MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955

MINUTES OF STAFF MEETING Thursday September 1, 2016

Meeting was called to order by President Jim Cunningham at 1000 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Irene Collier, Col Kerry Green, Col David Patrick, Col Barbara Ramsey, LTC Bob Blake, LtCol Jim Conner, LTC Randy Hoff, LtCol Ed Marvin, LtCol Kitty Meyers, Maj Jim Cunningham, 1Lt Rebekah Emery, Susie Tolman, Trish Meserve.

Invocation and pledge led by Jim Cunningham.

Secretary: Col David Patrick, USAF (Ret) – Minutes from the August meeting were reviewed and approved for filing.

Treasurer: Col Vaughn Caudill, USA (Ret) – Absent. David Patrick reviewed financials and pointed out the income inequity compared to the previous 2 years. Ways to fix could include an electronic Lariat for all, revision of the Golf Tournament beneficiary split. Ideas will be further discussed and refined during the Planning Meeting in December. The financials were approved for filing.

Outreach Account:

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Donations	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00		370.00					6,573.00	\$ 7,000.00	(427.00)
Other															
Golf Tournament															-
In													-		-
Out				1,000.00									1,000.00		1,000.00
Sub Total Golf	-	-	-	(1,000.00)	-	-	-		-	-	-	-	(1,000.00)	\$ 15,000.00	(16,000.00)
TOTAL INCOME	2,025.00	1,515.00	1,155.00	1.00	210.00	297.00	-	370.00	-	-			5,573.00	\$ 22,000.00	(16,427.00)
OUTFLOWS															
Charity														. 7500.00	(7.500.00)
Warrior & Family Support Ctr													-	\$ 7,500.00	(7,500.00)
MOAA Heritage Undesignated Charities						100.00							100.00	\$ 125.00 \$ -	(125.00) 100.00
Ondesignated Chantiles Total						100.00							100.00		(7,525.00)
Iotai		-			-	100.00	-		-	-	-		100.00	\$ 7,625.00	(7,525.00)
Scholarships															
Col Torrey							2,500.00						2,500.00	\$ 2.500.00	-
Gen Herring (JROTC)							500.00						500.00		-
Col McCarthy (JROTC)							500.00						500.00	\$ 500.00	-
Chapter							500.00						500.00	\$ 500.00	-
ROTC Army				5,000.00	4,000.00								9,000.00	\$ 10,000.00	(1,000.00)
ROTC Air Force					1,000.00	1,000.00							2,000.00	\$ 1,000.00	1,000.00
Total				5,000.00	5,000.00	1,000.00	4,000.00						15,000.00	\$ 15,000.00	
TOTAL OUTFLOW	0.00	0.00	0.00	5,000.00	5,000.00	1,100.00	4,000.00	0.00	0.00	0.00	0.00	0.00	15,100.00	\$ 22,625.00	(7,525.00)
Decrease/Increase	2,025.00	1,515.00	1,155.00	(4,999.00)	(4,790.00)	(803.00)	(4,000.00)	370.00	-	-		-	(9,527.00)	\$ (625.00)	(8,902.00)

Operating Account - Inflow:

	January	February	March	April	May	<u>June</u>	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Membership Dues															
MOAA National		480.00	50.00										\$530.00	\$ 3,000	-\$2,470.00
New Aux													\$0.00	\$ -	\$0.00
New Retired		15.00	15.00		25.00			15.00					\$70.00	\$ -	\$70.00
New Active Duty		15.00	-										\$15.00	\$ -	\$15.00
New Former		25.00											\$25.00	\$ -	\$25.00
Renewal Aux	420.00	180.00	75.00		30.00	45.00	45.00	60.00					\$855.00	\$ 1,200	-\$345.00
Renewal Retired	2,460.00	1,115.00	455.00	300.00	445.00	525.00	565.00	1,050.00					\$6,915.00	\$ 8,000	-\$1,085.00
Renewal Active Duty	30.00	70.00	75.00	30.00	30.00		25.00						\$260.00	\$ 700	-\$440.00
Renewal Former			25.00			15.00	15.00	50.00					\$105.00	\$ -	\$105.00
Total	\$ 2,910.00	\$ 1,900.00	\$695.00	\$330.00	\$530.00	\$570.00	\$650.00	\$1,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,775.00	\$ 12,900	-\$4,125.00
Non-Dues Revenue															
CFC													\$0.00	\$ -	
Trip Rewards	373.80	-											\$373.80	\$ -	\$373.80
Golf Tournament													\$0.00	\$ 1,700	
Shirt Sales						50.00							\$50.00	\$ -	\$50.00
Merchandise	105.00	10.00											\$115.00	\$ 120	-\$5.00
Advertising Lariat		175.00	7,325.00			5,400.00		275.00					\$13,175.00	\$ 19,000	-\$5,825.00
Corporate Partnership	100.00		100.00	100.00			100.00	100.00					\$500.00	\$ 1,000	-\$500.00
Donations to Chapter	860.00	870.00	905.00	35.00	90.00		85.00	1,400.00					\$4,245.00	\$ 5,000	-\$755.00
Donations to Outreach	1,515.00	1,155.00	1,001.00	210.00	297.00	240.00	130.00	250.00					\$4,798.00	\$ 7,000	-\$2,202.00
Social Events	1,950.00	1,225.00	660.00	1,152.00	1,393.00	2,370.00	120.00	1,180.00					\$10,050.00	\$ 15,000	-\$4,950.00
Total	\$ 4,903.80	\$ 3,435.00	\$ 9,991.00	\$ 1,497.00	\$ 1,780.00	\$ 8,060.00	\$ 435.00	\$ 3,205.00	\$ -	\$ -	\$ -	\$ -	\$33,306.80	\$ 48,820	-\$15,513.20
TOTAL INCOME	\$7.813.80	\$5.335.00	\$10.686.00	\$1,827.00	\$2,310.00	\$8,630,00	\$1.085.00	\$4,380,00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,081.80	\$ 61.720	-\$19.638.20

Operating Account – Outflow:

Category	<u>Jan</u>	Feb	Mar	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	Sep	Oct	Nov	Dec	YTD	2016	Budget	Variance
Bank Charge/Int	56.80												56.80	\$	100	43.20
Board & Staff Mtg													-	\$	-	-
Building Costs (rent)													-	\$	1,200	1,200.00
Copier Mntn Agreement				429.00									429.00	\$	400	(29.00)
Square Service Fee	32.52	15.82	1.36		11.13	48.39	30.78	88.67					228.67	\$	400	171.33
PayPal Service Fee	41.75	26.96	16.33		22.39	58.87	20.82	41.75					228.87	\$	500	271.13
D&O Insurance								667.00					667.00	\$	650	(17.00)
Dues & Subscription	586.00			25.00	537.20			48.00					1,196.20	\$	1,350	153.80
Golf Tournament Contr													-	\$	500	500.00
Independent Contr	1,209.38	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08					9,798.94	\$	14,725	4,926.06
Lariat Postage	225.00				1,000.00								1,225.00	\$	3,000	1,775.00
Lariat Printing	463.64	332.74	460.81		960.33	494.74	1,639.20	676.35					5,027.81	\$	8,000	2,972.19
Liability Insurance		425.00											425.00	\$	500	75.00
Marketing													-	\$	1,000	1,000.00
Membership Recruiting													-	\$	100	100.00
Miscellaneous (Move)														\$	100	100.00
Office	326.39	148.37	7.40	230.32	334.93	430.51	216.35	114.81					1,809.08	\$	2,300	490.92
Personal Affairs													-	\$	-	-
Postage & Delivery	196.00			262.05		471.75	250.45						1,180.25	\$	1,900	719.75
ROTC					399.36								399.36	\$	350	(49.36)
Satellite Chapters													-	\$	-	-
Social Events		2,793.18	40.00	1,787.22	214.71	350.00	2,477.62						7,662.73	\$	15,000	7,337.27
Solitaires				52.35									52.35	\$	100	47.65
Special Activities													-	\$	1,200	1,200.00
Telephone		632.18					399.65	147.59					1,179.42	\$	1,800	620.58
Trans To Outreach	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00		370.00					6,573.00	\$	7,000	427.00
Volunteer Recogn													-	\$	100	100.00
TOTAL OUTFLOWS	5,162.48	7,116.33	2,907.98	5,014.02	4,917.13	3,378.34	6,261.95	3,381.25	-	-	-	-	38,139.48	\$	62,275	24,135.52
Surplus/(Deficit)	2,651.32	(1,781.33)	7,778.02	(3,187.02)	(2,607.13)	5,251.66	(5,176.95)	998.75	-	-	-	-	3,942.32		(555.00)	4,497.32

Reserve Balances & Social Events:

_	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	
Outreach													
RBFCU													
Savings	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90					
Money Market	\$19,994.40	\$21,516.07	\$ 22,678.76	\$ 12,685.30	\$ 12,899.64	\$ 13,200.91	\$ 9,204.82	\$ 9,574.82					
Checking	\$ 108.48	\$ 108.48	\$ 108.48	\$ 6,108.72	\$ 1,108.86	\$ 8.86	\$ 8.91	\$ 8.91					
Certificates	\$ 9,512.15	\$ 9,520.75	\$ 9,530.10	\$ 9,539.15	\$ 9,548.51	\$ 9,557.58	\$ 9,566.97	\$ 6,566.97					
Total	\$29,622.93	\$31,153.20	\$ 32,325.24	\$ 28,341.07	\$ 23,564.91	\$ 22,775.25	\$ 18,788.60	\$ 16,158.60	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$34,677.88	\$ 39,689.95	\$ 43,972.16	\$ 35,713.30	\$ 33,202.02	\$ 50,698.68	\$ 48,681.73	\$ 55,070.44					
USAA	\$16,047.93	\$ 16,057.58	\$ 16,066.62	\$ 16,066.62	\$ 16,085.63	\$ 16,085.63	\$ 16,104.67	\$ 16,114.36					
Total	\$50,725.81	\$55,747.53	\$ 60,038.78	\$ 51,779.92	\$ 49,287.65	\$ 66,784.31	\$ 64,786.40	\$ 71,184.80	\$ -	\$ -	\$ -	\$ -	
Job Fair In	\$ 870.87	\$ 7,544.84	\$ 4,513.00		\$ -			9.96					
Job Fair Out	\$ 227.27	\$ 108.36	\$ 571.81	\$ 75.29	\$ 9.96								
Balance to be transferred	\$ 643.60	\$ 7,436.48	\$ 3,941.19	\$ (75.29)	\$ (9.96)	\$ -	\$ -	\$ -					
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Income	\$1.975.00	\$1,220.00	\$1.020.00	\$860.00	\$1,140.00					301	1400	Dec	\$10,050.00
Outgo	\$1,855.62	\$977.56	\$1,076.28	\$710.94	\$214.71	\$2,827.62		. ,					\$7,662.73
Outgo	φ1,000.02	φ911.30	01,070.20	φ/10.94	Ψ214.71	ψ2,021.02	\$0.00						ψ1,002.13
Variance	\$119.38	\$242.44	-\$56.28	\$149.06	\$925.29	-\$292.62	\$0.00	\$1,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,387.27

Golf YTD:

9/6/16			<u>Jan</u>	<u>Feb</u>	Mar	<u>April</u>	May	<u>June</u>	<u>July</u>	<u>Aug</u>	Sept	<u>Oct</u>	Nov	<u>De c</u>	2016 YTD	2015 YTD
Incom	ie:															
	Sponsorshi	р						9750	500.00	2,000.00					12,250.00	9,250.00
	Donation							840	1,320.00	1,220.00					3,380.00	8,225.00
	Entry Fee F	Player						1400	1,260.00	1,680.00					4,340.00	8,625.00
	Super Ticke	ets						240	80.00	480.00					800.00	3,280.00
	Silent Aucti	ion													-	1,057.00
															-	_
		Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,230.00	\$3,160.00	\$5,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,770.00	\$30,437.00
Exper	ises:															
	Ron Inselm	ann				1000									1,000.00	1,000.00
	Green Fees	i													-	3,500.00
	Awards Dinner														-	4,248.00
	Gift Certificates														-	1,700.00
	Catering St	aff Tip													-	200.00
	Plaques/Sig	gnage													-	2,422.75
	Golf Balls														-	520.00
																-
															-	-
		Total	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	13,590.75
											Net Profit:				\$ 19,770.00	\$16,846.25
															\$ 19,770.00	\$16,846.25
															,	V .0,0.0.
										-10% MOAA					\$ 1,977.00	\$ 1,684.63
											Balance:				\$ 17,793.00	\$ 15,161.63
										30%	Scholarship:				\$ 5,337.90	\$ 4,548.49
										70%	WFSC:				\$ 12,455.10	\$ 10,613.14

3 Year Comparison – July YTD

Operations Account (Inflow):

	2016 YTD	2015 YTD	2014 YTD
Membership Dues			
MOAA National	\$ 530.00	\$ 5,065.00	\$ 4,120.00
New Aux		\$ 15.00	
New Retired	\$ 55.00	\$ 30.00	\$ 90.00
New Active Duty	\$ 15.00		\$ 25.00
New Former	\$ 25.00		
Renewal Aux	\$ 795.00	\$ 1,805.00	\$ 1,035.00
Renewal Retired	\$ 5,865.00	\$ 5,375.00	\$ 7,235.00
Renewal Active Duty	\$ 260.00	\$ 310.00	\$ 355.00
Renewal Former	\$ 55.00	\$ 65.00	
Total	\$ 7,600.00	\$ 12,665.00	\$12,860.00
Non-Dues Revenue			
Interest			
Trip Rewards	\$ 373.80	\$ 87.17	\$ 1,457.80
Shirt Sales	\$ 50.00		
Merchandise	\$ 115.00	\$ 65.00	\$ 201.00
Advertising Lariat	\$12,900.00	\$ 18,500.00	\$12,090.00
Corporate Partnership	\$ 400.00	\$ 800.00	\$ 400.00
Donations to Chapter	\$ 2,845.00	\$ 3,988.00	\$ 4,355.00
Donations to Outreach	\$ 4,548.00	\$ 6,873.00	\$ 5,572.00
Golf Tournament	\$ -	\$ -	\$ 2,875.00
Social Events	\$ 8,870.00	\$ 8,667.00	\$ 9,228.00
Total	\$30,101.80	\$ 38,980.17	\$36,178.80
TOTAL INCOME	\$37,701.80	\$ 51,645.17	\$49,038.80

Vice President Administration/ROTC: LTC Jim Webb, USA (Ret) – Absent. Jim Cunningham advised MOAA national is working with JROTC medal provider to see if they would still offer medals to chapters at their own cost. Jim Webb is also looking at pricing from local vendors. Could organize a fundraiser to pay for the medals, or just provide certificates or reduce the number of high schools participating in the program. Jim Conner to check with Texas Trophies but would need an example of a medal to show them.

VP Membership: LTC Randy Hoff, USA (Ret) – Membership chart reviewed: Active Duty 207, Auxiliary 176, Former 35, Retired 1007 totaling 1419. Chart is leveling off. No recruiting venues on the horizon. Kitty advised local job fairs are now focusing on employers rather than resource entities so MOAA-AC has been shut out of many upcoming ones. Jim Cunningham suggested concentrating on the MOAA national prospect list in some way. The chapter will be doing a joint mailing with Blue Skies. Welcome letter is being included in new resident packets at both Blue Skies East and West and the ARC is allowing a letter to be available at their quarterly welcome events.

VP Programs: (Open) – Col Willett is unable to continue as Program Chair and the search is on for a new one. Jim Cunningham advised the luncheon at the Army Residence Community was very successful. Next year they would prefer to have it in Jan, March or May. Had received notification of a volunteer to sing the national anthem at the Golf Tournament. Jim to respond. September speaker was obtained by Mac McDonald. Oktoberfest will be in Sam Houston Community Center. Working on speakers for November and January. Independence Hill has contacted us about holding a luncheon there, and discussion followed regarding why we didn't have an event at the Parr/Kendrick Club at RAFB.

Exec Vice-President: LTC Bill Goforth, USA (Ret) – Absent. No report.

President: MAJ Jim Cunningham – The chapter attained another 5 Star award and will be awarded it at the October MOAA national Annual Meeting in Arlington. Working strategically alongside MVCC regarding a possible involvement with Army North. As Chairman of the TVCO that represents 37 different veteran's organizations in Texas, he is visiting with legislatures regarding upcoming bills for the 2017 session. Hearings for the Hazlewood Act begin on Sept 13 with the joint higher education committee. Is cautiously optimistic that the Hazelwood Act will be protected. Other bills of interest include the partial disability property tax exemptions as well as electronic voting for all veterans in all Texas counties.

Also working on satellite chapters for the McAllen and Brownsville areas.

Having lunch Friday with MajGen Garza to discuss how he can become involved in the chapter. Building lease has been submitted for a length of 5 years.

MOAA National Update:

Col Barbara Ramsey, USA (Ret) – MOAA national is concerned with what will happen to the good relationships forged with the current congressional staff members after November's election, and how MOAA will continue to make its voice heard. 1.6% pay raise for Active Duty submitted by the Senate has been approved by Obama, not the 2.1% supported by MOAA and the House.

Blended retirement system leaves many unanswered questions and explanations are currently only in the form of PowerPoint presentations. Privatization of VA also area of great concern.

LtCol Ed Marvin, USAF (Ret) - Attended recent DCUC Conference and major item of discussion was the blended retirement system and how Credit Unions could help. Regarding VA privatization, MOAA's position is for more transparency between DoD and VA. Noted that Barbara will be only local Board member left after October as Ed and Jim's 6 year tenure ends.

LtCol Jim Conner, USAF (Ret) – Dana Atkins changes to the MOAA organization are being implemented. Instead of Department heads there are now seven Vice Presidents. Barry Wright is now VP Council & Chapter Membership Support. Bottom Up Review (BUR) provided for budget shoring and many programs cut though Chapter 7 Council Affairs came out relatively unscathed! Region training seminars will be more frequent. Only 9.3% of membership voted in the Board elections, poor showing and indicative of general voter apathy.

Buddy Program Status - No updates.

Staff Reports

ARC Satellite Chapter: MG Chuck Honore, USA (Ret) - Absent. No report.

Scholarship: Col Peter Hunt, USAF (Ret) - Absent. No report.

Transition Liaison Officer: LtCol Kitty Meyers USAF (Ret) – Attending RP6 luncheon today and TVC conference on Tuesday. Continuing to individual counseling for transitioning vets. Has connections now with SAMA (San Antonio Manufacturing Association) and encouraged all to visit the milcityusa.org website for all upcoming job fairs and events. November 1 through 13 has many events celebrating CAM Week (Celebrating Americas Military), take a look at the chambers website for complete details.

Special Activities Representative: Susie Tolman (Auxiliary) – Will attend VAC meeting next Thursday.

Blue Skies West Liaison: LtCol Jim Conner, USAF (Ret) – Spoke with Senator Cornyn in Washington and with Congressman Hurd in Castroville town hall meeting. Will confirm Welcome Letter is being included in the Welcome package. Writes articles for the Blue Skies magazine and is organizing a Veterans Day program for Blue Skies West.

Advertising Coordinator: (Open). No report.

Volunteer Coordinator: (Open). No report

Solitaires: Pat Shecter (Auxiliary) - Absent. No report.

VP Personal Affairs: Col Stu Myers, USAF (Ret) - Only one known officer death (Harry Long) in August.

Chaplain: Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

VP Public Relations/Marketing: LTC Charles Poole, USA (Ret) – Absent. No report.

VP Legislative Affairs: LTC Bob Blake, USA (Ret) – Jim Cunningham and Ed Marvin still to follow up on the volunteer legislative liaisons for the districts of Castro & Doggett. Jim Conner has volunteered to be Will Hurd's liaison

Jim Cunningham advised we can have as many as 4 Alamo chapter representatives at each TCC quarterly meeting. Next scheduled one in October falls on same weekend as MOAA Annual Board meeting, Jim will double check with TCC President re changing the Waco event.

VP Logistics: 1LT Rebekah Emery, USA (Ret) – Presented idea for a fund raiser – Buckeye Donkeyball. Will gather more detailed info.

Chapter Affairs Officer: Col Irene Collier, USAF (Ret) - No report.

Editor/VGSAA Rep: Col Kerry Green, USAF (Ret) – VGSAA dark in July and August, next meeting will be September.

Webmaster: Col Bill Hudson, USAF (Ret) - absent. No report.

Administration: Trish Meserve (civilian) – Reviewed calendar for updates. Add POW/MIA ceremony at Texas State cemetery in Austin on Sept 24.

Provided list of 3 members who were due to be removed from the membership for nonpayment of their May dues. Sent out 26 second dues request notices, 8 third requests.

Have submitted work order to Ft Sam for lighting.

Historian: LTC Kerry Reyna USA (Ret) - Absent. No report.

Old Business:

1) Multiple Year Dues: Received feedback from Treasurer Vaughn Caudill that accepting multiple year dues without amortization would not be a significant issue for the chapter. Discussion resulted in 3yr electronic newsletter membership for \$40 instead of \$45, and hard copy newsletter membership for \$70 instead of \$75. Motion was made by Kerry Green, seconded by Jim Conner. One opposed (Ed Marvin). Motion carried. Trish to make the necessary changes to the renewal notices.

New Business:

- 1) Membership Directory: Member suggested we have email addresses in the directory. Jim Cunningham to include request for membership feedback in his next newsletter article.
- 2) Donation: Following the completion of Josh Goforth's Eagle Scout project in enhancing the entry way to the chapter office it was deemed appropriate to make a donation to his Scout Troop. Motion made to donate \$100 made by Kerry Green, seconded by David Patrick. All approved. Motion carried.

MEETING ADJOURNED at 11:39am.

Next staff meeting scheduled for Thursday 6 Oct 10am. Next Board meeting Thursday 9 Nov at 10am.

Col David Patrick, USAF (Ret), Secretary