### **MILITARY OFFICERS ASSOCIATION OF AMERICA**

# ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955

# MINUTES OF STAFF MEETING Thursday August 4, 2016

Meeting was called to order by Exec Vice President Bill Goforth at 1000 hrs. A quorum was present and acting throughout the meeting.

**Attendees:** Col Irene Collier, Col Kerry Green, Col Peter Hunt, Col Stu Myers, LTC Bob Blake, LTC Bill Goforth, LtCol Kitty Meyers, LTC Chuck Poole, LTC Kerry Reyna, LTC Ch James Taylor, LTC Jim Webb, Susie Tolman, Trish Meserve.

New Volunteer: 1Lt Rebekah Emery

Invocation by Chaplain Taylor and pledge led by Bill Goforth.

Introductions made to Rebekah Emery who is currently working in logistics at SAMMC and interested in the logistics position.

**Secretary:** Col David Patrick, USAF (Ret) – Absent. Minutes from the June meeting were reviewed and approved for filing.

**Treasurer:** Col Vaughn Caudill, USA (Ret) – Absent. Bill and Trish reviewed the June and July financials. Regarding the 3 year comparisons it was queried where the \$5,000 Outreach income came from. It was a bequest from long time chapter members Wanda and Sumner Hudson. Corrected Outreach ROTC Scholarship disbursement to \$9,000 Army and \$2,000 Air Force instead of \$10,000 Army and \$1,000 Air Force. Having already been reviewed by the Treasurer the reports were approved for filing.

#### **Outreach Account:**

INCOME	January	<u>February</u>	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Donations	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00							6,203.00	\$ 7,000.00	(797.00
Other													-		-
Golf Tournament															-
In													-		-
Out				1,000.00									1,000.00		1,000.00
Sub Total Golf	-	-	-	(1,000.00)	-	-	-	-	-	-	-	-	(1,000.00)	\$ 15,000.00	(16,000.00
TOTAL INCOME	2,025.00	1,515.00	1,155.00	1.00	210.00	297.00			-		-	-	5,203.00	\$ 22,000.00	(16,797.00
OUTFLOWS															
Charity															
Warrior & Family Support Ctr													-	\$ 7,500.00	(7,500.00
MOAA Heritage													-	\$ 125.00	(125.00
Undesignated Charities						100.00							100.00		100.00
Total	-	-	-	-	-	100.00		-	-	-		-	100.00	\$ 7,625.00	(7,525.00
Scholarships															
Col Torrey							2,500.00						2,500.00	\$ 2,500,00	-
Gen Herring (JROTC)							500.00						500.00		
Col McCarthy (JROTC)							500.00						500.00	\$ 500.00	-
Chapter							500.00						500.00	\$ 500.00	
ROTC Army				5,000.00	4,000.00								9,000.00	\$ 10,000.00	(1,000.00
ROTC Air Force					1,000.00	1,000.00							2,000.00	\$ 1,000.00	1,000.00
Total	-	-	-	5,000.00	5,000.00	1,000.00	4,000.00	-	-	-	-		15,000.00	\$ 15,000.00	-
TOTAL OUTFLOW	0.00	0.00	0.00	5,000.00	5,000.00	1,100.00	4,000.00	0.00	0.00	0.00	0.00	0.00	15,100.00	\$ 22,625.00	(7,525.00
Decrease/Increase	2,025.00	1,515.00	1,155.00	(4,999.00)	(4,790.00)	(803.00)	(4,000.00)				-		(9,897.00)	\$ (625.00)	(9,272.00

### **Operating Account – Inflow:**

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Membership Dues															
MOAA National		480.00	50.00										\$530.00	\$ 3,000	-\$2,470.00
New Aux													\$0.00	\$ -	\$0.00
New Retired		15.00	15.00		25.00								\$55.00	\$ -	\$55.00
New Active Duty		15.00	-										\$15.00	\$ -	\$15.00
New Former		25.00											\$25.00	\$ -	\$25.00
Renewal Aux	420.00	180.00	75.00		30.00	45.00	45.00	1					\$795.00	\$ 1,200	-\$405.00
Renewal Retired	2,460.00	1,115.00	455.00	300.00	445.00	525.00	565.00	)					\$5,865.00	\$ 8,000	-\$2,135.00
Renewal Active Duty	30.00	70.00	75.00	30.00	30.00		25.00						\$260.00	\$ 700	-\$440.00
Renewal Former			25.00			15.00	15.00						\$55.00	\$ -	\$55.00
Total	\$ 2,910.00	\$ 1,900.00	\$695.00	\$330.00	\$530.00	\$570.00	\$650.0	0 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,600.00	\$ 12,900	-\$5,300.00
Non-Dues Revenue															
CFC													\$0.00	\$ -	
Trip Rewards	373.80	-											\$373.80		\$373.80
Golf Tournament													\$0.00	\$ 1,700	
Shirt Sales						50.00							\$50.00	\$ -	\$50.00
Merchandise	105.00	10.00											\$115.00	\$ 120	-\$5.00
Advertising Lariat		175.00	7,325.00			5,400.00							\$12,900.00	\$ 19,000	-\$6,100.00
Corporate Partnership	100.00		100.00	100.00			100.00	)					\$400.00	\$ 1,000	-\$600.00
Donations to Chapter	860.00	870.00	905.00	35.00	90.00		85.00						\$2,845.00	\$ 5,000	-\$2,155.00
Donations to Outreach	1,515.00	1,155.00	1,001.00	210.00	297.00	240.00	130.00	)					\$4,548.00	\$ 7,000	-\$2,452.00
Social Events	1,950.00	1,225.00	660.00	1,152.00	1,393.00	2,370.00	120.00	)					\$8,870.00	\$ 15,000	-\$6,130.00
Total	\$ 4,903.80	\$ 3,435.00	\$ 9,991.00	\$ 1,497.00	\$ 1,780.00	\$ 8,060.00	\$ 435.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$30,101.80	\$ 48,820	-\$18,718.20
TOTAL INCOME	\$7.813.80	\$5,335.00	\$10.686.00	\$1.827.00	\$2.310.00	\$8,630,00	\$1.085.0	0 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.701.80	\$ 61.720	-\$24.018.20

### Operating Account – Outflow:

Category	<u>Jan</u>	Feb	Mar	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	Sep	Oct	Nov	Dec	YTD	2016	Budget	Variance
Bank Charge/Int	56.80												56.80	\$	100	43.20
Board & Staff Mtg													-	\$	-	-
Building Costs (rent)													-	\$	1,200	1,200.00
Copier Mntn Agreement				429.00									429.00	\$	400	(29.00)
Square Service Fee	32.52	15.82	1.36		11.13	48.39	30.78						140.00	\$	400	260.00
PayPal Service Fee	41.75	26.96	16.33		22.39	58.87	20.82						187.12	\$	500	312.88
D&O Insurance													-	\$	650	650.00
Dues & Subscription	586.00			25.00	537.20								1,148.20	\$	1,350	201.80
Golf Tournament Contr													-	\$	500	500.00
Independent Contr	1,209.38	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08						8,571.86	\$	14,725	6,153.14
Lariat Postage	225.00				1,000.00								1,225.00	\$	3,000	1,775.00
Lariat Printing	463.64	332.74	460.81		960.33	494.74	1,639.20						4,351.46	\$	8,000	3,648.54
Liability Insurance		425.00											425.00	\$	500	75.00
Marketing													-	\$	1,000	1,000.00
Membership Recruiting													-	\$	100	100.00
Miscellaneous (Move)													-	\$	100	100.00
Office	326.39	148.37	7.40	230.32	334.93	430.51	216.35						1,694.27	\$	2,300	605.73
Personal Affairs													-	\$	-	-
Postage & Delivery	196.00			262.05		471.75	250.45						1,180.25	\$	1,900	719.75
ROTC					399.36								399.36	\$	350	(49.36)
Satellite Chapters													-	\$	-	-
Social Events		2,793.18	40.00	1,787.22	214.71	350.00	2,477.62						7,662.73	\$	15,000	7,337.27
Solitaires				52.35									52.35	\$	100	47.65
Special Activities													-	\$	1,200	1,200.00
Telephone		632.18					399.65						1,031.83	\$	1,800	768.17
Trans To Outreach	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00							6,203.00	\$	7,000	797.00
Volunteer Recogn													-	\$	100	100.00
TOTAL OUTFLOWS	5,162.48	7,116.33	2,907.98	5,014.02	4,917.13	3,378.34	6,261.95		-	-	-	-	34,758.23	\$	62,275	27,516.77
Surplus/(Deficit)	2.651.32	(1,781.33)	7,778.02	(3,187.02)	(2,607.13)	5,251.66	(5,176.95)					-	2.943.57		(555.00)	3,498.57

### **Reserve Balances & Social Events:**

_	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	
Outreach													
RBFCU													
Savings	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90						
Money Market	\$19,994.40	\$21,516.07	\$ 22,678.76	\$ 12,685.30	\$ 12,899.64	\$ 13,200.91	\$ 9,204.82						
Checking	\$ 108.48	\$ 108.48	\$ 108.48	\$ 6,108.72	\$ 1,108.86	\$ 8.86	\$ 8.91						
Certificates	\$ 9,512.15	\$ 9,520.75	\$ 9,530.10	\$ 9,539.15	\$ 9,548.51	\$ 9,557.58	\$ 9,566.97						
Total	\$29,622.93	\$31,153.20	\$ 32,325.24	\$ 28,341.07	\$ 23,564.91	\$ 22,775.25	\$ 18,788.60	\$ -	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$34,677.88	\$ 39,689.95	\$ 43,972.16	\$ 35,713.30	\$ 33,202.02	\$ 50,698.68	\$ 48,681.73						
USAA	\$16,047.93	\$ 16,057.58	\$ 16,066.62	\$ 16,066.62	\$ 16,085.63	\$ 16,085.63	\$ 16,104.67						
Total	\$50,725.81	\$ 55,747.53	\$ 60,038.78	\$ 51,779.92	\$ 49,287.65	\$ 66,784.31	\$ 64,786.40	\$ -	\$ -	\$ -	\$ -	\$ -	
Job Fair In	\$ 870.87	\$ 7,544.84	\$ 4,513.00		\$ -								
Job Fair Out	\$ 227.27	\$ 108.36	\$ 571.81	\$ 75.29	\$ 9.96								
Balance to be transferred	\$ 643.60	\$ 7,436.48	\$ 3,941.19	\$ (75.29)	\$ (9.96)								
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Income	\$1,975.00	\$1,220.00	\$1,020.00	\$860.00	\$1,140.00	\$2,535.00		\$120.00					\$8,870.00
Outgo	\$1,855.62	\$977.56	\$1,076.28	\$710.94	\$214.71	\$2,827.62							\$7,662.73
Variance	\$119.38	\$242.44	-\$56.28	\$149.06	\$925.29	-\$292.62	\$0.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,207.27

### Golf YTD:

8/4/16	;		<u>Jan</u>	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2016 YTD
Incom	ie:														
	Sponso	rship						9750	500.00						10,250.00
	Donatio	n						840	1,320.00						2,160.00
	Entry F	ee Player						1400	1,260.00						2,660.00
	Super T	ickets						240	80.00						320.00
	Silent A	uction													-
		Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,230.00	\$3,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,390.00
Exper	nses:														
	Ron Ins	elmann				1000									1,000.00
	Green F	ees													-
	Awards	Dinner													-
	Gift Cer	tificates													-
	Catering	g Staff Tip													-
	Plaques	s/Signage													-
	Golf Ba	lls													-
															-
		Total	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
											Net Profit:				\$ 14,390.00

# 3 Year Comparison – July YTD

# Outreach Account (Scholarship):

Ou	treach Account	- July	
INCOME	2016 YTD	2015 YTD	2014 YTD
Donations	\$ 6,203.00	\$ 7,098.00	\$ 7,003.00
Other			\$ 5,000.00
Golf Tournament			
In			
Out	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Sub Total Golf	\$ (1,000.00)	\$ (1,000.00)	\$ (1,000.00)
TOTAL INCOME	\$ 5,203.00	\$ 6,098.00	\$11,003.00
OUTFLOWS			
Charity			
Wounded Warrior			
Red Cross			
Undesignated Charities	\$ 100.00		
Total	\$ 100.00	\$ -	\$ -
Scholarships			
Torrey	\$ 2,500.00		
Torrey		\$ 500.00	
Gen Herring (JROTC #1)	\$ 500.00		
McCarthy (JROTC #2)	\$ 500.00		
JROTC #3			\$ 2,500.00
Chapter	\$ 500.00	\$ 2,500.00	\$ 2,500.00
ROTC Army	\$10,000.00		
ROTC Air Force (Marvin)	\$ 1,000.00		
Marvin (Chapter)			
Total	\$15,000.00	\$ 3,000.00	\$ 5,000.00
TOTAL OUTFLOW	\$15,100.00	\$ 3,000.00	\$ 5,000.00
Decrease/Increase	\$ (9,897.00)	\$ 3,098.00	\$ 6,003.00

## Operations Account (Inflow):

	2016 YTD	2015 YTD	2014 YTD
Membership Dues			
MOAA National	\$ 530.00	\$ 5,065.00	\$ 4,120.00
New Aux		\$ 15.00	
New Retired	\$ 55.00	\$ 30.00	\$ 90.00
New Active Duty	\$ 15.00		\$ 25.00
New Former	\$ 25.00		
Renewal Aux	\$ 795.00	\$ 1,805.00	\$ 1,035.00
Renewal Retired	\$ 5,865.00	\$ 5,375.00	\$ 7,235.00
Renewal Active Duty	\$ 260.00	\$ 310.00	\$ 355.00
Renewal Former	\$ 55.00	\$ 65.00	
Total	\$ 7,600.00	\$ 12,665.00	\$12,860.00
Non-Dues Revenue			
Interest			
Trip Rewards	\$ 373.80	\$ 87.17	\$ 1,457.80
Shirt Sales	\$ 50.00		
Merchandise	\$ 115.00	\$ 65.00	\$ 201.00
Advertising Lariat	\$12,900.00	\$ 18,500.00	\$12,090.00
Corporate Partnership	\$ 400.00	\$ 800.00	\$ 400.00
Donations to Chapter	\$ 2,845.00	\$ 3,988.00	\$ 4,355.00
Donations to Outreach	\$ 4,548.00	\$ 6,873.00	\$ 5,572.00
Golf Tournament	\$ -	\$ -	\$ 2,875.00
Social Events	\$ 8,870.00	\$ 8,667.00	\$ 9,228.00
Total	\$30,101.80	\$ 38,980.17	\$36,178.80
TOTAL INCOME	\$37,701.80	\$ 51,645.17	\$49,038.80

### Operations Account (Outflow):

Category	2016 YTD	2015 YTD	2014 YTD
Bank Charge/Int	\$ 56.80	\$ 0.26	\$ 63.78
Board & Staff Mtg			\$ 200.00
Copier Mntn Agreement	\$ 429.00	\$ 390.00	\$ 390.00
Credit Card Fee Square	\$ 140.00	\$ 134.73	\$ 133.72
Credit Card Fee PayPal	\$ 187.12	\$ 172.84	\$ 145.97
D&O Insurance			
Dues & Subscription	\$ 1,148.20	\$ 1,342.40	\$ 552.00
Focus/Advisory Groups			
Independent Contr	\$ 8,571.86	\$ 7,745.92	\$ 7,529.08
Lariat Postage	\$ 1,225.00	\$ 1,000.00	\$ 2,200.00
Lariat Printing	\$ 4,351.46	\$ 5,215.40	\$ 3,283.84
Liability Insurance	\$ 425.00	\$ 425.00	\$ 425.00
Marketing			\$ 828.58
Membership Recruiting		\$ 37.00	\$ 25.00
Miscellaneous			
Office	\$ 1,694.27	\$ 1,163.52	\$ 929.91
Personal Affairs			
Postage & Delivery	\$ 1,180.25	\$ 838.55	\$ 1,042.78
ROTC	\$ 399.36	\$ 332.85	\$ 316.25
Satellite Chapters			\$ 216.10
Social Events	\$ 7,662.73	\$ 8,046.54	\$ 9,740.91
Solitaires	\$ 52.35	\$ 65.45	\$ 35.10
Special Activities			
Telephone	\$ 1,031.83	\$ 1,009.48	\$ 942.09
Trans To Outreach	\$ 6,203.00	\$ 7,098.00	\$ 7,003.00
Volunteer Recogn			
TOTAL OUTFLOWS	\$34,758.23	\$35,017.94	\$36,003.11

**Vice President Administration/ROTC**: LTC Jim Webb, USA (Ret) – Follow up needed to MOAA as to status of remaining medals for next year's JROTC and ROTC Awards season and if none may have to approach Texas Council of Chapters regarding a bulk purchase of medals for the state to get better pricing. Already have 25 or so of the 130 needed.

**VP Membership:** LTC Randy Hoff, USA (Ret) – Absent. Membership chart reviewed: Active Duty 207, Auxiliary 174, Former 36, Retired 1013 totaling 1430. Added approx 185 members from the MOAA potential member list. Kitty Meyers advised she was unable to secure a table at the Sept 14 DoD job Fair but will be assisting with registration and will promote MOAA where possible.

**VP Programs:** Col Bruce Willett, USAF (Ret) – Absent. Still looking for speakers for September, November and January. Suggestions included Gail Hathaway from Alamo Workforce, Jimmie Keenan Exec VP at Wellmed and USAA Military Group. Bill to confer with Jim Cunningham about contacting them.

**Exec Vice-President:** LTC Bill Goforth, USA (Ret) – addressed comments on newly painted office door and advised his son's Eagle Scout Project had enhanced the entryway to the office and improved the look at the rear of the building where a MOAA sign may be able to be installed.

MOAA National Update: LtCol Ed Marvin, USAF (Ret) or Col Barbara Ramsey, USA (Ret) - Absent. No report.

**Buddy Program Status** - No updates.

### Staff Reports

ARC Satellite Chapter: MG Chuck Honore, USA (Ret) - Absent. No report.

**Scholarship:** Col Peter Hunt, USAF (Ret) – All scholarship checks have been distributed and cashed. Will be setting a date in October or November for the Scholarship Committee meeting to look at the budget, allocation of funds and the selection process for 2017.

**Transition Liaison Officer:** LtCol Kitty Meyers USAF (Ret) – Part of the annual action plan was to hold a spouse event but market is saturated with similar events. Will concentrate on combining forces with someone rather than creating a separate event. Continuing to work with ESGR and MVCC and providing individual coaching for transitioning officers when needed. Encouraged all to spread the word regarding the Golf Tournament on Sept 9.

**Special Activities Representative:** Susie Tolman (Auxiliary) – Judith Markelz of the Warrior & Family Support Center was appreciative of the increased number of cookies being provided to the center lately!

Blue Skies West Liaison: LtCol Jim Conner, USAF (Ret) - Absent. No report.

Advertising Coordinator: (Open). No report.

Volunteer Coordinator: (Open). No report

**Solitaires:** Pat Shecter (Auxiliary) – Absent. No report.

**VP Personal Affairs:** Col Stu Myers, USAF (Ret) – Two retired officer members passed away in June, none in July. No auxiliary deaths were reported.

**Chaplain:** Chaplain LTC James Taylor, USA (Ret) – Attended a memorial at Ft Sam Houston National Cemetery for the recognition of 22 area chaplains. Has spent time recently visiting a hospice unit in Harrisburg.

**VP Public Relations/Marketing:** LTC Charles Poole, USA (Ret) – Goal is to promote the Alamo Chapter at MOAA national. Talks about MOAA Alamo Chapter wherever he can.

**VP Legislative Affairs:** LTC Bob Blake, USA (Ret) – Jim Cunningham and Ed Marvin were to follow up on the volunteer legislative liaisons for the districts of Castro, Hurd & Doggett. Bob has recruited one each from District 21 and 28. Will write up a paragraph for The Lariat to introduce them to the membership. Will encourage them to visit their congressmen during the current recess. Participated in the quarterly Texas Council of Chapter meeting in Waco last month. Notable news was the DoD is to establish a unified command in Houston's Ellington Field for the African Command.

VP Logistics: (Open) No report.

**Chapter Affairs Officer:** Col Irene Collier, USAF (Ret) – Reiterated how she encourages her peers at the ARC to provide magazines, cookies and candy which she then combines with her meal allowance items and distributes them to the Warrior & Family Support Center.

**Editor/VGSAA Rep:** Col Kerry Green, USAF (Ret) – Pointed out the June Military Officer magazine from MOAA national mentioned the chapter as receiving the highest score in the newsletter category of the Col Marvin J. Harris Communications Award. The chapter website also received a four-star award.

Webmaster: Col Bill Hudson, USAF (Ret) - absent. No report.

Administration: Trish Meserve (civilian) – Reviewed calendar for updates. Provided list of 29 members who were due to be removed from the membership for nonpayment of their April dues. JBSA to install JBSA Ft Sam public broadcast on Business Partner's computers in the next year or so. David Patrick initiated an email from MOAA national to all MOAA members inviting them to the upcoming luncheon at the ARC along with a free chapter membership. Limited response but did capture a couple who were not on the potentials list of 185 already added. Need new nametag supplier as Jack Michalski passed in June (Jim Webb to obtain quotes from his contacts). Provided Susie with new style sticky label name tags and place card holders as MOAA /Target Marketing are no longer carrying them. Mailed media kit produced by Fernando Carreon to Corporate Partners offering them special discounted ad rates for a limited time. No response received.

**Historian:** LTC Kerry Reyna USA (Ret) – Wondered if contact could be made with commanders at their retirement ceremonies and offer them memberships. It was decided that as Chuck participates in most all such ceremonies he would pass on a chapter coin during the receiving line at such events and where possible follow up with an offer of membership. Also notification of such events are to be listed on the chapter website if not in time for The Lariat. Advised that her son Rod, a chapter scholarship recipient, became a finalist for the MOAA national scholarship. He is following an engineering degree but has been approached by the Foreign Service and after passing their initial test is studying for their formal test.

#### **New Business:**

1) Amended Bylaws. Proposed revisions stem from the succession planning plus some housekeeping clean up VP Legislative Affairs should be an elected position and an attendee at Board meetings. Proposed revisions were approved plus the additions to Article 7, Section F 13. Historian, 14: Motion made by Chuck Poole to amend the proposed Bylaws as well as the additions. Seconded by Jim Webb. Vote was unanimously approved.

### **MEETING ADJOURNED at 11:42am.**

Next Board meeting Thursday 18 Aug at 10am. Next staff meeting scheduled for Thursday 1 Sep 10am.

Col David Patrick, USAF (Ret), Secretary