MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955 MINUTES OF VIRTUAL STAFF MEETING

Thursday August 12, 2021

Meeting was called to order via Zoom by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

Attendees: Col Brad Barnhart, Col Joe Morgan, Col David Patrick, Col Felix Santiago, Col Lisa Skopal, Lt Col Kathie Estrada, Lt Col Kitty Meyers, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Kitty Meyers.

Kitty introduced Col Brad Barnhart, USAF (Ret) as the new chapter Treasurer.

Secretary: (Open) – The minutes from the June 3, 2021 virtual meeting were reviewed and approved for filing.

Treasurer: Col Brad Barnhart – David Patrick reviewed the financial reports from June/July as this was Brad's first meeting.

Alamo Chapter Educational Foundation ACEF (501(C)3)

INFLOWS	January	February	March	<u>April</u>	May	<u>June</u>	July	August	September	<u>Oct</u>	Nov	<u>Dec</u>	YTD	2021 Budget	Variance	YTD 2020
Donations (prior month)	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00						4,423.50		4,423.50	
Donations - Checks	345.00	100.00											445.00		445.00	5,490.00
Donations - Online (Sq & PP)	175.00		75.00	500.00									750.00		750.00	
The Big Give													-		-	
Go Fund Me																
Amazon Smile		13.64			5.57								19.21		19.21	
Other/Dividend	10.06	9.47	9.45	4.93	3.21	3.13	5.20						45.45		45.45	
MOAA Transition Grant													-		-	
Golf Tournament																
In															-	
Out																
Sub Total Golf							-							s -	-	
Sub Total Goil	-	-	-	-	-	-	-	-	-	-	-	-	\$ -	5 -	-	
TOTAL INFLOW	1,810.06	943.11	695.45	879.93	206.28	438.13	710.20	-	-	-	-	-	5,663.95	\$ -	5,663.95	5,490.00
OUTFLOWS																
Other																
Big Give Admin Fee						200.00							200.00		200.00	200
JROTC Medals													-		-	
ROTC Admin													-		-	
Golf Administration													-		- 1	
Postage													-			
PayPal Fee			1.75										1.75		1.75	
Square Fee	6.58		1.03	17.65									25.26		25.26	
Charity																
Warrior & Family Support Ctr																
MOAA Heritage															-	
Total Outflow (Other & Charity)	6.58	-	2.78	-		-	-	-	-	-	-	-	9.36	\$ -	9.36	200
Scholarships																
Col Torrey							1,000						1,000.00		-	1,000.00
Gen Herring (JROTC)				1,000									1,000.00		-	1,000.00
Col McCarthy (JROTC)													-	\$ 1,000.00	(1,000.00)	
Chapter (Jim & Cheryl Cunningham)				1,000									1,000.00			1,000.00
ROTC Navy UT Austin				1,000									1,000.00			1,000.00
ROTC Army UT Austin				1,000									1,000.00			1,000.00
ROTC Air Force UT Austin					1,000								1,000.00			-
ROTC Air Force Texas State				1,000									1,000.00		-	-
ROTC Army Texas State				1,000									1,000.00	\$ 1,000.00	-	
ROTC Air Force UTSA (Ed & Ruby	Marvin)				1,000								1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army UTSA	·			1,000									1,000.00	\$ 1,000.00		1,000.00
ROTC Army UTSA				1,000									1,000.00			1,000.00
ROTC Air Force UTSA				1,000									1,000.00		- 1	1,000.00
ROTC Army St Mary's				1.000									1,000.00		- 1	1,000.00
ROTC Army St Mary's				1,000									1,000.00			1,000.00
ROTC Army Texas A&M Kingsville				1,000		-							1,000.00			1,000.00
ROTC Army Texas A&M Corpus Ch	rieti			1,000		-							1,000.00			1,000.00
ROTC Army Texas A&M Corpus Ch				1,000									1,000.00			1,000.00
ROTC Army Rio Grande Valley				1,000									1,000.00			1,000.00
ROTC Army Rio Grande Valley				1,000	1,000								1,000.00		- 1	
Total Scholarships	-		-	15,000.00	3,000.00		1,000.00	-	-	-	-			\$ 20,000.00	(1,000.00)	14,000.00
rotal Scholarships	-	-	-	10,000.00	3,000.00	-	1,000.00		-	-	-	-	19,000.00	\$ 20,000.00	(1,000.00)	14,000.00
TOTAL OUTFLOW	6.58	0.00	2.78	15,000.00	3,000.00	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	19,009.36	\$ 20,000.00	(990.64)	14,200.00
Decrease/Increase	1,803.48	943.11	692.67	(14,120.07)	(2,793.72)	438.13	(289.80)	-	-	-	-	-	(12 24E 41)	\$ (20,000.00)	6,654.59	(8,710.00)

ACEF: One Scholarship check still needs to be cashed, Trish to contact Peter Hunt.

Operations (501(C)4) Inflows:

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Membership Dues																
MOAA National		5,955.00					50.00						\$6,005.00	\$ 3,500	\$2,505.00	3,225.00
Austin Chapter													\$0.00		\$0.00	
New Surv Sp													\$0.00		\$0.00	
New Retired	150.00	75.00	100.00	25.00		75.00							\$425.00	\$ 260	\$165.00	120.00
New Active Duty			25.00			25.00							\$50.00		\$50.00	20.00
New Former		25.00											\$25.00	\$ 40	-\$15.00	
Renewal Surv Sp	250.00	200.00	50.00	50.00	25.00	95.00	25.00						\$695.00	\$ 1,000	-\$305.00	760.00
Renewal Retired	1,245.00	590.00	945.00	550.00	670.00	675.00	675.00						\$5,350.00	\$ 12,000	-\$6,650.00	4,960.00
Renewal Active Duty	25.00	25.00		25.00		25.00							\$100.00	\$ 100	\$0.00	140.00
Renewal Former	25.00			25.00	25.00	50.00							\$125.00	\$ 200	-\$75.00	40.00
Total	\$ 1,670.00	\$ 6,870.00	\$1,120.00	\$675.00	\$720.00	\$945.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,775.00	\$ 17,100	-\$4,325.00	\$ 9,265.00
Non-Dues Revenue																
Job Fair Acct Closure			2,922.97										\$2,922.97	\$ -	\$2,922.97	
Golf Tournament													\$0.00	\$ 4,000	-\$4,000.00	
Travel Awards													\$0.00		\$0.00	64.94
Merchandise (Coins/Shirts)				60.00									\$60.00	\$ 500	-\$440.00	97.00
Advertising Lariat		100.00		2,970.00									\$3,070.00	\$ 3,000	\$70.00	100.00
ROTC Medals	300.00												\$300.00		\$300.00	-
Corporate Partnership	\$ 100.00		\$ 100.00	\$ 200.00	\$ 200.00	\$ 200.00							\$800.00	\$ 500	\$300.00	400.00
Donations to Chapter	1,410.00	737.00	515.00	257.50	450.00	425.00	540.00						\$4,334.50	\$ 5,000	-\$665.50	3,301.00
Donations to ACEF	820.00	611.00	375.00	197.50	435.00	705.00	380.00						\$3,523.50	\$ 7,000	-\$3,476.50	8,941.39
Social Events													\$0.00	\$ 7,500	-\$7,500.00	3,989.00
	\$ 2,630.00	\$ 1,448.00	\$ 3,912.97	\$ 3,685.00	\$ 1,085.00	\$ 1,330.00	\$ 920.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$15,010.97	\$ 27,500	-\$12,489.03	16,893.33
TOTAL INCOME	\$4,300.00	\$8,318.00	\$5,032.97	\$4,360.00	\$1,805.00	\$2,275.00	\$1,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,785.97	\$ 44,600	-\$16,814.03	\$ 26,158.33

Outflows:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Se	р	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Copier Mntn Agreement				691.00										691.00	\$ 630	(61.00)	628.00
Square Service Fee	9.44	14.03	14.87	5.86	66.67	69.83	109.68							290.38	\$ 250	(40.38)	93.72
PayPal Service Fee	29.19	14.21	23.64	18.56	17.27	77.01	38.02							217.90	\$ 500	282.10	206.84
D&O Insurance														-	\$ 655	655.00	
Dues & Subscription	676.00	569.60			112.57									1,358.17	\$ 1,850	491.83	1,066.40
Contractor Incentive														-	\$ 1,500	1,500.00	
Independent Contr	854.16	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32							11,104.08	\$ 20,500	9,395.92	11,104.08
Liability Insurance		487.00												487.00	\$ 500	13.00	487.00
Marketing														-	\$ 250	250.00	
Merchandise (Coins/Shirts)														-	\$ 1,500	1,500.00	
Office	306.83			477.11			107.68							891.62	\$ 2,500	1,608.38	1,247.82
Postage & Delivery	166.80	276.85		296.85			261.85							1,002.35	\$ 1,500	497.65	805.40
Social Events														-	\$ 7,500	7,500.00	3,903.22
Special Activities														-	\$ 600	600.00	
Telephone	(4.80)	163.35	163.35	163.41	163.41	163.41	163.32							975.45	\$ 1,300	324.55	1,036.90
Trans To ACEF	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00							4,423.50	\$ 7,000	2,576.50	8,490.00
Volunteer Recognition														-	\$ 100	100.00	
Total Outflow	\$ 3,317.62	\$ 4,053.36	\$ 2,521.18	\$ 3,736.11	\$ 2,265.74	\$ 2,453.57	\$ 3,093.87	\$ -	\$	-	0	0	0	21,441.45	\$ 48,635	27,193.55	29,069.38
Surplus/(Deficit)	982.38	4,264.64	2,511.79	623.89	(460.74)	(178.57)	(1,423.87)	-		-	0	0	0	6,344.52	(4,035.00)	10,379.52	(2,911.05)

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU					-								
Savings	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.01	\$ 5.01						
Money Market	\$30,725.30	\$31,667.41	\$ 32,360.08	\$ 10,722.36	\$ 11,025.78	\$ 11,167.11	\$ 11,880.71						
Checking	\$ 5.00	\$ 5.02	\$ 5.00	\$ 4,005.34	\$ 2,005.13	\$ 2,005.20	\$ 1,000.06						
Certificates	\$10,240.93	\$10,250.80	\$ 10,261.73	\$ 10,272.33	\$ 10,283.29	\$ 10,293.91	\$ 10,304.89						
Total	\$40,976.23	\$41,928.23	\$ 42,631.81	\$ 25,000.03	\$ 23,319.20	\$ 23,471.23	\$ 23,190.67	\$ -	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$ 7,276.80	\$ 11,541.44	\$ 14,634.59	\$ 15,072.96	\$ 17,926.39	\$ 21,667.82	\$ 23,569.93						
RBFCU CD's	\$16,945.39	\$ 16,957.82	\$ 16,971.59	\$ 16,984.65	\$ 16,990.65	\$ 16,996.44	\$ 17,002.44						
Total	\$24,222.19	\$ 28,499.26	\$ 31,606.18	\$ 32,057.61	\$ 34,917.04	\$ 38,664.26	\$ 40,572.37	\$ -	\$ -	\$ -	\$ -	\$ -	
Note: Broadway Balance	beginning in	May includes	\$2,000 MOA	A grant for Red,	White & You	Job Fair.							
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows							\$ 104.00						\$ 104.00
Outflows													\$ -
Variance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 104.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 104.00

Golf:

	<u>Jan</u>	Feb	Mar	April	May	June	<u>July</u>	Aug	Sept	Oct	Nov	Dec	2021 YTD	2021 Budget	Variance
Income:															
Sponsorship					750.00	1,500.00	2,825.00						5,075.00	18,000.00	12,925.00
Donation				250.00			50.00						300.00	2,000.00	1,700.00
Entry Donation Warrior @	2\$150				150.00	300.00							450.00	3,000.00	2,550.00
Entry Fee Player (92 paid	, 70% at \$140	0)			560.00	1,420.00	280.00						2,260.00	13,160.00	10,900.00
Super Tickets @ \$50					200.00	500.00	50.00						750.00	5,750.00	5,000.00
Total	\$ -	\$ -	\$ -	\$ 250.00	\$1,660.00	\$3,720.00	\$ 3,205.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$8,835.00	\$41,910.00	\$33,075.00
Expenses:															
Green Fees 120 @ \$55													-	6,600.00	6,600.00
Quarry Golf Club Extras														250.00	
Lunch (Donated)													-	-	-
Awards Dinner 125 @ \$2	25												-	3,125.00	3,125.00
Banner/Signage													-	149.00	149.00
Cling for Beverage Carts													-	12.00	12.00
Hole Signage etc (14 @\$	\$21)												-	294.00	294.00
Acrylic Awards 7" @\$36	35												-	252.00	252.00
Acrylic Awards 5" @\$23	3.5018												-	117.50	117.50
Hole in One Ins														395.00	395.00
Photographer														250.00	250.00
Player Prizes													-	2,460.00	2,460.00
Goodie Bag Items 150@	\$4.50													675.00	675.00
Super Tickets 115 @ 7.5	50												-	862.50	862.50
Golf Pro Consultant													-	1,000.00	1,000.00
Shipping													-	300.00	300.00
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,742.00	\$16,492.00

VP Membership: COL Felix Santiago, USA (Ret) – Current chart shows 250 Active Duty, 163 Surviving Spouse, 64 Former and 823 Retired giving a total of 1300. The total number is a net loss of 67 members from the baseline numbers on June 1st (37 active duty, a gain of a surviving spouse, a loss of 6 former military members, and a loss of 25 retired personnel). The paid members represent 44% of the total number but the actual achievable percentage due to Life/Over 90 and 90% of Active Duty is 64.8 or 65%. We will strive to surpass the stated 65% goal. All members in the final renewal listing as well as 231 already deleted were contacted directly with personalized emails appealing to rejoin our advocacy efforts. The current membership population of the Chapter is comprised of approximately 42% of new members recruited from the catchment area NRT Recruiting reports produced by National MOAA. The Chapter will report NRT usage by the end of October as required in order to obtain a National MOAA stated incentive.

VP Programs: Col David Patrick, USAF (Ret) – David advised the maximum number for the first in person luncheon will be 55, but will cut off at 52 to allow for 3 walk ins.

Joe Morgan advised due to increase in COVID-19 Delta variant both the September and October events at the ARC will have to be cancelled.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – Bills passed during the 87th Legislature are posted on the chapter website. Ensuing sessions may consider tightening up on handicapped parking policies, and additional tax breaks for surviving spouse's ad valorem taxes.

President: LtCol Kitty Meyers, USAF (Ret) – Continuing to work with JBSA Transition Alliance and MOAA National regarding transition referrals. Participated in a round table with MOAA national concerning chapter involvement with ROTC and JROTC units around the country.

Scorecard:

Priority #1: Felix Santiago reported the following:

- 1.1 All events participation remains virtual and limited in nature.
- 1.2 Participation in the Newcomer's briefings continue to be limited to a slide presentation and a packet in view of the heightened HPCON installation status. Over 2000 new members have been exposed to the presentation. 1.3 No change.
- 1.4 No change as we continue to endure the limitations of the pandemic. Nevertheless, two limited in-person luncheon speakers are scheduled for late August and September.
- 1.5 No change on continuing engagement and support for Soldiers' Angel's activities/programs. Contact was made with the Soldiers' Angels Program Director by the President and VP-M & R to seek ways for continuing enhancement of support and partnership.
- 1.6 NRT Recruiting report continues to be the primary source of new members during the pandemic. Free Chapter memberships continue to be offered commensurate with the MOAA National-type membership. A pool

of over 50 MOAA members was available on August 1st. An NRT usage report is due to MOAA National by the end of October to secure incentives.

1.7 Chapter Executive Staff approved By-laws article language on August 12th, 2021. Awaits review and approval by the By-laws Committee.

Priority #2: Lisa Skopal reported:

- 2.1 Possible need to recruit replacement members to the Advertising committee .
- 2.2 Pandemic making it difficult to focus on anything additional to the Golf Tournament.
- 2.3 Golf Tournament planning progressing well.
- 2.4 The renewal of ARC and BST Lariat advertising should exceed current budget
- 2.5 Continuing to work the lists.
- 2.6-2.8 Work in progress specifically to include photo and essay from former scholarship recipient.

Priority #3: The Alamo chapter, as part of the TCVO, is monitoring the legislative events in Austin and providing input at hearings when possible.

Staff Reports

Editor: LtCol Juliet Chelkowski, USAF (Ret) - Absent. No report.

VAC/VGSAA Rep: MAJ Jim Cunningham, USA (Ret) – Meetings seem to be being held on same day and time as staff mtgs.

Retiree Council Washington DC: COL Felix Santiago, USA (Ret) – Looking for inputs on a possible name change to Retiree Appreciation Day. \$1,000 for winner.

Historian: (Open) No report.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) – Absent. No report.

Transition Liaison Officer: LtCol Kitty Meyers, USAF (Ret) – Continuing involvement with JBSA Transition Alliance, TVC Committees and the counseling of transitioning officers.

Active Duty Liaison Officer: Rachel Johnson, LT, USCG - Absent. No report.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – Absent. No report.

Special Activities Representative: Susie Tolman, Surviving Spouse – Absent. No report.

Blue Skies of Texas Satellite Chapter Representative: LtCol Jim Conner, USAF (Ret) – Absent. No report.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Restrictions are increasing again at the ARC.

Advertising Coordinator: Col Lisa Skopal, USAF (Ret) – Nothing additional.

Volunteer Coordinator: Col Pete Schaub – Absent. No report.

Solitaires: (Open) - No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Absent. No Report.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – Working on a) series of email blasts to send out leading up to the Big Give; b) Story for Lariat on former scholarship recipient as mentioned by Lisa; c) Re-activating Facebook; d) Sending membership applications to a few folks in Blanco area.

Administration: Trish Meserve – 153 notices distributed of which 132 were actual letters. 45 are to be deleted from March.

New Business

C Jun W Xm but

- 1) December TCC meeting 4th Quarter meeting Dec 3rd will be held in San Antonio and opening the meeting to chapter members met with approval.
- 2) By Laws Proposed revisions include adding the term Space Force; adding a fourth category of limited membership as Friends of the Chapter to assist with fund raising and increasing contacts within the community, plus general administrative redundancies in language. David Patrick made a motion to approve the revised By Laws as presented, seconded by Jim Cunningham. Unanimously approved.

MEETING ADJOURNED at 11:33am.

Next Golf Meeting – Mon Aug 16 at 1pm Next Staff Meeting – Thurs Sept 2 at 10am Next Board Meeting – TBD

Col David Patrick, USAF (Ret), Secretary