

# MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER  
P. O. Box 340497 Ft Sam Houston, Texas 78234  
(210) 228-9955  
MINUTES OF VIRTUAL STAFF MEETING

Thursday September 2, 2021

Meeting was called to order via Zoom by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

**Attendees:** Col Brad Barnhart, CAPT Cora Bayle Cox, Col Peter Hunt, Col Joe Morgan, Col Felix Santiago, Col Lisa Skopal, Lt Col Jim Connor, Lt Col Kathie Estrada, Lt Col Kitty Meyers, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Kitty Meyers.

**Secretary:** (Open) – The minutes from the August 12, 2021 virtual meeting were reviewed and approved for filing.

**Treasurer:** Col Brad Barnhart – Brad Barnhart reviewed the financial reports from August.

## Alamo Chapter Educational Foundation ACEF (501(C)3)

INFLOWS	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Donations (prior month)	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00	380.00					4,803.50		4,803.50	
Donations - Checks	345.00	100.00											445.00		445.00	6,090.00
Donations - Online (Sq & PP)	175.00		75.00	500.00									750.00		750.00	
The Big Give													-		-	
Go Fund Me													-		-	395.39
Amazon Smile		13.64			5.57			5.88					25.09		25.09	
Other/Dividend	10.06	9.47	9.45	4.93	3.21	3.13	5.20	0.94					46.39		46.39	
MOAA Transition Grant													-		-	
Golf Tournament													-		-	
In													-		-	
Out													-		-	
Sub Total Golf	-	-	-	-	-	-	-	-	-	-	-	-	\$ -	\$ -	-	
<b>TOTAL INFLOW</b>	<b>1,810.06</b>	<b>943.11</b>	<b>695.45</b>	<b>879.93</b>	<b>206.28</b>	<b>438.13</b>	<b>710.20</b>	<b>386.82</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,044.89</b>	<b>\$ -</b>	<b>6,044.89</b>	<b>6,485.39</b>
<b>OUTFLOWS</b>																
Other																
Big Give Admin Fee						200.00							200.00		200.00	200
JROTC Medals													-		-	
ROTC Admin													-		-	
Golf Administration													-		-	
Postage													-		-	
PayPal Fee			1.75					1.75					1.75		1.75	
Square Fee	6.58		1.03	17.65				25.26					25.26		25.26	
Charity																
Warrior & Family Support Ctr													-		-	
MOAA Heritage													-		-	
<b>Total Outflow (Other &amp; Charity)</b>	<b>6.58</b>	<b>-</b>	<b>2.78</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9.36</b>	<b>\$ -</b>	<b>9.36</b>	<b>200</b>
Scholarships																
Col Torrey							1,000						1,000.00	\$ 1,000.00	-	1,000.00
Gen Herring (JROTC)				1,000									1,000.00	\$ 1,000.00	-	1,000.00
Col McCarthy (JROTC)								1,000					1,000.00	\$ 1,000.00	-	1,000.00
Chapter (Jim & Cheryl Cunningham)				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Navy UT Austin				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army UT Austin				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Air Force UT Austin					1,000								1,000.00	\$ 1,000.00	-	-
ROTC Air Force Texas State				1,000									1,000.00	\$ 1,000.00	-	-
ROTC Army Texas State				1,000									1,000.00	\$ 1,000.00	-	-
ROTC Air Force UTSA (Ed & Ruby Marvin)					1,000								1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Air Force UTSA				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Texas A&M Kingsville				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Rio Grande Valley				1,000									1,000.00	\$ 1,000.00	-	1,000.00
ROTC Army Rio Grande Valley					1,000								1,000.00	\$ 1,000.00	-	1,000.00
Total Scholarships	-	-	-	15,000.00	3,000.00	-	1,000.00	1,000.00	-	-	-	-	20,000.00	\$ 20,000.00	-	14,000.00
<b>TOTAL OUTFLOW</b>	<b>6.58</b>	<b>0.00</b>	<b>2.78</b>	<b>15,000.00</b>	<b>3,000.00</b>	<b>0.00</b>	<b>1,000.00</b>	<b>1,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20,009.36</b>	<b>\$ 20,000.00</b>	<b>9.36</b>	<b>14,200.00</b>
Decrease/Increase	1,803.48	943.11	692.67	(14,120.07)	(2,793.72)	438.13	(289.80)	(613.18)	-	-	-	-	(13,964.47)	\$ (20,000.00)	6,035.53	(7,714.61)

ACEF: All Scholarship checks have now been cashed. Note quarterly payment from Amazon Smiles.

## Operations (501(C)4)

### Inflows:

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
<b>Membership Dues</b>																
MOAA National		5,955.00					50.00	50.00					\$6,055.00	\$ 3,500	\$2,555.00	3,225.00
Austin Chapter													\$0.00		\$0.00	
New Surv Sp													\$0.00		\$0.00	
New Retired	150.00	75.00	100.00	25.00		75.00		25.00					\$450.00	\$ 260	\$190.00	160.00
New Active Duty			25.00			25.00							\$50.00		\$50.00	60.00
New Former		25.00											\$25.00	\$ 40	-\$15.00	
Renewal Surv Sp	250.00	200.00	50.00	50.00	25.00	95.00	25.00	75.00					\$770.00	\$ 1,000	-\$230.00	760.00
Renewal Retired	1,245.00	590.00	945.00	550.00	670.00	675.00	675.00	1,525.00					\$6,875.00	\$ 12,000	-\$5,125.00	5,680.00
Renewal Active Duty	25.00	25.00		25.00		25.00							\$100.00	\$ 100	\$0.00	180.00
Renewal Former	25.00			25.00	25.00	50.00		50.00					\$175.00	\$ 200	-\$25.00	40.00
<b>Total</b>	\$ 1,670.00	\$ 6,870.00	\$1,120.00	\$675.00	\$720.00	\$945.00	\$750.00	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.00	\$ 17,100	-\$2,600.00	\$ 10,105.00
<b>Non-Dues Revenue</b>																
Job Fair Acct Closure			2,922.97										\$2,922.97	\$ -	\$2,922.97	
Golf Tournament													\$0.00	\$ 4,000	-\$4,000.00	
Travel Awards													\$0.00		\$0.00	64.94
Merchandise (Coins/Shirts)				60.00									\$60.00	\$ 500	-\$440.00	97.00
Advertising Lariat		100.00		2,970.00				1,620.00					\$4,690.00	\$ 3,000	\$1,690.00	3,070.00
ROTC Medals	300.00												\$300.00		\$300.00	-
Corporate Partnership	\$ 100.00		\$ 100.00	\$ 200.00	\$ 200.00	\$ 200.00		\$ 100.00					\$900.00	\$ 500	\$400.00	500.00
Donations to Chapter	1,410.00	737.00	515.00	257.50	450.00	425.00	540.00	437.00					\$4,771.50	\$ 5,000	-\$228.50	3,691.00
Donations to ACEF	820.00	611.00	375.00	197.50	435.00	705.00	380.00	462.00					\$3,985.50	\$ 7,000	-\$3,014.50	10,095.34
Social Events													\$0.00	\$ 7,500	-\$7,500.00	3,989.00
	\$ 2,630.00	\$ 1,448.00	\$ 3,912.97	\$ 3,685.00	\$ 1,085.00	\$ 1,330.00	\$ 920.00	\$ 2,619.00	\$ -	\$ -	\$ -	\$ -	\$17,629.97	\$ 27,500	-\$9,870.03	21,507.28
<b>TOTAL INCOME</b>	\$4,300.00	\$8,318.00	\$5,032.97	\$4,360.00	\$1,805.00	\$2,275.00	\$1,670.00	\$4,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,129.97	\$ 44,600	-\$12,470.03	\$ 31,612.28

### Outflows:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Copier Mntn Agreement				691.00									691.00	\$ 630	-(61.00)	628.00
Square Service Fee	9.44	14.03	14.87	5.86	66.67	69.83	109.68	69.49					359.87	\$ 250	-(109.87)	109.02
PayPal Service Fee	29.19	14.21	23.64	18.56	17.27	77.01	38.02	158.05					375.95	\$ 500	124.05	229.23
D&O Insurance													-	\$ 655	655.00	653.00
Dues & Subscription	676.00	569.60			112.57								1,358.17	\$ 1,850	491.83	1,066.40
Contractor Incentive													-	\$ 1,500	1,500.00	
Independent Contr	854.16	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	854.16					11,958.24	\$ 20,500	8,541.76	12,812.40
Liability Insurance		487.00											487.00	\$ 500	13.00	487.00
Marketing													-	\$ 250	250.00	
Merchandise (Coins/Shirts)													-	\$ 1,500	1,500.00	
Office	306.83			477.11			107.68	1,054.38					1,946.00	\$ 2,500	554.00	1,247.82
Postage & Delivery	166.80	276.85		296.85			261.85	866.85					1,869.20	\$ 1,500	-(369.20)	1,026.40
Social Events								25.09					25.09	\$ 7,500	7,474.91	3,903.22
Special Activities													-	\$ 600	600.00	
Telephone	(4.80)	163.35	163.35	163.41	163.41	163.41	163.32	163.32					1,138.77	\$ 1,300	161.23	1,188.55
Trans To ACEF	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00	380.00					4,803.50	\$ 7,000	2,196.50	9,425.39
Volunteer Recognition													-	\$ 100	100.00	
<b>Total Outflow</b>	\$ 3,317.62	\$ 4,053.36	\$ 2,521.18	\$ 3,736.11	\$ 2,265.74	\$ 2,453.57	\$ 3,093.87	\$ 3,571.34	\$ -	0	0	0	25,012.79	\$ 48,635	23,622.21	32,776.43
<b>Surplus/(Deficit)</b>	982.38	4,264.64	2,511.79	623.89	(460.74)	(178.57)	(1,423.87)	772.66	-	0	0	0	7,117.18	(4,035.00)	11,152.18	(1,164.15)

Two larger than normal expenses here are Office which includes the annual payment of \$533.39 for Constant Contact, and postage stamp purchase before the price hike.

### Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.01	\$ 5.01	\$ 5.01					
Money Market	\$30,725.30	\$31,667.41	\$32,360.08	\$10,722.36	\$11,025.78	\$11,167.11	\$11,880.71	\$12,265.20					
Checking	\$ 5.00	\$ 5.02	\$ 5.00	\$ 4,005.34	\$ 2,005.13	\$ 2,005.20	\$ 1,000.06	\$ 5.03					
Certificates	\$10,240.93	\$10,250.80	\$10,261.73	\$10,272.33	\$10,283.29	\$10,293.91	\$10,304.89	\$10,315.89					
<b>Total</b>	\$40,976.23	\$41,928.23	\$42,631.81	\$25,000.03	\$23,319.20	\$23,471.23	\$23,190.67	\$22,591.13	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$ 7,276.80	\$11,541.44	\$14,634.59	\$15,072.96	\$17,926.39	\$21,667.82	\$23,569.93	\$33,609.59					
RBFCU CD's	\$16,945.39	\$16,957.82	\$16,971.59	\$16,984.65	\$16,990.65	\$16,996.44	\$17,002.44	\$17,008.44					
<b>Total</b>	\$24,222.19	\$28,499.26	\$31,606.18	\$32,057.61	\$34,917.04	\$38,664.26	\$40,572.37	\$50,618.03	\$ -	\$ -	\$ -	\$ -	

Note: Broadway Balance beginning in May includes \$2,000 MOAA grant for Red, White & You Job Fair.

Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows							\$ 104.00	\$ 1,096.00	\$ 136.00				\$ 1,336.00
Outflows								\$ 25.09	\$ 1,108.27				\$ 1,133.36
Variance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 104.00	\$ 1,070.91	\$ (972.27)	\$ -	\$ -	\$ -	\$ 202.64

## Golf:

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2021 YTD	2021 Budget	Variance
<b>Income:</b>															
Sponsorship					750.00	1,500.00	2,825.00	2,950.00					8,025.00	18,000.00	9,975.00
Donation				250.00			50.00						300.00	2,000.00	1,700.00
Entry Donation Warrior @\$150					150.00	300.00		600.00					1,050.00	3,000.00	1,950.00
Entry Fee Player					560.00	1,420.00	280.00	3,810.00					6,070.00	13,160.00	7,090.00
Super Tickets @ \$50					200.00	500.00	50.00	650.00					1,400.00	5,750.00	4,350.00
<b>Total</b>	\$ -	\$ -	\$ -	\$ 250.00	\$1,660.00	\$3,720.00	\$ 3,205.00	\$ 8,010.00	\$ -	\$ -	\$ -	\$ -	\$16,845.00	\$41,910.00	\$25,065.00
<b>Expenses:</b>															
Green Fees 120 @ \$55													-	6,600.00	6,600.00
Quarry Golf Club Extras													-	250.00	-
Lunch (Donated)													-	-	-
Awards Dinner 125 @ \$25													-	3,125.00	3,125.00
Banner/Signage													-	149.00	149.00
Cling for Beverage Carts													-	12.00	12.00
Hole Signage etc (14 @ \$21)													-	294.00	294.00
Acrylic Awards 7" @ \$365													-	252.00	252.00
Acrylic Awards 5" @ \$23.5018													-	117.50	117.50
Hole in One Ins														395.00	395.00
Photographer														250.00	250.00
Player Prizes													-	2,460.00	2,460.00
Goodie Bag Items 150 @ \$4.50														675.00	675.00
Super Tickets 115 @ 7.50													-	862.50	862.50
Golf Pro Consultant													-	1,000.00	1,000.00
Shipping													-	300.00	300.00
<b>Total</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,742.00	\$16,492.00
													<b>Net Profit:</b>	<b>\$16,845.00</b>	
													-20% MOAA	\$ 3,369.00	
													<b>Balance:</b>	<b>\$ 13,476.00</b>	

**VP Membership:** COL Felix Santiago, USA (Ret) – Current chart shows 244 Active Duty, 164 Surviving Spouse, 63 Former and 835 Retired giving a total of 1306, with a net gain of 6. The increase in the dues paying members is mainly due to the NRT recruits joining after their free trial. Paid memberships remain at 65% of the chapter. NRT recruits not renewing is averaging about 50%. Will personally reach out to the members listed on the Final Dues Request listing.

**VP Programs:** Col David Patrick, USAF (Ret) – Absent. Reviewed survey results from the August luncheon – well received! Room was full, the food and service were great and Dr Musi's presentation, although somewhat clinical, was very interesting! October's luncheon may end up being in a Zoom format, depending on the decision by Dave Zeh regarding holding an in-person event at Blue Skies. Nov and Dec luncheons are scheduled to be at the Petroleum Club and a return to the Ft Sam Golf Club may be possible in January 2022.

**VP Legislative Affairs:** Maj Jim Cunningham, USA (Ret) – Jim was called away for the Texas Veterans Commission meeting and will update us legislatively next time.

**President:** LtCol Kitty Meyers, USAF (Ret) – The planning for the Golf Tournament is going well. Will be attending MOAA national meeting in October to receive the Chapter's 2020 "5 Star" award and an acknowledgement for being in existence for 60 years.

We have been asked to host the December meeting of the Texas Council of Chapters and it should be held at the Ft Sam Golf Club if all pans out.

Will review and update the Fall solicitation letters to be sent to the membership for both Operations and Educational Foundation.

Election ballot will be in the October Lariat and a call for any other nominees in September's edition.

## Scorecard:

No change since the last meeting.

## Staff Reports

**Editor:** LtCol Juliet Chelkowski, USAF (Ret) - Absent. No report.

**VAC/VGSAA Rep:** MAJ Jim Cunningham, USA (Ret) – Absent. No report.

**Retiree Council Washington DC:** COL Felix Santiago, USA (Ret) – Kitty congratulated Felix for volunteering to oversee the Retiree Council on JBSA Ft Sam Houston. Currently working on the Retiree Appreciation Day event on Saturday Oct 30 which will be in a Zoom format with local and Washington speakers. Encouraged all to perform buddy checks, particularly those who served in Afghanistan in light of recent events.

**Historian:** (Open) No report.

**Chapter Affairs Officer:** Col Irene Collier, USAF (Ret) – Absent. No report.

**Transition Liaison Officer:** LtCol Kitty Meyers, USAF (Ret) – Continuing lots of networking in town and assisting the many MOAA folks who are moving to Texas with transition assistance as well as connecting with an appropriate local chapter.

**Active Duty Liaison Officer:** Rachel Johnson, LT, USCG – Absent. Recently presented an award to ARNG graduating OCS class and distributed Alamo Chapter membership applications.

**Scholarship/JROTC:** Col Peter Hunt, USAF (Ret) – Spent the summer at Camp Shelby in Mississippi running the Air Force ROTC program there. Will be sending in receipts for reimbursement from this year's Scholarship Awards distribution and will be gearing up for the 2021-2022 Scholarship Committee strategy session. Trish will include call for volunteers in this month's Lariat and mass email. Hoping Col John Duncan will take the lead on the Scholarship planning this coming season.

**Special Activities Representative:** Susie Tolman, Surviving Spouse – Absent. No report.

**Blue Skies of Texas Satellite Chapter Representative:** LtCol Jim Conner, USAF (Ret) – Will be assisting with October luncheon planning.

**ARC Satellite Chapter Representative:** Col Joe Morgan, USAF (Ret) – Covid restrictions are again in place, and renovations are taking place so likelihood of in person meetings very slim. Received the news that Irene Collier is in a hospital following a fall, further details will be forthcoming as soon as they are known.

**Advertising Coordinator:** Col Lisa Skopal, USAF (Ret) – Working on the Big Give along with Kathie Estrada. Kathie has put together the story of Ryan Thornberry, a past scholarship recipient, to include in the marketing/publicity of the Big Give. Advertising team has resumed working on Corporate Partnerships.

**Volunteer Coordinator:** Col Pete Schaub – Absent. No report.

**Solitaires:** (Open) - No report.

**VP Personal Affairs:** Col Stu Myers, USAF (Ret) / CAPT Cora Bayle Cox USN (Ret) – Cora had been stricken with COVID but is now on the mend.

**Chaplain:** Chaplain LTC James Taylor, USA (Ret) – Absent. No report.

**VP Public Relations/Marketing:** LtCol Kathie Estrada USAF (Ret) – Continuing to work on Big Give publicity and Facebook postings.

**Administration:** Trish Meserve – Over 500 renewal notices are to be sent. 17 members have been deleted for nonpayment.

**MEETING ADJOURNED at 10.59am.**

Next Golf Meeting – Tue Sept 7 at 1pm  
Next Staff Meeting – Thurs Oct 7 at 10am  
Next Board Meeting – TBD



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Col David Patrick, USAF (Ret), Secretary