#### MILITARY OFFICERS ASSOCIATION OF AMERICA

# ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 TELEPHONE (210) 228-9955

# MINUTES OF STAFF MEETING Thursday, August 2, 2012

Meeting was called to order by President Jim Cunningham at 0900 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Irene Collier, Col Al Cote, Col Kerry Green, Col Stu Myers, LTC Randy Hoff, LtCol Fred Koechley, LtCol Ed Marvin, LTC (Chaplain) James Taylor, MAJ Jim Cunningham, Pat Shecter, Susie Tolman, Trish Meserve.

Invocation given by Chaplain Taylor and pledge led by Jim Cunningham.

Secretary: Col David Patrick - Absent. Minutes from June were reviewed and approved for filing.

**President:** Maj Jim Cunningham – Many things happening nationally with MOAA. Please review pages 34, and 36-37 of the Military Officer magazine and talk to your congressmen who are in recess and therefore currently in their districts. The slate for Board of Directors at MOAA is also contained therein, send it in, especially to approve the auxiliary vote. Ed Marvin advised that Pat Shecter has been instrumental over the past 3 years in trying to bring the auxiliary vote fruition. Ed also reminded members to sign their spouses up to receive emails in order to receive MOAA news.

Passed out brochure for a trip to Italy in 2013 organized by Collette Travel. Brochures will be sent to members with Collette picking up 50% of the cost and 10% of monies received will be awarded to the chapter. Representative will be making a presentation at the September luncheon.

A motion to replacement the A/C Unit for the President's office was made by Fred Koechley, seconded by Kerry Green. Vote was unanimous, motion carried.

Treasurer: Col Vaughn Caudill - Absent. Financials were reviewed for June and July and approved for filing.

#### **Outreach Account:**

INCOME	January	February	March	April	May	<u>June</u>	July	YTD	2012 Budget	Variance
Donations	235.00	2,642.15	1,025.00	313.87	110.00	462.00	-	4,788.02	\$ 5,000.00	(211.98)
Other								-		-
Golf Tournament										-
In					250.00		350.00	600.00	\$ 11,000.00	(10,400.00)
Out								-	\$ (4,500.00)	4,500.00
Sub Total Golf	-	-	-	-	250.00	-	350.00	600.00	\$ 6,500.00	(5,900.00)
TOTAL INCOME	235.00	2,642.15	1,025.00	313.87	360.00	462.00	350.00	5,388.02	\$ 11,500.00	(6,111.98)
<u>OUTFLOWS</u>										
Charity										
Wounded Warrior								-	\$ 2,925.00	(2,925.00)
Red Cross								-	\$ 500.00	(500.00)
Undesignated Charities			75.00					75.00	\$ 100.00	(25.00)
Total	-	-	75.00	-	-	-	-	75.00	\$ 3,525.00	(3,450.00)
Scholarships								-		
Torrey								-	\$ 2,000.00	(2,000.00)
Gen Herring (JROTC #1)								-	\$ 2,000.00	(2,000.00)
McCarthy (JROTC #2)								-	\$ 2,000.00	(2,000.00)
Marvin (Chapter)								-	\$ 2,000.00	(2,000.00)
								-		
Total	-	-	-	-				-	\$ 8,000.00	(8,000.00)
TOTAL OUTFLOW	0.00	0.00	75.00	0.00	0.00	0.00	0.00	75.00	\$ 11,525.00	(11,450.00)
Decrease/Increase	235.00	2,642.15	950.00	313.87	360.00	462.00	350.00	5,313.02	\$ (25.00)	5,338.02

Operating Account – Income:

	January	February	March	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	YTD	2012 Budget	Variance
Membership Dues										
MOAA National	1,740.0	00				604.00	1,130.00	\$3,474.00	\$ 2,000	\$1,474.00
New Aux	15.0	00						\$15.00		\$15.00
New Retired							15.00	\$15.00	\$ 200	-\$185.00
New Active Duty								\$0.00		\$0.00
New Former					14.32			\$14.32	\$ -	\$14.32
Renewal Aux	503.6	330.00	329.64	44.32	45.00	30.00		\$1,282.60	\$ 1,200	\$82.60
Renewal Retired	2,524.0	64 877.28	1,234.35	758.97	383.29	103.64	444.32	\$6,326.49	\$ 9,000	-\$2,673.51
Renewal Active Duty				25.00	63.97	55.00	25.00	\$168.97	\$ 1,000	-\$831.03
Total	\$ 4,783.2	28 \$ 1,207.28	\$1,563.99	\$828.29	\$506.58	\$792.64	\$484.32	\$10,166.38	\$ 13,400	-\$3,233.62
Non-Dues Revenue										
Interest								\$0.00	\$ -	\$0.00
Shirt Sales								\$0.00	\$ 150	-\$150.00
Merchandise								\$0.00	\$ 100	-\$100.00
Advertising/Lariat	4,800.0	00	4,320.00		1,350.00	4,320.00	1,080.00	\$15,870.00	\$ 14,000	\$1,870.00
Corporate Partnership		100.00		100.00	100.00		100.00	\$400.00	\$ 1,500	-\$1,100.00
Donations to Chapter	1,697.	11 479.46	448.01	35.00	30.00	34.65	5.00	\$2,729.23	\$ 2,250	\$479.23
Donations to Outreach	2,642.	15 1,025.00	313.87	110.00	462.00	175.00	108.10	\$4,836.12	\$ 650	\$4,186.12
Social Events	976.	73 1,130.20	1,002.72	500.00	1,300.11	2,221.85	20.00	\$7,151.61	\$ 12,500	-\$5,348.39
Total	\$ 10,115.9	99 \$ 2,734.66	\$ 6,084.60	\$ 745.00	\$ 3,242.11	\$ 6,751.50	\$ 1,313.10	\$30,986.96	\$ 31,150	-\$163.04
TOTAL INCOME	\$14,899.	27 \$3,941.94	\$7,648.59	\$1,573.29	\$3,748.69	\$7,544.14	\$1,797.42	\$41,153.34	\$ 44,550	-\$3,396.66

**Operating Account – Outflows:** 

Category	<u>January</u>	<u>February</u>	March	<u>April</u>	May	<u>June</u>	July	YTD	2012 Budget	<u>Variance</u>
Bank Charge/Int					9.00	4.50	(13.00)	0.50	\$ 100	99.50
Board & Staff Mtg								-	\$ 50	50.00
D&O Insurance								-	\$ 500	500.00
Dues & Subscription		50.00					463.20	513.20	\$ 575	61.80
Focus/Advisory Groups								-	\$ 50	50.00
Independent Contr	550.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	7,150.00	\$ 13,200	6,050.00
Lariat Postage	1,000.00						1,000.00	2,000.00	\$ 2,800	800.00
Lariat Printing	580.49	572.12	570.33		1,205.94	593.25	1,867.73	5,389.86	\$ 8,000	2,610.14
Liability Insurance		425.00						425.00	\$ 450	25.00
Marketing								-	\$ 200	200.00
Membership Recruiting	175.00	90.00	55.00	230.00		205.00	115.00	870.00	\$ 700	(170.00)
Miscellaneous								-	\$ 100	100.00
Office	88.98	156.38	299.22	390.00	106.52	166.15	341.93	1,549.18	\$ 1,800	250.82
Personal Affairs								-		-
Postage & Delivery	89.00	91.75	181.75	91.75		91.75		546.00	\$ 1,000	454.00
ROTC								-	\$ 250	250.00
Social Events	810.00	1,020.00		425.00	1,782.55	3,133.16	64.00	7,234.71	\$ 12,500	5,265.29
Solitaires								-	\$ 125	125.00
Special Activities								-	\$ 50	50.00
Telephone	109.75		218.29		225.25		226.31	779.60	\$ 1,200	420.40
Volunteer Recogn								-	\$ 100	100.00
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TOTAL OUTFLOWS	3,403.22	3,505.25	2,424.59	2,236.75	4,429.26	5,293.81	5,165.17	26,458.05	\$ 43,750	17,291.95
Surplus/(Deficit)	11,496.05	436.69	5,224.00	(663.46)	(680.57)	2,250.33	(3,367.75)	14,695.29	\$ 800	13,895.29

# **Reserve Balances:**

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RESERVE BALAN	ICES	31-Jan-12	29-Feb-12	31-Mar-12	30-Apr-12	31-May-12	30-Jun-12	31-Jul-12
Outreach								
RBFCU								
Savings		\$305.50	\$ 305.50	\$ 305.50	\$ 305.69	\$ 305.69	\$ 305.69	\$ 305.87
Money Market		\$10,230.82	\$10,376.83	\$12,880.11	\$14,223.36	\$14,337.96	\$14,804.80	\$14,810.13
Checking		\$903.01	\$ 903.01	\$ 828.01	\$ 828.62	\$ 828.62	\$ 828.62	\$ 828.66
Certificates		\$9,151.10	\$ 9,163.96	\$ 9,169.90	\$ 9,177.22	\$ 9,184.30	\$ 9,191.63	\$ 9,198.73
	Total	\$20,590.43	\$20,749.30	\$23,183.52	\$24,534.89	\$24,656.57	\$25,130.74	\$25,143.39
Chapter Operations								
Broadway		\$18,069.36	\$16,056.17	\$22,670.11	\$19,317.98	\$18,777.41	\$20,565.74	\$19,092.99
USAA		\$15,604.46	\$15,604.46	\$15,604.46	\$15,604.46	\$15,604.46	\$15,604.46	\$15,604.46
	Total	\$33,673.82	\$31,660.63	\$38,274.57	\$34,922.44	\$34,381.87	\$36,170.20	\$34,697.45

#### **Golf Tournament**

8/6/12		May	June	July	Aug	Sept	YTD
Income:							
Sponsor		250		250.00			250.00
Entry	Fee Player						-
Entry	Fee Donation			100.00			100.00
Misc I	Donation						-
Mullig	ans						-
	Total	\$250.00	\$0.00	\$350.00	\$0.00	\$0.00	\$600.00
Expenses:							
Green	Fees						-
Award	ls Dinner						-
Hole i	n One Contest						-
Playe	r Gift Bag Items						-
Signa	ge						-
Prizes	Winning Group						-
Ticket	S						-
	Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
						Net Profit:	\$ 600.00

Executive VP Operations: LTC Bill Goforth - Absent. No report.

Vice President Administration: LTC Jim Webb - Absent. No report.

**VP Membership:** LTC Randy Hoff – Reviewed Membership chart: Active Duty 340, Auxiliary 231, Former 7, Retired 682 for a total of 1260 members. Board member Mac McDonald assisted Randy at the recent Extravaganza and they garnered 12 more application which are not included in those numbers. Received \$3474 from MOAA national this year to date in GMT and paid application bonuses. Currently the chapter is #1 in recruiting for chapters over 500, 5<sup>th</sup> overall nationwide, and #1 in Texas. Upcoming recruitment events include 18 August the Texas Land Board Job Fair at the Live Oak Civic Center where David Padden will be assisting. Jim Cunningham will have the recruitment table set up at the Texas Veterans Commission event on Aug 23 in the Convention Center. Randy advised he had recently passed on recruiting tips to Monterrey Chapter membership Chair person.

**VP Programs:** (Open) Next luncheon is Aug 16 at ARC. Sandra Hicks has provided a flyer to their activities Director, Jane, and has included a registration slip in everyone's mail box. General Honore has agreed to be the coordinator for the ARC satellite chapter that will meet quarterly. July's Dinner Dance financials were a negative \$451.10 but overall the inflow and outflow are about even. Golf tournament on 14 September will need several volunteers if anyone is interested. Luncheon 20 September will feature a presentation by Collette Travel. Oktoberfest is currently planned at the Parr Club on the patio with a German style menu and beer. Investigating combining with Ft Sam's Oktoberfest did not pan out. Col Lamoureux is scheduled for 15 November speaker, but if Gen Caldwell is available he will speak instead. Christmas Party scheduled for Dec 7 at Parr Club with Two For The Road – the band from the dinner dance from 7-11pm.

## **Buddy Program Status**

Stu Myers has a buddy, Nick, who would be a good candidate for VP Programs.

#### **Scorecard Update**

Scorecard was reviewed and updates noted.

# **Staff Reports**

Historian: Col Janice Edgerson - Absent. No report.

**TOPS:** Col David Patrick – Absent. No report.

**Special Activities Representative:** Susie Tolman – Cookie Angels are still baking despite the hot summer! VAC Mtg scheduled for Aug 15 with new ACS president, Kathleen Moore. Pat Shecter to attend in place of Susie. Auxiliary member Elaine Johnson recently passed.

AFV Satellite: Lt Col Ginny Alloway - Absent. No report.

**Advertising Coordinator:** (Open). No response from the Towers or Beyer Boys re advertising. May need a "closer" to close a deal.

Volunteer Coordinator: Mavis Cleary - Absent. No report.

**Solitaires:** Rochelle Koltz – absent. Rochelle is president until elections in December. Pot luck scheduled for 11 Aug.

**VP Personal Affairs:** Col Stu Myers – 10 deaths so far this year.

**Chaplain:** Chaplain Taylor – No report.

VP Public Relations/Marketing: Open.

**VP Legislative Affairs:** Col Al Cote – Participated in Townhall conference call with Lamar Smith. Such venues might be good forum for getting guestions answered.

**MOAA Auxiliary:** Pat Shecter – Unable to attend TCC meeting this quarter. Encouraged members to vote for the auxiliary voting proposal. Has been appointed to Gold Star Wives Council. Continuing to work on recruiting more active auxiliary representatives.

VP Logistics: LtCol Fred Koechley - No report.

**Duty Officer:** Col Irene Collier – Bill Polasek recovering from surgery and thus need temporary fill- in for Monday's Duty officer.

Editor/VGSAA Rep: Col Kerry Green - No report. VGSAA do not meet in July or August.

Webmaster: Col Bill Hudson – Absent, Jim to check on status of new website.

**Administration:** Trish Meserve – Shared Certificate of Appreciation from Warrior and Family Support Center. Noted calendar updates.

#### **Old Business:**

1. Nominating Committee

Elections are due in November at Annual Business meeting. Committee is not yet formed. Need additional suggestions for members. Main task will be to approach the Treasurer and VP Administration about renewing their terms and finding a programs person. Jim, Randy, Bill & David have agreed to two more years.

### **New Business:**

- 1. Board meeting scheduled for 15 August.
- Veterans Summit for 2013 will be 11-13 Feb. Jim Cunningham is serving on the Communication Committee for Texas Veterans Commission. Legislative issues to put before the 2013 legislature are discussed. May coordinate quarterly TCC meeting to be held at the same time and MOAA The Hill "Military Officers Advocating in Austin" on the 14<sup>th</sup>.

Next meeting scheduled for Thursday, Sept 6 at MOAA-AC Offices at 0900.

**MEETING ADJOURNED at 11:05am.** 

Col David Patrick, USAF (Ret), Secretary