MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955 MINUTES OF VIRTUAL STAFF MEETING

Thursday August 6, 2020

Meeting was called to order via Zoom by VP Programs David Patrick at 1000 hrs. President Kitty Meyers joined the meeting as soon as her previous Zoom call was completed. A quorum was present and acting throughout the meeting.

Attendees: CAPT Cora Bayle-Cox, COL Vaughn Caudill, Col Pete Hunt, Col David Patrick, Col Felix Santiago, Col Pete Schaub, LtCol Jim Conner, LtCol Kathie Estrada, LtCol Kitty Meyers, MAJ Jim Cunningham, LTJG Rachel Johnson, Janet Morgan, Trish Meserve.

Invocation by Jim Cunningham.

Secretary: Col David Patrick, USAF (Ret) – Minutes from the June 4th Zoom virtual meeting were reviewed and approved for filing.

Treasurer: Col Vaughn Caudill, USA (Ret) – The Alamo Chapter Educational Foundation is doing well with donations. The Operations goal is less certain as only 50% of the budget has been attained. May be forced to dip into the reserves next year. Trish to provide dues renewal numbers for the remainder of the year. The cash balance of the Educational Foundation is down to the decided upon minimum balance. Non-Dues revenue, i.e. advertising is not looking great but ARC, BST and RBFCU are still expected to renew.

Alamo Chapter Educational Foundation ACEF (501(C)3)

INFLOWS	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec		2020 E		Variance
Donations	459.00	3,185.00	365.00	255.00	265.00	711.00	250.00						5,490.00	\$ 7	,000.00	(1,510.0
Donationfrom General Garza				3,000.00									3,000.00	\$	-	3,000.0
The Big Give													-	\$ 1	,500.00	(1,500.0
Other													-	\$	450.00	(450.0
Golf Tournament													-			
In																
Out																
Sub Total Golf		-							-				\$ -	¢ 20	.000.00	(20,000.0
Sub Total Goll		-	-		-	-	-		-		-	-	φ -	φ 20	,000.00	(20,000.1
TOTAL INFLOW	459.00	3,185.00	365.00	3,510.00	265.00	711.00	250.00		-				5,490.00	e 20	050.00	(23,460.0
TOTAL INFLOW	439.00	3,163.00	303.00	3,310.00	203.00	Not		Corrolo ¢2k	is not included in	n this VTD tot	al an already o		3,480.00	φ 20	,930.00	(23,400.
						INUL	e. General v	Jaizas gok	is not included if	II tilis I ID tot	ai as aileauy s	peni in 2020				
OUTFLOWS																
Other																
Big Give Admin Fee	200.00												200.00		400.00	(200.
JROTC Medals													-		450.00	(450.
ROTC Admin													-	\$	400.00	(400.
Golf Administration																
Charity																
Warrior & Family Support C	tr												-	\$ 6	,400.00	(6,400.
MOAA Heritage													-	\$	125.00	(125.
Total	200.00	-	-		-	- 1	-			-	-		200.00	\$ 7	,775.00	(7,575.
Scholarships																
Col Torrey					1,000								1,000.00	\$ 1	,000.00	-
JROTC				1,000									1,000.00	S 1	.000.00	
JROTC													-		,000.00	(1,000.
Gen Herring (JROTC)						1,000							1,000.00		.000.00	
Col McCarthy (JROTC)						1,000							1,000.00		,000.00	
Chapter (Jim & Cheryl Cunnin	igham)			1.000		.,							1.000.00		.000.00	
ROTC Naw UT Austin	3			.,	1,000								1,000.00		,000.00	
ROTC Army UT Austin					.,	1,000							1,000.00		.000.00	
ROTC Air Force UT Austin						1,000							-		.000.00	(1,000.
ROTC Air Force Texas State				1,000									1,000.00		.000.00	(1,000.
ROTC Air Force Texas State				1,000									1,000.00		,000.00	(1,000.
ROTC Air Force UTSA (Ed &	Ruby Marvin	,			1,000								1,000.00		.000.00	(1,000.
ROTC Amy UTSA	raby Iviai vii	,			1,000								1,000.00		,000.00	(1,000.
ROTC Army UTSA													- :		.000.00	(1,000.
															.000.00	
ROTC Amy UTSA					4.000								-			(1,000.
ROTC Air Force UTSA					1,000								1,000.00		,000.00	
ROTC Air Force UTSA					1,000								1,000.00		,000.00	// ***
ROTC Air Force UTSA															,000.00	(1,000.
ROTC Army St Mary's					1,000								1,000.00		,000.00	
ROTC Army St Mary's					1,000								1,000.00		,000.00	
ROTC Army Texas A&M King				1,000									1,000.00		,000.00	
ROTC Army Texas A&M Corp															,000.00	(1,000
ROTC Army Rio Grande Valle	ey												-		,000.00	(1,000.
Total		-	-	4,000.00	7,000.00	3,000.00	-		-		-	-	14,000.00	\$ 23	,000.00	(9,000.
TOTAL OUTFLOW	200.00	0.00	0.00	4,000.00	7,000.00	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	14,200.00	\$ 30	,775.00	(16,575

Operations (501(C)4) Inflows:

	January	Fel	bruary		March	1	April	May		June	July	Αι	ıgust	Sep	tember	0	<u>ct</u>	Nov	D	ec	YTD	202	Budget	Variance
Membership Dues																								
MOAA National		2	2,975.00					250.00	1												\$3,225.00	\$	2,500	\$725.00
Austin Chapter																					\$0.00	\$	-	\$0.00
New Surv Sp																					\$0.00	\$	-	\$0.00
New Retired	20.00		60.00				20.00				20.00										\$120.00	\$	100	\$20.00
New Active Duty											20.00										\$20.00	\$	-	\$20.00
New Former																					\$0.00	\$	100	-\$100.00
Renewal Surv Sp	340.00		120.00		60.00		60.00	60.00	1	60.00	60.00										\$760.00	\$	800	-\$40.00
Renewal Retired	1,780.00		740.00		460.00		300.00	440.00	1	540.00	700.00										\$4,960.00	\$	10,000	-\$5,040.00
Renewal Active Duty			20.00		20.00		20.00	40.00	1	20.00	20.00										\$140.00	\$	100	\$40.00
Renewal Former					20.00			20.00	1												\$40.00	\$	-	\$40.00
Total	\$ 2,140.00	\$ 3	3,915.00		\$560.00		\$400.00	\$790.0	0	\$620.00	\$820.00		\$0.00		\$0.00		\$0.00	\$0.00	•	\$0.00	\$9,265.00	\$	13,600	-\$4,335.00
Non-Dues Revenue									+															
Golf Tournament																					\$0.00	\$	4,000	-\$4,000.00
Travel Awards								-		64.94											\$64.94	\$	-	\$64.94
Merchandise (Coins/Shirts)	51.00		46.00																		\$97.00	\$	1,500	-\$1,403.00
Advertising Lariat			100.00																		\$100.00	\$	12,000	-\$11,900.00
ROTC Medals																					\$0.00	\$		\$0.00
Corporate Partenership		\$	300.00	\$	100.00																\$400.00	\$	1,000	-\$600.00
Donations to Chapter	1,520.00		180.00		275.00		320.00	426.00	1	125.00	455.00										\$3,301.00	\$	6,000	-\$2,699.00
Donations to ACEF	3,185.00		365.00		3,255.00		265.00	711.00	1	225.00	935.39										\$8,941.39	\$	7,000	\$1,941.39
Social Events	2,623.00		904.00		462.00				Т												\$3,989.00	\$	15,000	-\$11,011.00
	\$ 7,379.00	\$ 1	1,895.00	\$	4,092.00	\$	585.00	\$ 1,137.00	\$	414.94	\$ 1,390.39	\$	-	\$	-	\$	-	\$ -	\$	-	\$16,893.33		46,500	-\$29,606.67
TOTAL INCOME	\$9,519.00	\$	5,810.00	١,	\$4,652.00		\$985.00	\$1,927.0	0	\$1,034.94	\$2,210.39		\$0.00		\$0.00		\$0.00	\$0.00		\$0.00	\$26,158.33	\$	60,100	-\$33,941.67

Outflows:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	De	ес	YTD	202	0 Budget	Variance
Copier Mntn Agreement				628.00			_							628.00	\$	575	(53.00)
Square Service Fee	66.58	32.40			5.33	(17.50)	6.91							93.72	\$	550	456.28
PayPal Service Fee	66.73	37.70		10.54	36.91	24.86	30.10							206.84	\$	800	593.16
D&O Insurance														-	\$	655	655.00
Dues & Subscription	638.00	428.40												1,066.40	\$	1,700	633.60
GT Contractor Incentive														-	\$	1,500	1,500.00
Independent Contr	854.16	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32							11,104.08	\$	20,500	9,395.92
Liability Insurance		487.00												487.00	\$	500	13.00
Marketing														-	\$	750	750.00
Merchandise (Coins/Shirts)														-	\$	1,500	1,500.00
Office	513.98	12.31		600.71	106.24		14.58							1,247.82	\$	3,500	2,252.18
Postage & Delivery	86.80	276.80				441.80								805.40	\$	1,500	694.60
Social Events	2,090.62	1,176.00	636.60											3,903.22	\$	15,000	11,096.78
Special Activities														-	\$	600	600.00
Telephone	129.92	141.42	153.03	152.86	152.84	152.84	153.99							1,036.90	\$	1,800	763.10
Trans To ACEF	459.00	3,185.00	365.00	3,255.00	265.00	711.00	250.00							8,490.00	\$	7,000	(1,490.00)
Volunteer Recognition														-	\$	100	100.00
Total Outflow	\$ 4,905.79	\$ 7,485.35	\$ 2,862.95	\$ 6,355.43	\$ 2,274.64	\$ 3,021.32	\$ 2,163.90	\$ -	\$	\$ -	\$	\$	-	29,069.38	\$	58,530	29,460.62
Surplus/(Deficit)	4,613.21	(1,675.35)	1,789.05	(5,370.43)	(347.64)	(1,986.38)	46.49	-	-	-	-		-	(2,911.05)		1,570.00	(4,481.05)

Cash Balances:

Educational Foundation	Jan		Feb	Т	March	April	Г	May	Jun		Jul		Aug		Sep		Oct		Nov		Dec			
RBFCU																								
Savings	\$ 5	.00	\$ 5.00	\$	5.00	\$ 5.00	\$	5.00	\$ 5.00	\$	5.00													
Money Market	\$20,493	.56	\$ 23,687.44	\$	24,062.60	\$ 1,822.40	\$	2,089.09	\$ 5,301.78	\$	5,553.62													
Checking	\$ 30	.64	\$ 30.64	\$	30.64	\$ 19,031.14	\$	12,031.80	\$ 9,032.21	\$	9,032.59													
Certificates	\$10,085	.17	\$ 10,096.70) \$	10,110.02	\$ 10,122.92	\$	10,136.28	\$ 10,149.21	\$	10,162.59													
Total	\$30,614	.37	\$33,819.78	\$	34,208.26	\$ 30,981.46	\$	24,262.17	\$ 24,488.20	\$	24,753.80	\$	-	\$	-	\$	-	\$	-	\$		-		
Chapter Operations				+			H					H		+				+		+				
Broadway	\$12,536	.37	\$ 11,201.02	2 \$	13,269.19	\$ 7,898.76	\$	7,571.12	\$ 7,984.74	\$	8,206.23													
RBFCU CD's	\$16,724	.73	\$ 16,743.99	\$	16,764.61	\$ 16,784.58	\$	16,804.83	\$ 16,824.45	\$	16,844.75													
Total	\$29,261	.10	\$ 27,945.01	\$	30,033.80	\$ 24,683.34	\$	24,375.95	\$ 24,809.19	\$	25,050.98	\$	-	\$	-	\$	-	\$	-	\$		-		
							F																	
Social Events	Jan		Feb	eb March April May		June July		Aug Sep		Oct		Nov			Dec		1	/TD						
Chapter																								
Inflows	\$ 1,104				872.00	22.00			\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-		764.00
Outflows	\$ 1,106				-	\$ -	\$		\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-		743.22
Variance	\$ (2	.62)	\$ 129.40	\$	872.00	\$ 22.00	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$ 1.	,020.78
Satellites												Н												
Inflows																								
ARC	\$ 23	.00	\$ 46.00	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-		\$69.00
BST	\$ 936	.00		\$	-	\$ -	\$		\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$1	,200.00
Austin	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-		\$0.00
Total	\$ 959	.00	\$ 310.00	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$ 1,	,269.00
Outflows				\perp			L					L												
ARC	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$	-
BST	\$	-	\$ 1,176.00	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$ 1	176.00
Austin	\$	-	\$ -	\$	-	\$ -	\$		\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$	-
Total	\$		\$ 1,176.00	\$	-	\$ -	\$	-	\$ -	\$	-	\$		\$	-	\$	-	\$	-	\$		-	\$ 1,	176.00
Variance				+			H					H												
ARC		.00			-	\$ -	\$		\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$	69.00
BST	\$ 936	.00	\$ (912.00) \$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$	24.00
Austin	\$	[\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$			\$	
Total	\$ 959	.00	\$ (866.00) \$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		-	\$	93.00

Golf:

		<u>Jan</u>	Feb	Mar	April	May	<u>June</u>	July	Aug	Sept	Oct	Nov	Dec	2020 YTD	2020 Budget	Variance
Income:																
Sponso	orship													-	18,000.00	18,000.00
Donatio	on						635.00	175.00						810.00	2,000.00	1,190.00
Entry D	Oonation Warrior @	\$150	150.00											150.00	3,000.00	2,850.00
Entry F	ee Player (92 paid,	70% at \$140)	140.00	420.00			(560.00)							-	13,160.00	13,160.00
Super 1	Tickets @ \$150		50.00				(50.00)							-	5,750.00	5,750.00
	Total	\$ -	\$ 340.00	\$ 420.00	\$ -	\$ -	\$ 25.00	\$ 175.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$960.00	\$41,910.00	\$40,950.00
Expense	S:															
Ron Ins		1.000.00												1,000.00	1.000.00	-
	Fees 120 @ \$55	1,000.00												-,000.00	6,600.00	6,600.00
	Dinner 125 @ \$2	5													3,125.00	3,125.00
Lunch	. D.I.II.O. 120 @ \$2													-	1,500.00	1,500.00
Lesson	IS .													_	210.00	210.00
Caterin	g Staff Tip													-	220.00	220.00
Banner														-	140.00	140.00
Clina fo	r Beverage Carts													-	10.00	10.00
	ignange etc (16 @	\$20)												-	320.00	320.00
	Awards 7" @\$35													-	245.00	245.00
	Awards 5" @\$18													-	90.00	90.00
Gift Ce	ertificates													-	1.560.00	1,560.00
Bevera	ge Tokens 300 @	\$3												-	900.00	900.00
Gatora	ides													-	-	-
Hole in	One Ins														400.00	400.00
Photog	grapher														150.00	150.00
	Bag Items (shirt	s, balls & Po	oker Chip)15	50@\$30											4,500.00	4,500.00
	go on Ball			0										-	120.00	120.00
Super 1	Tickets													-	-	-
Shippin	ng													-	500.00	500.00
		\$1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 21,590.00	\$20,590.00
													Net Profit:	-\$40.00		

VP Membership: COL Felix Santiago, USA (Ret) – Membership numbers are down about 9% from the beginning of the year, and although not great the loss of 48 retirees (who are typically paying members) is not the worst it has been. Felix is sending emails to those who are about to be deleted, and David Patrick is also sending out renewal nudges to those he is in contact with. Recruiting is limited due the COVID-19 restrictions. We do have a slide included in the Newcomer Briefing presentation but there is no way to track its efficacy. Will also request an application be included in their packets.

We have been given access to the MOAA "Near Real Time report" that tracks new or memberships or current ones moving into our area. We will be sending emails or letters to these depending on if there is an email address present. Will also discuss with MOAA if they can send a recruitment email on our behalf to the more than three thousand MOAA members in our area who are on the do not contact list as it may be through a default Opt In option that has now been replaced with a, more favorable to us, Opt Out option.

Felix to enquire at MOAA national how to include Austin in the NRT report.

Kitty will send the slides MOAA uses in the Transition meetings that may be useful to include in the Newcomer briefings.

Current membership stands at 1060 consisting of 226 Active Duty, 162 Surviving Spouses, 24 Former Military and 648 Retired.

VP Programs: Col David Patrick, USAF (Ret) – All in-person events have been cancelled for the remainder of the year. To date we have held two successful Zoom presentations for chapter members, one from Metro Health on the Corona Virus and the other by Infectious Disease expert with UT Health. Approximately 40 members have attended each one. The next one is on Aug 27 with Donavan Burton from SAWS (San Antonio Water Systems). September will be Sept 16 at 4pm with Dr Paul Spellman, a professor in US and Texas History. October will be Gary McCallum from USAA on Cyber Security and CPS Energy spokesperson in November. In December we are inviting Kenny Wilson from Haven For Hope.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – After another successful annual Storming of the Hill MOAA is proposing a Summer Storming event whereby members are encouraged to contact their senators during their summer recess by personal or virtual visits, emails, letters and/or phone calls. Talking points have been prepared regarding the NDAA, and the elimination of 18,000 medical billets.

In Texas, the multi-billion-dollar deficit due to the COVID-19 pandemic will reduce the workable dollars available for reform by half. It will be unlikely that anything will pass that will cost the state money. The TCVO therefore is looking at ways to redirect monies already earmarked for other projects to get some of the more important issues resolved. The next legislative session will be a little different as several of the representatives that were key members in assisting military issues are either leaving or retiring.

The Retiree Council has cancelled the local Retiree Appreciation Days but is looking for nominees for a representative to sit on the Retiree Council at the Pentagon. It would entail a two week stay in April to attend Pentagon meetings for which you would return to active duty and all expenses are covered. Any interested party should contact Jim.

President: LtCol Kitty Meyers, USAF (Ret) – The chapter did receive another Five Star award for 2019 from MOAA national.

Scorecard:

Reviewed each action item and David will update scorecard for a future Board meeting.

Staff Reports

Editor: (Open) - No report.

VAC/VGSAA Rep: MAJ Jim Cunningham, USA (Ret) – No report as meetings cancelled due to

COVID-19.

Historian: (Open) No report.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – Absent. No report.

Transition Liaison Officer: LtCol Kitty Meyers, USAF (Ret) – Kitty and David Patrick participated in a virtual event last week assisting in the Resource Booth, and continuing Zoom meetings with JBSA, the military spouse network and MOAA's Transition Network meetings.

Active Duty Liaison Officer: Rachel Johnson, LTJG, USCG – Will be participating in future podcasts for MOAA national on behalf of military working mothers. Will provide script for review and the timeline as it becomes available. Many PCS orders have been cancelled affecting Active Duty.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – This time of year is slow and typically involves cleaning up contact files. Has reviewed the revised By Laws for the ACEF. Its annual meeting will be in September with quarterly meetings. It will also be more actively involved in fundraising. Approval on the Foundation Board membership is awaiting Barbara's review. Following the annual meeting the Scholarship Committee will begin its deliberations on its strategy for 2021

Special Activities Representative: Susie Tolman, Surviving Spouse – Absent. No report.

Blue Skies of Texas Satellite Chapter Representative: LtCol Jim Conner, USAF (Ret) – The policy of no in person meetings continues at Blue Skies.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Janet advised an email was sent out to all residents regarding the chapter and soliciting donations and notices are posted through out encouraging MOAA-AC membership. No in person meetings at the ARC until at least February.

Advertising Coordinator: Col Lisa Skopal, USAF (Ret) – Absent. Per Kitty Lisa is back in town and will work on a strategy regarding advertising and look into the Go Fund Me beneficiary issue.

Volunteer Coordinator: Col Pete Schaub – Has placed new member Thomas Tucker on Felix's radar to assist in recruitment efforts. Several members were able to volunteer at a recent Food Bank volunteer event.

Solitaires: (Open) - No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Cora advised she is continuing to work with Stu on personal affairs. Recent passing's include one officer and one surviving spouse.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – The Go Fund Me flyer is up on Facebook but will get with Lisa to include workable links to the page. Blue Skies has had a couple of incidents of lockdown and a few cases of COVID in the staff, but it has been very manageable and very much behind the scenes as far as the residents were aware. Groups have been sending cards to the residents and gesture is very much appreciated. Kathie will inquire about the status of the 2020 Golf Tournament Sponsorship

Administration: Trish Meserve – 105 renewals for May thru August and 18 deleted from April. The Go Fund Me campaign to date has brought in \$410 gross or \$395.39 net. 9 Scholarship checks have yet to be cashed.

New Business: None

MEETING ADJOURNED at 11:24am.

Next Staff Meeting – Thursday 3 September 10am Next Board Meeting – TBD

Col David Patrick, USAF (Ret), Secretary