

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955
MINUTES OF VIRTUAL STAFF MEETING

Thursday May 6, 2021

Meeting was called to order via Zoom by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

Attendees: Col David Patrick, Col Felix Santiago, Col Lisa Skopal, Lt Col Juliet Chelkowski, Lt Col Kathie Estrada, Lt Col Kitty Meyers, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Jim Cunningham.
Introductions made for newcomer Juliet Chelkowski.

Secretary: Col David Patrick, USAF (Ret) – Minutes from the April 1, 2021 virtual meeting were reviewed and approved for filing.

Treasurer: (Open) – David Patrick and Trish Meserve reviewed the financial reports from April. YTD from the previous year has been added to assist in comparing with last year's progress.

Alamo Chapter Educational Foundation ACEF (501(C)3)

INFLOWS	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Donations (prior month)	1,280.00	820.00	611.00	375.00									3,086.00		3,086.00	
Donations - Checks	345.00	100.00											445.00		445.00	4,264.00
Donations - Online (Sq & PP)	175.00		75.00	500.00									750.00		750.00	
The Big Give													-		-	
Go Fund Me													-		-	
Amazon Smile		13.64											13.64		13.64	
Other/Dividend	10.06	9.47	9.45	4.93									33.91		33.91	
MOAA Transition Grant													-		-	
Golf Tournament													-		-	
In													-		-	
Out													-		-	
Sub Total Golf	-	-	-	-	-	-	-	-	-	-	-	-	\$ -	\$ -	-	
TOTAL INFLOW	1,810.06	943.11	695.45	879.93	-	-	-	-	-	-	-	-	4,314.91	\$ -	4,314.91	4,264.00
OUTFLOWS																
Other																
Big Give Admin Fee													-		-	200
JROTC Medals													-		-	
ROTC Admin													-		-	
Golf Administration													-		-	
Postage													-		-	
PayPal Fee			1.75										1.75		1.75	
Square Fee	6.58		1.03	17.65									25.26		25.26	
Charity																
Warrior & Family Support Ctr													-		-	
MOAA Heritage													-		-	
Total Outflow (Other & Charity)	6.58	-	2.78	-	-	-	-	-	-	-	-	-	9.36	\$ -	9.36	200
Scholarships																
Col Torrey													-	\$ 1,000.00	(1,000.00)	
Gen Herring (JROTC)				1,000									1,000.00	\$ 1,000.00	-	1,000.00
Col McCarthy (JROTC)													-	\$ 1,000.00	(1,000.00)	
Chapter (Jim & Cheryl Cunningham)				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Navy UT Austin				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army UT Austin				1,000									1,000.00	\$ 1,000.00	-	
ROTC Air Force UT Austin													-	\$ 1,000.00	(1,000.00)	
ROTC Air Force Texas State				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Texas State				1,000									1,000.00	\$ 1,000.00	-	
ROTC Air Force UTSA (Ed & Ruby Marvin)													-	\$ 1,000.00	(1,000.00)	
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-	
ROTC Air Force UTSA				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army Texas A&M Kingsville				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army Rio Grande Valley				1,000									1,000.00	\$ 1,000.00	-	
ROTC Army Rio Grande Valley													-	\$ 1,000.00	(1,000.00)	
Total Scholarships	-	-	-	15,000.00	-	-	-	-	-	-	-	-	15,000.00	\$ 20,000.00	(5,000.00)	4,000.00
TOTAL OUTFLOW	6.58	0.00	2.78	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,009.36	\$ 20,000.00	(4,990.64)	4,200.00
Decrease/Increase	1,803.48	943.11	692.67	(14,120.07)	-	-	-	-	-	-	-	-	(10,694.45)	\$ (20,000.00)	9,305.55	64.00

ACEF: All but 5 Scholarship checks have been cashed.

Operations (501(C)4)

Inflows:

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Membership Dues																
MOAA National		5,955.00											\$5,955.00	\$ 3,500	\$2,455.00	2,975.00
Austin Chapter													\$0.00		\$0.00	
New Surv Sp													\$0.00		\$0.00	
New Retired	150.00	75.00	100.00	25.00									\$350.00	\$ 260	\$90.00	100.00
New Active Duty			25.00										\$25.00		\$25.00	
New Former		25.00											\$25.00	\$ 40	-\$15.00	
Renewal Surv Sp	250.00	200.00	50.00	50.00									\$550.00	\$ 1,000	-\$450.00	580.00
Renewal Retired	1,245.00	590.00	945.00	550.00									\$3,330.00	\$ 12,000	-\$8,670.00	3,280.00
Renewal Active Duty	25.00	25.00		25.00									\$75.00	\$ 100	-\$25.00	60.00
Renewal Former	25.00			25.00									\$50.00	\$ 200	-\$150.00	20.00
Total	\$ 1,670.00	\$ 6,870.00	\$1,120.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,360.00	\$ 17,100	-\$6,740.00	\$ 7,015.00
Non-Dues Revenue																
Job Fair Acct Closure			2,922.97										\$2,922.97	\$ -	\$2,922.97	
Golf Tournament													\$0.00	\$ 4,000	-\$4,000.00	
Travel Awards													\$0.00		\$0.00	
Merchandise (Coins/Shirts)				60.00									\$60.00	\$ 500	-\$440.00	97.00
Advertising Lariat		100.00		2,970.00									\$3,070.00	\$ 3,000	\$70.00	100.00
ROTC Medals	300.00												\$300.00		\$300.00	
Corporate Partnership	\$ 100.00		\$ 100.00	\$ 200.00									\$400.00	\$ 500	-\$100.00	400.00
Donations to Chapter	1,410.00	737.00	515.00	257.50									\$2,919.50	\$ 5,000	-\$2,080.50	2,295.00
Donations to ACEF	820.00	611.00	375.00	197.50									\$2,003.50	\$ 7,000	-\$4,996.50	7,070.00
Social Events													\$0.00	\$ 7,500	-\$7,500.00	3,989.00
	\$ 2,630.00	\$ 1,448.00	\$ 3,912.97	\$ 3,685.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$11,675.97	\$ 27,500	-\$15,824.03	13,951.00
TOTAL INCOME	\$4,300.00	\$8,318.00	\$5,032.97	\$4,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,035.97	\$ 44,600	-\$22,564.03	\$ 20,966.00

Outflows:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Copier Mntn Agreement				691.00									691.00	\$ 630	(61.00)	628.00
Square Service Fee	9.44	14.03	14.87	5.86									44.20	\$ 250	205.80	98.98
PayPal Service Fee	29.19	14.21	23.64	18.56									85.60	\$ 500	414.40	114.97
D&O Insurance													-	\$ 655	655.00	
Dues & Subscription	676.00	569.60											1,245.60	\$ 1,850	604.40	1,066.40
Contractor Incentive													-	\$ 1,500	1,500.00	
Independent Contr	854.16	1,708.32	1,708.32	1,708.32									5,979.12	\$ 20,500	14,520.88	5,979.12
Liability Insurance		487.00											487.00	\$ 500	13.00	487.00
Marketing													-	\$ 250	250.00	
Merchandise (Coins/Shirts)													-	\$ 1,500	1,500.00	
Office	306.83			477.11									783.94	\$ 2,500	1,716.06	1,127.00
Postage & Delivery	166.80	276.85		296.85									740.50	\$ 1,500	759.50	363.60
Social Events													-	\$ 7,500	7,500.00	3,903.22
Special Activities													-	\$ 600	600.00	
Telephone	(4.80)	163.35	163.35	163.41									485.31	\$ 1,300	814.69	577.23
Trans To ACEF	1,280.00	820.00	611.00	375.00									3,086.00	\$ 7,000	3,914.00	7,264.00
Volunteer Recognition													-	\$ 100	100.00	
Total Outflow	\$ 3,317.62	\$ 4,053.36	\$ 2,521.18	\$ 3,736.11	\$ -	\$ -	\$ -	\$ -	\$ -	0	0	0	13,628.27	\$ 48,635	35,006.73	21,609.52
Surplus/(Deficit)	982.38	4,264.64	2,511.79	623.89	-	-	-	-	-	0	0	0	8,407.70	(4,035.00)	12,442.70	(643.52)

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
RBFCU												
Savings	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00								
Money Market	\$30,725.30	\$ 31,667.41	\$ 32,360.08	\$ 10,722.36								
Checking	\$ 5.00	\$ 5.02	\$ 5.00	\$ 4,005.34								
Certificates	\$10,240.93	\$ 10,250.80	\$ 10,261.73	\$ 10,272.33								
Total	\$40,976.23	\$41,928.23	\$42,631.81	\$ 25,000.03	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chapter Operations												
Broadway	\$ 7,276.80	\$ 11,541.44	\$ 14,634.59	\$ 15,072.96								
RBFCU CD's	\$16,945.39	\$ 16,957.82	\$ 16,971.59	\$ 16,984.65								
Total	\$24,222.19	\$ 28,499.26	\$ 31,606.18	\$ 32,057.61	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Golf:

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2021 YTD	2021 Budget	Variance	2019
Income:																
Sponsorship													-	18,000.00	18,000.00	17,658.00
Donation				250.00									250.00	2,000.00	1,750.00	1,805.00
Entry Donation Warrior @\$150													-	3,000.00	3,000.00	2,800.00
Entry Fee Player (92 paid, 70% at \$140)													-	13,160.00	13,160.00	12,328.00
Super Tickets @ \$150													-	5,750.00	5,750.00	4,160.00
Total	\$ -	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$250.00	\$41,910.00	\$41,660.00	\$38,751.00
Expenses:																
Green Fees 120 @ \$55													-	6,600.00	6,600.00	4,720.00
Quarry Golf Club Extras														250.00		
Lunch (Donated)													-	-	-	-
Awards Dinner 125 @ \$25													-	3,125.00	3,125.00	3,125.00
Banner/Signage													-	149.00	149.00	139.00
Cling for Beverage Carts													-	12.00	12.00	8.00
Hole Signage etc (14 @ \$21)													-	294.00	294.00	320.00
Acrylic Awards 7" @ \$365													-	252.00	252.00	231.00
Acrylic Awards 5" @ \$23.5018													-	117.50	117.50	100.80
Hole in One Ins														395.00	395.00	390.00
Photographer														250.00	250.00	150.00
Player Prizes													-	2,460.00	2,460.00	1,560.00
Goodie Bag Items 150@\$4.50														675.00	675.00	3,697.50
Super Tickets 115 @ 7.50													-	862.50	862.50	885.00
Golf Pro Consultant													-	1,000.00	1,000.00	1,000.00
Shipping													-	300.00	300.00	498.24
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$16,742.00	\$16,492.00	\$ 16,824.54
Net Profit:													\$250.00			\$21,926.46

VP Membership: COL Felix Santiago, USA (Ret) – Current goal is to increase and maintain the number of dues paying members to at least 65%. Current chart shows 285 Active Duty, 167 Surviving Spouse, 58 Former and 836 Retired giving a total of 1346. Net loss of 46 members or 6%. Active Duty retention is only 10% but hope to improve once COVID restrictions are waived. Will add prior month's data to the chart for comparison purposes. Lost 30 Retired members in the last quarter translating into a 3.6% loss rate.

Encouraged all to contact anyone known on the Final Final listing and encourage them to renew.

Latest monthly NRT listing from MOAA identified 63 potential new members, 9 of which are in Austin. Emails and letters have been sent.

Juliet Chelkowski indicated it would be useful to discover why folks don't renew and also why they do. Kitty is planning to meet with Kathie, Lisa and Felix on how to connect with members and sponsors alike.

VP Programs: Col David Patrick, USAF (Ret) – Hoping to resume in person events in August barring any Covid surges. Program calendar features former BAMC Commander General Bagby in May, and TVC Chairperson Laura Koerner in June. MOAA Staffer Dan Merry scheduled for October luncheon at Blue Skies and possibly a similar event held the next day at the ARC.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – Texas legislature is dealing with issues having little to do with veterans. Jim agreed to try and schedule a legislative speaker for September's Happy Hour.

President: LtCol Kitty Meyers, USAF (Ret) – Congrats to Trish and Bill for the recent Five Star Communications Award for the Lariat and the chapter website, respectively. The Levels of Excellence has been submitted for the possible trifecta!

Working with Jim and JBSA Ft Sam Civil Engineers Real Property group regarding the renewal of the office lease. Hope to cancel the requirement for building insurance and the payment of utilities. Outcome may not be determined until July.

Continuing to work with Texas Veterans Commission, the Services Advisory Committee, Homelessness Sub Committee, and participating in a MOAA panel for Armed Forces Day.

This year is election year for the chapter, need a chair for the Nominating Committee, all exec officers are up for renewal (President, President Elect, Secretary, Treasurer, Membership Chair, Legislative Affairs and Programs).

Scorecard:

Priority #1: Felix Santiago advised there were primarily no changes and work is ongoing.

1.1 Events on JBSA Ft Sam may be opening up to in person in either July or August.

1.2: Newcomer events have reached upwards of 2,000 people who receive the virtual information packet we provide. The Retiree Appreciation Day mandated by the Army may still be via zoom with featured speakers. Date may be determined at next week's Retiree Council meeting.

1.5: Incorporating Soldier's Angels into The Lariat.

Priority #2: Lisa advised the Advertising committee is working the veteran owned businesses list, but response is slow. Meeting to be held following the staff meeting with Kathie and Jennifer Matthews of Blue Skies to discuss marketing strategies for the upcoming Big Give on Sept 23.

Priority #3: The Alamo chapter, as part of the TCVO, is monitoring the legislative events in Austin and providing input at hearings when possible.

Staff Reports

Editor: (Open) - No report.

VAC/VGSAA Rep: MAJ Jim Cunningham, USA (Ret) – Meetings are sporadic and currently via zoom.

Historian: (Open) No report.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – Absent. No report.

Transition Liaison Officer: LtCol Kitty Meyers, USAF (Ret) – Heavily involved in Transition Alliance, Counseling of transitioning officers, Hiring Our Heroes and Workforce Solutions regarding the Red White & You Job Fair. A request for a \$2,000 grant for the job fair was successful. The Texas Transition Tour has now been completed and the \$2,500 grant received from MOAA last year has now been expensed and forwarded to the organizer of the tour.

Active Duty Liaison Officer: Rachel Johnson, LT, USCG – Absent. No report.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – Absent. No report.

Special Activities Representative: Susie Tolman, Surviving Spouse – Absent. No report.

Blue Skies of Texas Satellite Chapter Representative: LtCol Jim Conner, USAF (Ret) – Absent. No report.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Absent. No report.

Advertising Coordinator: Col Lisa Skopal, USAF (Ret) – Nothing additional.

Volunteer Coordinator: Col Pete Schaub – Absent. No report.

Solitaires: (Open) - No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Absent. No report.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – Nothing additional.

Administration: Trish Meserve – 110 notices mailed for March through May renewals. 14 are to be deleted from January.

Other:

- 1) Jim Cunningham's surgery now scheduled for May 19th.
- 2) Stu Myers' shoulder surgery is to be rescheduled.

MEETING ADJOURNED at 11.22am.

Next Board Meeting – Thurs May 13 10am

Next Staff Meeting – Thurs 3 June 10am

Next Golf Meeting – Mon Apr 7 1pm



Col David Patrick, USAF (Ret), Secretary

APPENDIX A

Members about to receive their Final/Final email re membership renewal from Feb 1st

1Lt	Jennifer	Alvarez	1210 Hunt Lane #5202	San Antonio	TX	78251	USA	713-703-8658	1/31/1993	Active Duty	jennifer_alvarez31@yahoo.com
CPT	Yuri	Armstrong	3806 Garden Ave	JBSA Ft Sam Hc	TX	78234	USA	210-849-1436	5/20/1984	Active Duty	yuri.a.armstrong.mil@mail.mil
1LT	Thomas	Baker	1 Towers Park Lane #1216	San Antonio	TX	78209	USA	(805) 570-1347	11/27/1948	Fmr	baker.tk15@gmail.com
MAJ	Paola	Benson					USA			Active Duty	paola.benson20@gmail.com
MAJ	Thomas	Bruce	205 Country Vale	Cibolo	TX	78108	USA	785-209-4676	9/19/1963	Active Duty	td.bruce@yahoo.com
LTC	Shannon	Cole	125 Willow Wood	Cibolo	TX	78108	USA	410-940-9055	12/12/1974	Active Duty	shannoncole74@yahoo.com
LCDR	Kevin	Crockett	4414 Amos Pollard	San Antonio	TX	78253	USN	(210) 888-4020	6/27/1969	Retired	kevinrcrockett@gmail.com
Col	LeBaron	Dennis	5100 John D. Ryan Blvd #835	San Antonio	TX	78245	USAF	(210) 451-5889	7/20/1931	Retired	lebarondennis@mac.com
BG	James	Doty, Jr	204 Wildcat Run	Cibolo	TX	78108	USA	(210) 255-1873	10/10/1961	Retired	jdoty62@aol.com
COL	Jeffrey	French	596 Solms Forest	New Braunfels	TX	78132	USA	845-401-4195	6/8/1969	Retired	jeffrey.french21@yahoo.com
CPT	Beatriz	George	2306 Infantry Post Rd	JBSA Ft Sam Hc	TX	78234	USA	608-628-6408	12/23/1981	Active Duty	bguerreroGeorge@gmail.com
WO1	Amber	Harcrow					USA	541-801-1165	2/26/1983	Active Duty	amberdanielle0226@gmail.com
Maj	Marisa	Hester	5106 Ascot Place	San Antonio	TX	78249	USAF	704-649-6685	12/31/1971	Active Duty	marisa.l.hester.mil@mail.mil
Mrs.	Nancy	Joseph	11139 Monmouth	San Antonio	TX	78239	USA	210-771-6877	n/k	Surv Spouse	nancy1542@aol.com
Col	James	Kellogg	5100 John D. Ryan Blvd #2102	San Antonio	TX	78245	USAF	(210) 973-7411	2/18/1941	Retired	jwlogg@gmail.com
CPT	Paul	Kim	153 Niemietz Cove	Cibolo	TX	78108	USA	240-350-0671	3/20/1988	Active Duty	paul.d.kim6@gmail.com
Capt	Darren	Marcum	720 Laserra	Cibolo	TX	78108	USAF	808-283-7291	7/21/1970	Active Duty	darren.w.marcum2.mil@mail.mil
WO1	Mireille	Ngominlend	5906 Cielo Ranch	San Antonio	TX	78218	USA	202-290-8081	12/11/1977	Active Duty	nique200588@gmail.com
1Lt	Yvette	Tyson	902 Gambler Rd #5306	San Antonio	TX	78219	USA	910-916-9037	12/11/1983	Active Duty	yctyson@gmail.com
MAJ	Demetrius	Walton	7 Inwood Knoll	San Antonio	TX	78248	USA	570-604-4534	1/21/1978	Active Duty	demetrius.walton@gmail.com