

MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER
P. O. Box 340497 Ft Sam Houston, Texas 78234
(210) 228-9955
MINUTES OF STAFF MEETING

Thursday September 7, 2023

Meeting was called to order by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

Attendees: Col Brian Afflerbaugh, Col Brad Barnhart, Col Felix Santiago, Col Lisa Skopal, Lt Col Kathie Estrada, Lt Col Kitty Meyers, Col Dan Van Syoc, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Jim Cunningham.

Secretary: The minutes from August 3, 2023 meeting were approved for filing.

Treasurer: Col Brad Barnhart – If the trend from 2022 repeats itself this year we will be in good shape for the Educational Foundation and won't need to cash out any of the CD's.
Operations incomes are good, particularly advertising and Corporate Partners, kudos to Lisa. Retiree renewals appear to be lagging. Donations to Operations are very good!
Operations expenses are high on office supplies and postage mainly due to increase in cost of mailings.

Alamo Chapter Educational Foundation ACEF (501(C)3)

	January	February	March	April	May	June	July	August	September	October	November	December	YTD	2023 Budget	Variance	YTD 2022
Donations (prior month)	810.00	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00					4,256.00		4,256.00	5,954.00
Donations - Checks	275.00	50.00	10,000.00		425.00	100.00	25.00	430.00					11,305.00		11,305.00	4,760.00
Donations - Online (Sq & PP)		100.00					50.00	100.00					250.00		250.00	871.00
Amazon Smile		21.87			25.27								47.14		47.14	28.31
Other/Dividend		0.01	44.92	13.11	13.11	14.14	15.05	16.15					116.49		116.49	27.94
Golf Tournament													-			
													-			
TOTAL INFLOW	1,085.00	1,371.88	10,259.92	479.11	738.38	414.14	700.05	926.15	-	-	-	-	15,974.63		15,974.63	11,641.25
OUTFLOWS																
Other																
Bank Fee																
Big Give Fee																200.00
Golf Administration																
PayPal Fee		3.38					1.94						5.32		5.32	14.97
Square Fee								3.08					3.08		3.08	14.23
Charity																
Warrior & Family Support Ctr			9,634.54										9,634.54		9,634.54	
Total Outflow (Other & Charity)	-	3.38	9,634.54	-	-	-	1.94	3.08	-	-	-	-	9,642.94	\$ -	9,642.94	229.2
Scholarship Program																
JROTC Admin & Awards Luncheon		731.50	959.64				606.95						2,298.09	\$ 2,000.00	298.09	2,422.87
ROTC Leadership Development				\$ 3,000									3,000.00	\$ 3,000.00		
Col Torrey			1,000										1,000.00	\$ 1,000.00	-	-
Chapter (Jim & Cheryl Cunningham)					1,000								1,000.00	\$ 1,000.00	-	-
Gen Herring (JROTC) "Let's Go"							1,000						1,000.00	\$ 1,000.00	-	-
Col McCarthy (JROTC) "Let's Go"			1,000										1,000.00	\$ 1,000.00	-	-
Susie Tolman (JROTC) "Let's Go"					1,000								1,000.00	\$ 1,000.00	-	-
MajGen Dave & Carrie Garza "Let's Go"			3,000	3,000		1,000							7,000.00	\$ 7,000.00	-	-
ROTC			8,000	8,000	3,000								19,000.00	\$ 18,000.00	1,000.00	27,000.00
Total Scholarship Program	-	731.50	13,959.64	14,000.00	5,000.00	1,000.00	1,606.95	-	-	-	-	-	36,298.09	\$ 35,000.00	1,298.09	29,652.07
TOTAL OUTFLOW	0.00	734.88	23,594.18	14,000.00	5,000.00	1,000.00	1,608.89	3.08	0.00	0.00	0.00	0.00	45,941.03	\$ 35,000.00	10,941.03	29,652.07
Decrease/Increase	1,085.00	637.00	(13,334.26)	(13,520.89)	(4,261.62)	(585.86)	(908.84)	923.07	-	-	-	-	(29,966.40)	\$ (35,000.00)	5,033.60	(18,010.82)

The Military Officers Association of America – Alamo Chapter is not a part of the department of defense or any of its components and it has no governmental status.

Operations (501(C)4)

Inflows:

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2023 Budget	Variance	YTD 2022
Membership Dues																
MOAA National	330												\$330.00	\$ -	\$330.00	410.00
Austin Chapter													\$0.00	\$ -	\$0.00	-
New Surv Sp													\$0.00	\$ 25	-\$25.00	25.00
New Retired	75.00	50.00	75.00	25.00		100.00	25.00	75.00					\$425.00	\$ 500	-\$75.00	225.00
New Active Duty		25.00			50.00								\$75.00	\$ 100	-\$25.00	75.00
New Former													\$0.00	\$ 50	-\$50.00	75.00
New FOC		25.00											\$25.00	\$ -	\$25.00	-
Renewal Surv Sp	200.00	175.00	125.00		50.00	100.00	50.00						\$700.00	\$ 1,000	-\$300.00	950.00
Renewal Retired	1,575.00	900.00	675.00	400.00	650.00	700.00	900.00	900.00					\$6,700.00	\$ 11,250	-\$4,550.00	7,100.00
Renewal Active Duty	75.00	25.00	25.00	25.00	25.00	25.00	25.00	75.00					\$275.00	\$ 100	\$175.00	425.00
Renewal Former			25.00	25.00	25.00	75.00	25.00						\$175.00	\$ 100	\$75.00	325.00
Renewal FOC													\$0.00	\$ 75	-\$75.00	-
Total	\$ 2,255.00	\$ 1,200.00	\$ 925.00	\$ 475.00	\$ 800.00	\$ 1,000.00	\$ 1,000.00	\$ 1,050.00	\$ -	\$ -	\$ -	\$ -	\$8,705.00	\$ 13,200	-\$4,495.00	\$ 9,610.00
Non-Dues Revenue																
Golf Tournament													\$0.00	\$ 5,000	-\$5,000.00	-
Travel Awards					10.00								\$10.00		\$10.00	15.00
Merchandise (Coins/Shirts)	30.00	60.00		60.00	25.00	30.00		180.00					\$385.00	\$ 250	\$135.00	215.00
Advertising Lariat	3,245.00	375.01	275.00	275.00	275.00	275.00	275.00	1,895.00					\$6,890.01	\$ 4,000	\$2,890.01	5,865.00
Corporate Partnership	750.00		\$ 350.00	\$ 250.00	\$ 750.00		\$ 500.00	\$ 1,000.00					\$3,600.00	\$ 1,000	\$2,600.00	2,000.00
Donations to Chapter	1,450.00	610.00	356.00	350.00	345.00	555.00	5,573.00	3,085.00					\$12,324.00	\$ 7,500	\$4,824.00	6,498.00
Donations to ACEF	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00	590.00					\$4,036.00	\$ 7,000	-\$2,964.00	4,286.00
Social Events	2,334.00	1,434.00	1,820.00	1,054.00	1,408.00	288.00	574.00	1,644.00					\$10,556.00	\$ 12,500	-\$1,944.00	9,318.40
	\$ 9,009.00	\$ 2,694.01	\$ 3,267.00	\$ 2,264.00	\$ 3,113.00	\$ 1,758.00	\$ 7,302.00	\$ 8,394.00	\$ -	\$ -	\$ -	\$ -	\$37,801.01	\$ 37,250	\$551.01	28,187.40
TOTAL INCOME	\$11,264.00	\$3,894.01	\$4,192.00	\$2,264.00	\$3,113.00	\$2,758.00	\$8,302.00	\$9,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,506.01	\$ 50,450	-\$3,943.99	\$ 37,797.40

Outflows:

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2023 Budget	Variance	YTD 2022
Copier Mnth Agreement				691.00									691.00	\$ 700	9.00	691.00
PayPal Service Fee	176.54	81.30	106.57	118.92	95.57	62.45	92.85	147.40					881.60	\$ 750	(131.60)	346.03
Square Service Fee	43.05	22.39	25.98	20.98	25.02	13.61	31.57	81.32					263.92	\$ 600	336.08	771.98
D&O Insurance								685.00					685.00	\$ 650	653.00	653.00
Dues & Subscription	717.00	544.25											1,261.25	\$ 1,500	238.75	1,352.17
Contractor Incentive													-	\$ -	-	-
Independent Contr	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66					15,253.28	\$ 22,880	7,626.72	14,560.00
Liability Insurance		487.00											487.00	\$ 500	13.00	487.00
Marketing					111.25	(111.25)							-	\$ 400	400.00	-
Merchandise (Coins/Shirts)													-	\$ 1,000	1,000.00	-
Office	110.95	528.14	275.24		418.13	595.85	775.42	675.63					3,379.36	\$ 3,000	(379.36)	2,230.23
Postage & Delivery	302.10	317.20	2.15	1.30	317.20	317.20	332.30	398.30					1,987.75	\$ 1,750	(237.75)	712.70
Social Events	1,742.36	-	974.00	4,048.82	1,206.00	879.20	-	1,118.00					9,968.38	\$ 12,500	2,531.62	7,826.38
Special Activities		-			86.00		(86.00)						-	\$ -	-	-
Telephone	153.24	153.24	153.24	305.74	-	76.63	114.71	114.71					1,071.51	\$ 2,000	928.49	1,253.08
Trans to ACEF	810.00	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00					4,256.00	\$ 7,000	2,744.00	6,334.00
Volunteer Recognition													-			-
TOTAL Outflow	\$ 5,961.90	\$ 5,240.18	\$ 3,658.84	\$ 7,559.42	\$ 4,440.83	\$ 4,040.35	\$ 3,777.51	\$ 5,507.02	\$ -	\$ -	\$ -	\$ -	\$40,186.05	\$ 55,230	-\$15,043.95	\$ 37,217.57
Surplus/(Deficit)	\$5,302.10	-\$1,346.17	\$533.16	-\$5,295.42	-\$1,327.83	-\$1,282.35	\$4,524.49	\$3,936.98	\$0.00	\$0.00	\$0.00	\$0.00	\$6,319.96	-\$4,780.00	\$11,099.96	\$ 579.83

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00					
Money Market	\$ 38,163.05	\$ 31,776.57	\$ 8,085.85	\$ 8,564.41	\$ 9,303.93	\$ 9,717.98	\$ 10,418.50	\$ 10,964.65					
Checking	\$ 100.01	\$ 9,734.72	\$ 21,041.22	\$ 6,046.77	\$ 3,041.40	\$ 2,041.49	\$ 432.63	\$ 429.27					
Certificates	\$ 10,461.62	\$ 10,475.66	\$ 10,503.06	\$ 10,533.62	\$ 10,565.29	\$ 10,596.03	\$ 10,627.89	\$ 10,659.84					
Total	\$ 48,734.68	\$ 51,996.95	\$ 39,640.13	\$ 25,154.80	\$ 22,920.62	\$ 22,365.50	\$ 21,489.02	\$ 22,063.76	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$ 28,074.70	\$ 25,836.46	\$ 26,369.62	\$ 21,549.20	\$ 20,996.37	\$ 19,714.02	\$ 24,238.51	\$ 34,030.49					
RBFCU CD's	\$ 17,199.91	\$ 17,233.77	\$ 17,271.33	\$ 17,308.52	\$ 17,352.10	\$ 17,394.38	\$ 17,438.19	\$ 17,482.11					
Total	\$ 45,274.61	\$ 43,070.23	\$ 43,640.95	\$ 38,857.72	\$ 38,348.47	\$ 37,108.40	\$ 41,676.70	\$ 51,512.60	\$ -	\$ -	\$ -	\$ -	
Social Events													
Chapter													
Inflows	\$ 2,136.00	\$ 1,128.00	\$ 1,964.00	\$ 964.00	\$ 1,138.00	\$ 1,030.00	\$ -	\$ 1,836.00	\$ 360.00				\$10,556.00
Outflows	\$ 1,742.36	\$ 974.00	\$ 2,606.08	\$ 1,442.74	\$ 1,206.00	\$ 897.20	\$ -	\$ (490.00)					\$ 8,378.38
Variance	\$ 393.64	\$ 154.00	\$ (642.08)	\$ (478.74)	\$ (68.00)	\$ 132.80	\$ -	\$ 2,326.00	\$ 360.00	\$ -	\$ -	\$ -	\$ 2,177.62

The Military Officers Association of America – Alamo Chapter is not a part of the department of defense or any of its components and it has no governmental status.

Golf:

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2023 YTD	2023 Budget	Variance	2022 Actual
Income:																
Sponsorship								2,825.00					2,825.00	30,000.00	27,175.00	20,150.00
Donation								400.00					400.00	1,500.00	1,100.00	975.00
Entry Donation Warrior @\$150								960.00					960.00	3,200.00	2,240.00	4,040.00
Entry Fee Player								1,120.00					1,120.00	16,000.00	14,880.00	8,240.00
Super Tickets @ \$50								550.00					550.00	5,000.00	4,450.00	3,800.00
Silent Auction													-	2,000.00	2,000.00	1,520.00
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,855.00	\$ -	\$ -	\$ -	\$ -	\$ 5,855.00	\$ 57,700.00	\$ 51,845.00	\$ 38,725.00
Expenses:																
Green Fees 100 @ \$55													-	7,800.00	7,800.00	5,500.00
Quarry Golf Club Extras													-	750.00	750.00	597.00
Beverages 199 @\$3													-	-	-	-
Lunch (Donated)													-	-	-	-
Awards Dinner 105 @ \$28 (105 @ \$22 + 20% gratuity)													-	3,600.00	3,600.00	2,941.40
Banquet Room Clean Up Fee													-	250.00	250.00	250.00
Player Prizes (16 x \$100, 4 x \$75, 4 x \$50)													-	3,000.00	3,000.00	2,100.00
Discount (20%)													-	(600.00)	(600.00)	(420.00)
Banner/Signage \$179													-	200.00	200.00	179.00
Cling for Beverage Carts													-	15.00	15.00	-
Hole Signage etc (4 @ \$25)													-	500.00	500.00	100.00
Hole in One Ins													-	425.00	425.00	425.00
Goodie Bag Items 150 @ \$21.50													-	3,750.00	3,750.00	3,225.00
Super Tickets 80 @ 7.50													-	850.00	850.00	600.00
Shipping													-	700.00	700.00	503.75
Photographer													-	250.00	250.00	250.00
Quarry Staff Tip													-	300.00	300.00	200.00
Golf Pro Consultant													-	1,000.00	1,000.00	1,000.00
Total	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 22,790.00	\$ 21,240.00	\$ 17,451.15
Net:													\$ 4,855.00	\$ 17,935.00	\$ 13,080.00	\$ 21,273.85

VP Membership: COL Felix Santiago, USA (Ret) – Membership chart shows a total membership of 844; Active Duty at 93, Surviving Spouses at 132, Former at 25, Retired at 589 and Friends of the Chapter at 5. Overall, there is an increase in 9 members and paid memberships are stable at 85%. Suggested highlighting in The Lariat that assistance for Surviving Spouses is available, and that Active Duty folks should be increased to 1 year free instead of 3 months to give them a greater opportunity to learn about MOAA and local chapter membership. Felix made the motion, Dan seconded, vote was unanimous.

VP Programs: Col David Patrick, USAF (Ret) – Absent. Brian reviewed the ratings for last month's event – speaker was well appreciated though the food and pricing took a hit. Though considering it was catered with linens and a nice facility the pricing seems competitive.

VP Legislative Affairs: Maj Jim Cunningham, USA (Ret) – At the state level, after the impeachment trial of Ken Paxton, it is anticipated another special session will be called to discuss school vouchers. Will be attending the TCVO meeting on Sept 21.

At the Federal level a shutdown is imminent and concerns over the delay of the military promotions will be prominent. The NDAA will have a difficult passage with its partisan social issues attached to it and a long delay is expected.

VP Marketing and Development: Col Lisa Skopal, USAF (Ret) – See remarks under Scorecard.

President: Lt Col Kitty Meyers, USAF (Ret) – Received word from MOAA national that the Alamo chapter has once again attained a Five Star Level of Excellence award for 2022. To continue this status in 2023 with its updated requirements Kitty encouraged all staff and Board members to sign up for the Quorum Program for Advocacy on the MOAA national website.

Thanked Jim and Felix for coordinating an excellent Town Hall event which overran by one hour due to the demand in conversation. Recommended a rep from BAMC be present at the next event.

Attended the Chamber's Commanders' Welcoming Event.

The Foundation Board had its first meeting with its new membership and worked on a name change and the bylaws. An interim Chair was chosen with a permanent one to be determined. The Foundation will change its name to MOAA Alamo Chapter Educational Foundation. A follow up meeting takes place on Tuesday 12th. Two new members of the Chapter Board have expressed interest in Chair and Vice chair positions and will be formally discussed at the next meeting in October.

Reiterated that the upcoming elections need nominations, and all positions need back-ups.

Scorecard:

Priority 1 – Increase and Retain Membership:

The Military Officers Association of America – Alamo Chapter is not a part of the department of defense or any of its components and it has no governmental status.

1.1 & 1.2 Continuing to pursue additional outreach event to increase recruitment and exposure, though NRT reports, and personal connections appear to work best.

1.3 Randolph Kendrick Club RAD will be manned by Kathie, Kitty, Lisa, and Josh with Jim & Felix also there but attending Retiree Council events. Looking for volunteers to assist at the BAMC RAD on Oct 21 from 8am-1pm.

1.4 There are currently 29 members in the Austin area, Kitty meeting today with a potential member to possibly help with a resurgence of an Austin chapter.

1.5 Continuing to partner with Soldiers Angels and NCOA. Looking for fellow players in NCOA golf tournament. Kathie to assist.

1.6 Will be enhanced with allowing Active Duty 1 full free year of membership. Also hopes a Member Spotlight segment in The Lariat will help. Could add as 1.7 for 2024 Planning Meeting next month. Should also highlight the virtual surviving spouse chapter in the Lariat.

The Alamo chapter is again the top recruiter in Texas according to MOAA national.

Priority 2 – Sustain a Positive Long Term Financial Position:
Pending notes from Lisa.

Priority 3 – Strong & Influential Legislative Efforts & Programs

3.1 Ongoing.

3.2 48 veteran related bills passed this legislative session.

3.3 Quorum Advocacy Program to be encouraged.

3.4 Lariat article is work in progress.

Priority 4 – Leadership Succession Planning

Continuing the search to find back up folks for all positions, including those up for election this year.

Staff Reports

Editor: Lt Col Juliet Chelkowski, USMC (Ret) - No report.

VAC/VGSAA Rep: Maj Jim Cunningham, USA (Ret) – Nothing to report.

Army Chief of Staff's Retiree Council Washington DC & JBSA Retirees Council: COL Felix Santiago, USA (Ret) – Both the army and marines struggle to meet recruitment goals. Only 22% of the population is eligible for service. Need to dispel the myths of the military halting one's life but accelerating it. Retirees need to promote the benefits of being in service to the younger generations.

Historian: (Open) No report.

Transition Liaison Officer: Lt Col Kitty Meyers, USAF (Ret) – Continuing with Transition Counseling, and working Transition with the JBSA Alliance team

Active-Duty Liaison Officer: Rachel Johnson, LT, USCG – Absent. No report.

Scholarship/JROTC: Col Peter Hunt, USAF (Ret) – Absent. 2024 Scholarship Program meeting will be held on Thursday Oct 5 at 1pm at the chapter office.

Blue Skies of Texas Satellite Chapter Representative: Col Dan Van Syoc, USAF (Ret) – Upcoming luncheon information is being distributed at both east and west campuses. Also spreading the word about the Alamo Chapter.

ARC Satellite Chapter Representative: Col Joe Morgan, USAF (Ret) – Absent. No report.

Volunteer Coordinator: Col Pete Schaub, USAF (Ret) – Absent. No report.

Surviving Spouse Coordinator: LTC Martin Garcia, USA (Ret) – Absent. No report.

The Military Officers Association of America – Alamo Chapter is not a part of the department of defense or any of its components and it has no governmental status.

VP Personal Affairs: CAPT Cora Bayle Cox, USN (Ret) – Absent. No report.

VP Public Relations/Marketing: LtCol Kathie Estrada USAF (Ret) – Assisting in spreading the word about the chapter.

Administration: Trish Meserve – There will be 170 renewals notices distributed in September, 143 of which are letters. 10 members are slated to be deleted for nonpayment.

Sign up so far for September luncheon is 44.

Provided update on building work orders.

Old Business:

1. Challenge Coin – Jim provided quotes for 200 coins from Mr. Quan in South Korea at \$1,075 and Pincrows on the web for \$902. Will get quotes from 2 local companies Monarch and Texas Trophy by next meeting.

2. Snap! Raise – deferred to next meeting.

New Business:

1. Elections – Kathie asked for nominations, and she would contact them to see if interested. A slate of nominees will be inserted in the October Lariat.

2. Bylaw revisions – basically housekeeping plus the amendment for the two additional elected positions of VP Scholarships & Leadership Development and VP Marketing & Development. All revisions were reviewed. Jim Cunningham made the motion to accept all; revisions, seconded by Lisa Skopal. All in favor.

MEETING ADJOURNED at 11:29am.

Next Foundation Board Meeting – Tuesday Sept 12 at 2pm

Next Golf Planning meeting – Thursday Sept 14 at 10am

Next Staff Meeting – Wednesday Oct 4 at 10am (2024 Planning Meeting)

Next Scholarship Meeting – Thursday Oct 5 at 1pm

Next Chapter Board Meeting – Thursday Oct 12 at 10am



Col David Patrick, USAF (Ret)