25.00	550.00
Renewal Retired	1,650.00	1,125.00	850.00	650.00									\$4,275.00	\$ 11,250	-\$6,975.00	3,330.00
Renewal Active Duty	150.00		25.00	125.00									\$300.00	\$ 100	\$200.00	75.00
Renewal Former	25.00	75.00	50.00	75.00									\$225.00	\$ 200	\$25.00	50.00
Friends of the Chapter													\$0.00	\$ 100	-\$100.00	-
Total	\$ 2,485.00	\$ 1,450.00	\$ 1,200.00	\$ 900.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,035.00	\$ 13,350	-\$7,315.00	\$ 10,360.00
Non-Dues Revenue																
Golf Tournament													\$0.00	\$ 5,000	-\$5,000.00	
Travel Awards				15.00									\$15.00	\$ 100	-\$85.00	-
Merchandise (Coins/Shirts)			65.00	30.00									\$95.00	\$ 250	-\$155.00	60.00
Advertising Lariat	2,970.00												\$2,970.00	\$ 4,000	-\$1,030.00	3,070.00
Corporate Partnership	\$ 450.00	\$ 100.00	\$ 350.00										\$900.00	\$ 1,000	-\$100.00	400.00
Donation Miscellaneous													\$0.00	\$ 1,000	-\$1,000.00	
Donations to Chapter	1,375.00	1,240.00	485.00	624.00									\$3,724.00	\$ 7,500	-\$3,776.00	2,919.50
Donations to ACEF	1,030.00	770.00	420.00	380.00									\$2,600.00	\$ 7,000	-\$4,400.00	2,003.50
Social Events	458.00	882.00	2,748.40	809.00									\$4,897.40	\$ 16,750	-\$11,852.60	-
	\$ 6,283.00	\$ 2,992.00	\$ 4,068.40	\$ 1,858.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$15,201.40	\$ 42,600	-\$27,398.60	8,453.00
TOTAL INCOME	\$8.768.00	\$4,442.00	\$5,268.40	\$2,758.00	\$0.00	\$0.0	\$0.	0 \$0.0	\$0.00	\$0.	00 \$0.0	\$0.00	\$21,236,40	\$ 55.950	-\$34.713.60	\$ 18.813.00

Outflows:

Category	Jan	Feb	Mar	Apr	May	Ju	ın	Jul	Aug	Se	р	Oct	Nov	Dec	YTD	2022 Budget	Variance	YTD 2021
Copier Mntn Agreement				691.00											691.00	\$ 700	9.00	691.00
Square Service Fee	27.07	10.96	30.55	18.06											86.64	\$ 600	513.36	44.20
PayPal Service Fee	55.99	108.20	103.93	65.72											333.84	\$ 750	416.16	85.60
D&O Insurance															-	\$ 650	650.00	-
Dues & Subscription	1,039.60														1,039.60	\$ 2,000	960.40	1,245.60
Contractor Incentive	-														-	\$ 1,000	1,000.00	
Independent Contr	1,820.00	1,820.00	1,820.00	1,820.00											7,280.00	\$ 21,840	14,560.00	5,979.12
Liability Insurance		487.00													487.00	\$ 500	13.00	487.00
Marketing															-	\$ -	-	-
Merchandise (Coins/Shirts)															-	\$ -	-	
Office	9.08	300.57	154.49	346.54											810.68	\$ 3,000	2,189.32	783.94
Postage & Delivery		234.00													234.00	\$ 2,000	1,766.00	740.50
Social Events	78.00		3,252.52	760.00											4,090.52	\$ 16,340	12,249.48	-
Special Activities															-	\$ -	-	-
Telephone	162.87	162.87	162.87	152.41											641.02	\$ 2,000	1,358.98	485.31
Trans To ACEF	1,905.00	1,030.00	770.00	420.00											4,125.00	\$ 7,000	2,875.00	3,086.00
Volunteer Recognition															-	\$ -	-	
Total Outflow	\$ 5,097.61	\$ 4,153.60	\$ 6,294.36	\$ 4,273.73	\$ -	\$	-	\$ -	\$ -	\$	-	0	0	0	19,819.30	\$ 58,380	38,560.70	13,628.27
Surplus/(Deficit)	3,670.39	288.40	(1,025.96)	(1,515.73)			-		-			0	0	0	1,417.10	(2,430.00)	3,847.10	5,184.73

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00									
Money Market	\$37,837.76	\$ 37,022.59	\$ 14,336.87	\$ 12,771.55									
Checking	\$ 100.12	\$ 100.03	\$ 14,100.53	\$ 10,076.47									
Certificates	\$10,370.93	\$ 10,375.10	\$ 10,379.98	\$ 10,384.70									
Total	\$48,318.81	\$47,507.72	\$ 38,827.38	\$ 33,242.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$22,228.06	\$22,480.70	\$ 21,490.50	\$ 19,974.77									
RBFCU CD's	\$17,034.79	\$ 17,039.23	\$ 17,044.16	\$ 17,049.05									
Total	\$39,262.85	\$ 39,519.93	\$ 38,534.66	\$ 37,023.82	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows	\$ 78.00	\$ 910.00	\$ 2,916.40	\$ 736.00	\$ 257.00		\$ -						\$ 4,897.40
Outflows	\$ 78.00	\$ 812.40	\$ 2,440.12	\$ 760.00									\$ 4,090.52
Variance	\$ -	\$ 97.60	\$ 476.28	\$ (24.00)	\$ 257.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 806.88

VP Membership: COL Felix Santiago, USA (Ret) – Membership chart shows 85 Active Duty, 142 Surviving Spouse, 30 Former, 659 Retired for a total membership of 916 indicating a 2% loss from last month, though we will be adding 14 gained from MOAA's NRT report. The ratio of dues paying members is officially 65% but when considering the Active Duty and Lifers it is 87%. He noted we have members in 15 different states – obviously enjoying the connection to the San Antonio area. About a third of the membership has not provided a birthdate but for those who have the average age is 74.5.

VP Programs: Col David Patrick, USAF (Ret) – David provided the latest program calendar and survey results from the ARC luncheon – a very successful event. The next luncheon will be at Ft Sam Golf Club and will closely review the survey results to include that before determining where the next event will be. MOAA advised their MOAA Travel Show has been cancelled for the 15th. The usual June Dinner Dance has been replaced with a Happy Hour. The September luncheon will be at Blue Skies West and Kathie Estrada will ensure bus service from East to West will be available.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – Advocacy in Action (individually zooming with senators and congressmen representing our area) was completed with only one congressman not participating. The rest seemed interested and engaged in the three main issues – the Star Act, Mental Health Care Co-Pays, and pay raise.

The Veterans Affairs Committee only has one military person on it so increased personal visits and education will be necessary.

VP Marketing and Development: Col Lisa Skopal, USAF (Ret) – (See Scorecard update).

President: Lt Col Kitty Meyers, USAF (Ret) – Received the results from MOAA's annual Communications Award competition and the Alamo Chapter was the winner in the Large Chapter category for both the newsletter "The Lariat" and our website!!

Kitty participated in 3 Dining Outs to present the awards and certificate to the ROTC cadets. Attended the change of command ceremony for Brig Gen Russell Driggers.

Scorecard:

Priority 1 (Felix)

- 1.1 & 1.2 Recruiting and Retention opportunities include the Newcomer briefings which have resumed in person. Also setting up at a Rotary Golf Tournament in Blanco where many retired officers live. May be joining with NCOA folks setting up a recruiting table at a June 11 event and a Veterans Diversity Council event on May 24.
- 1.3 & 1.4 No change, but progress may be made now that JBSA restrictions are being reduced. Pete Schaub to contact KLRN regarding their Blazing Gavels event.
- 1.5 Ongoing in the support of Soldiers' Angels their current drive is for Care packages.
- 1.6 Continuing to work the NRT reports received from MOAA national regarding recruitment.
- 1.7 No new FOC's acquired.
- 1.8 General McBride at Blue Skies turns 100 this May and looking into doing something special for him, or at least for an article in The Lariat. Felix to contact General Jones.

Priority 2 (Lisa)

Lisa's report via email: The advertising committee continues to make great strides in contacting potential sponsorships and advertisers. Received confirmation of 2 new advertisers for The Lariat, Teri McKenzie, a realtor from ReMax in Blanco TX (Kathie Estrada helped us get her), for a business card size advertisement beginning in June. The second one is from Keith Zars, pool company. They will be putting in a quarter size advertisement for 6 months, beginning in June. A new Corporate Partner is Leonard Construction (either \$100 or \$250) they are still deciding, plus there are 2 other contacts we believe will move forward.

Lisa also attended the 25th Anniversary of San Antonio Alamo Chapter of "Rocks INC." which has a similar mission to us. Their website is www.rocksinc.org. They are a 501 (c)3 organization created by Army officers to help mentor military, civilian and warrant officers for future leadership position as well as raise money for scholarships for JROTC cadets for college. I was able to handout about 10 MOAA new membership registrations to several of their members. Hopefully, we will get several new members from this organization.

Lisa met Army Lt Col Elizabeth Marlin who has agreed to assist in Public Relations as 20 years ago she was a recipient of a MOAA scholarship. Kathie and I will be working with her to get a biography, photo and paragraph on how this scholarship helped her get through college.

Kitty noted the number if "likes" on the Facebook page is increasing and Brad is monitoring the financials

Priority 3 (Jim)

Continuing to work on building the committee, adding our congress persons to our distribution list might be advantageous.

Priority 4

Kitty advised everyone needs to bring on more committee members and a President Elect as this will be her last two-year term.

Staff Reports

Editor: Lt Col Juliet Chelkowski, USMC (Ret) - No report.

VAC/VGSAA Rep: Maj Jim Cunningham, USA (Ret) – After action meeting set for next week to discuss the VOYA program.

Army Chief of Staff's Retiree Council Washington DC & JBSA Retirees Council: COL Felix Santiago, USA (Ret) – Felix attended the Army Chief of Staff's Retiree Council meeting in Washington DC and discussions covered such issues as entitlement, medical, DIC/SBP Offset, Reserve Officers DD214s, final payouts for surviving spouses, Arlington National Cemetery encouraging cremations and Survivor Outreach Services

Historian: (Open) No report.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – Absent. No report.

Transition Liaison Officer: Lt Col Kitty Meyers, USAF (Ret) – Continuing to participate in transition meetings and provide in person counseling.

Active-Duty Liaison Officer: Rachel Johnson, LT, USCG – Absent. No report.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – Absent. JROTC & ROTC Awards Program continuing.

Blue Skies of Texas Satellite Chapter Representative: Lt Col Tom Carter, USAF (Ret) – Absent. No report.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Emailed report: All the residents loved hearing Candy Martin. Some thought meal was pricey, but with the cost of food going up they accepted the price. We will be closing our main kitchen in mid June and will not be able to accommodate large groups until all renovations are completed.

Volunteer Coordinator: Col Pete Schaub – Appreciated everyone's hard work as highlighted in recent Lariats. Currently there are no volunteer events available.

Surviving Spouse Coordinator: LTC Martin Garcia – Absent. No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Absent. Cora advised via email she has nothing significant to report but continues to follow up with her decedent affair and health care inquiry cases.

Chaplain: Chaplain LTC James Taylor, USA (Ret) - Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – Kathie advised she will be introducing chapter leadership to many folks out at the Rotary Golf Tournament on Monday.

Administration: Trish Meserve – Renewals this month total 109 of which 84 are to be mailed. 15 members are to be deleted for nonpayment. Fire Marshall's building inspection passed muster except for having to move the coffee station and frig so they can be plugged individually into a wall socket instead of an extension cord. Irene Collier has fallen again and may well be forced to move into assisted living. Heard a rumor Susie Tolman was in the hospital but unable to substantiate.

Old Business:

1. Building Lease Status – Jim advised a premium has been set for the required insurance at \$7,500 annually with a \$5,000 deductible and noted if a claim were made the insurance company indicated they would never pay the million dollars for such a building. The next route is to request a waiver based on the insurance companies' comments or move to another, non historical, property.

MEETING ADJOURNED at 11:45am.

Next Golf Tournament Planning Cmte – Mon May 16 1:30pm Next Staff Meeting – Thur June 2 2022 10am Next Board Meeting – Thur Aug 18 10am

Maj Mike Frankel, USA, Secretary

Or

Lt Col Kathryn A. Meyers, USAF, President

Cathypel Gegan