## **MILITARY OFFICERS ASSOCIATION OF AMERICA**

# ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955

## MINUTES OF STAFF MEETING Thursday October 6, 2016

Meeting was called to order by President Jim Cunningham at 1000 hrs. A quorum was present and acting throughout the meeting.

**Attendees:** Col Irene Collier, Col Mac McDonald, Col Stu Myers, Col David Patrick, Col Barbara Ramsey, LTC Bob Blake, LTC Randy Hoff, LTC Jim Webb, Maj Jim Cunningham, 1Lt Rebekah Emery, Susie Tolman, Trish Meserve.

Invocation and pledge led by Jim Cunningham.

**Secretary:** Col David Patrick, USAF (Ret) – Minutes from the September meeting were reviewed and approved for filing.

**Treasurer:** Col Vaughn Caudill, USA (Ret) – Absent. David Patrick reviewed financials and compared this year's YTD surplus of \$3,780.49 with last year's \$15,250.76. Expenses have stayed about the same thus due to income deficiency. Made up of MOAA National, advertising and operating account donations. Will mean that it is likely we will have to tap into reserves to meet the budget. The financials were approved for filing.

#### **Outreach Account:**

INCOME	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Donations	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00		370.00	250.00				6,823.00	\$ 7,000.00	(177.00)
Other															- 1
Golf Tournament															-
In													-		-
Out				1,000.00									1,000.00		1,000.00
Sub Total Golf	-	-	-	(1,000.00)	-	-	-	-	-	-	-	-	(1,000.00)	\$ 15,000.00	(16,000.00)
TOTAL INCOME	2.025.00	1.515.00	1.155.00	1.00	210.00	297.00		370.00	250.00				5 823 00	\$ 22,000.00	(16,177.00)
TOTAL IIIOOME	2,020.00	1,010.00	1,100.00	1.00	210.00	207.00		070.00	200.00				0,020.00	\$ 22,000.00	(10,111.00)
OUTFLOWS															
Charity															
Warrior & Family Support Ctr													-	\$ 7,500.00	(7,500.00)
MOAA Heritage													-	\$ 125.00	(125.00)
Undesignated Charities						100.00							100.00	S -	100.00
Total	-	-	-	-	-	100.00	-	-	-	-	-		100.00	\$ 7,625.00	(7,525.00)
Scholarships															
Col Torrey							2,500.00						2,500.00	\$ 2,500.00	-
Gen Herring (JROTC)							500.00						500.00	\$ 500.00	-
Col McCarthy (JROTC)							500.00						500.00	\$ 500.00	-
Chapter							500.00						500.00	\$ 500.00	-
ROTC Army				5,000.00	4,000.00								9,000.00	\$ 10,000.00	(1,000.00)
ROTC Air Force					1,000.00	1,000.00							2,000.00	\$ 1,000.00	1,000.00
Total	-	-	-	5,000.00	5,000.00	1,000.00	4,000.00	-	-	-	-	-	15,000.00	\$ 15,000.00	-
TOTAL OUTFLOW	0.00	0.00	0.00	5,000.00	5,000.00	1,100.00	4,000.00	0.00	0.00	0.00	0.00	0.00	15,100.00	\$ 22,625.00	(7,525.00)
Decrease/Increase	2,025.00	1,515.00	1,155.00	(4,999.00)	(4,790.00)	(803.00)	(4,000.00)	370.00	250.00	-	-		(9,277.00)	\$ (625.00)	(8,652.00)

#### **Operating Account - Inflow:**

	January	February	March	April	May	June	July	August	September	Oct	Nov	Dec	YTD	2016 Budget	Variance
Membership Dues															
MOAA National		480.00	50.00										\$530.00	\$ 3,000	-\$2,470.00
New Aux									15.00				\$15.00	\$ -	\$15.00
New Retired		15.00	15.00		25.00			15.00					\$70.00	\$ -	\$70.00
New Active Duty		15.00	-										\$15.00	\$ -	\$15.00
New Former		25.00											\$25.00	\$ -	\$25.00
Renewal Aux	420.0	180.00	75.00		30.00	45.00	45.00	60.00	90.00				\$945.00	\$ 1,200	-\$255.00
Renewal Retired	2,460.0	1,115.00	455.00	300.00	445.00	525.00	565.00	1,050.00	815.00				\$7,730.00	\$ 8,000	-\$270.00
Renewal Active Duty	30.0	70.00	75.00	30.00	30.00		25.00		65.00				\$325.00	\$ 700	-\$375.00
Renewal Former			25.00			15.00	15.00	50.00	40.00				\$145.00	\$ -	\$145.00
Total	\$ 2,910.0	\$ 1,900.00	\$695.00	\$330.00	\$530.00	\$570.00	\$650.0	\$1,175.00	\$1,025.00	\$0.00	\$0.00	\$0.00	\$9,800.00	\$ 12,900	-\$3,100.00
Non-Dues Revenue															
CFC													\$0.00	\$ -	
Trip Rewards	373.8	-											\$373.80	\$ -	\$373.80
Golf Tournament													\$0.00	\$ 1,700	
Shirt Sales						50.00							\$50.00	\$ -	\$50.00
Merchandise	105.0	10.00							10.00				\$125.00	\$ 120	\$5.00
Advertising Lariat		175.00	7,325.00			5,400.00		275.00	1,200.00				\$14,375.00	\$ 19,000	-\$4,625.00
Corporate Partnership	100.0	)	100.00	100.00			100.00	100.00					\$500.00	\$ 1,000	-\$500.00
Donations to Chapter	860.0	870.00	905.00	35.00	90.00		85.00	1,400.00	545.00				\$4,790.00	\$ 5,000	-\$210.00
Donations to Outreach	1,515.0	1,155.00	1,001.00	210.00	297.00	240.00	130.00	250.00	520.00				\$5,318.00	\$ 7,000	-\$1,682.00
Social Events	1,950.0	1,225.00	660.00	1,152.00	1,393.00	2,370.00	120.00	1,180.00	878.00				\$10,928.00	\$ 15,000	-\$4,072.00
Total	\$ 4,903.8	\$ 3,435.00	\$ 9,991.00	\$ 1,497.00	\$ 1,780.00	\$ 8,060.00	\$ 435.00	\$ 3,205.00	\$ 3,153.00	\$ -	\$ -	\$ -	\$36,459.80	\$ 48,820	-\$12,360.20
TOTAL INCOME	\$7,813.8	0 \$5.335.00	\$10,686.00	\$1,827.00	\$2,310.00	\$8,630.00	\$1.085.0	34,380.00	\$4,178.00	\$0.00	\$0.00	\$0.00	\$46,259.80	\$ 61.720	-\$15,460.20

Operating Account – Outflow:

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	201	6 Budget	Variance
Bank Charge/Int	56.80												56.80	\$	100	43.20
Board & Staff Mtg													-	\$	-	-
Building Costs (rent)													-	\$	1,200	1,200.00
Copier Mntn Agreement				429.00									429.00	\$	400	(29.00)
Square Service Fee	32.52	15.82	1.36		11.13	48.39	30.78	88.67	196.90				425.57	\$	400	(25.57)
PayPal Service Fee	41.75	26.96	16.33		22.39	58.87	20.82	41.75	35.92				264.79	\$	500	235.21
D&O Insurance								667.00					667.00	\$	650	(17.00)
Dues & Subscription	586.00			25.00	537.20			48.00					1,196.20	\$	1,350	153.80
Golf Tournament Contr													-	\$	500	500.00
Independent Contr	1,209.38	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08	1,227.08				11,026.02	\$	14,725	3,698.98
Lariat Postage	225.00				1,000.00								1,225.00	\$	3,000	1,775.00
Lariat Printing	463.64	332.74	460.81		960.33	494.74	1,639.20	676.35	443.47				5,471.28	\$	8,000	2,528.72
Liability Insurance		425.00											425.00	\$	500	75.00
Marketing													-	\$	1,000	1,000.00
Membership Recruiting													-	\$	100	100.00
Miscellaneous (Move)													-	\$	100	100.00
Office	326.39	148.37	7.40	230.32	334.93	430.51	216.35	114.81					1,809.08	\$	2,300	490.92
Personal Affairs													-	\$	-	-
Postage & Delivery	196.00			262.05		471.75	250.45		283.75				1,464.00	\$	1,900	436.00
ROTC					399.36								399.36	\$	350	(49.36)
Satellite Chapters													-	\$	-	-
Social Events		2,793.18	40.00	1,787.22	214.71	350.00	2,477.62		1,758.62				9,421.35		15,000	5,578.65
Solitaires				52.35									52.35	\$	100	47.65
Special Activities													-	\$	1,200	1,200.00
Telephone		632.18					399.65	147.59	144.09				1,323.51	\$	1,800	476.49
Trans To Outreach	2,025.00	1,515.00	1,155.00	1,001.00	210.00	297.00		370.00	250.00				6,823.00	\$	7,000	177.00
Volunteer Recogn													-	\$	100	100.00
TOTAL OUTFLOWS	5,162.48	7,116.33	2,907.98	5,014.02	4,917.13	3,378.34	6,261.95	3,381.25	4,339.83		-	-	42,479.31	\$	62,275	19,795.69
Surplus/(Deficit)	2,651.32	(1,781.33)	7,778.02	(3,187.02)	(2,607.13)	5.251.66	(5.176.95)	998.75	(161.83)		-	-	3,780.49		(555.00)	4.335.49

## **Reserve Balances & Social Events:**

_	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	
Outreach													
RBFCU													
Savings	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90	\$ 7.90				
Money Market	\$19,994.40	\$ 21,516.07	\$ 22,678.76	\$ 12,685.30	\$ 12,899.64	\$ 13,200.91	\$ 9,204.82	\$ 9,574.82	\$ 9,831.27				
Checking	\$ 108.48	\$ 108.48	\$ 108.48	\$ 6,108.72	\$ 1,108.86	\$ 8.86	\$ 8.91	\$ 8.91	\$ 8.91				
Certificates	\$ 9,512.15	\$ 9,520.75	\$ 9,530.10	\$ 9,539.15	\$ 9,548.51	\$ 9,557.58	\$ 9,566.97	\$ 6,566.97	\$ 9,585.46				
Total	\$29,622.93	\$31,153.20	\$ 32,325.24	\$ 28,341.07	\$ 23,564.91	\$ 22,775.25	\$ 18,788.60	\$ 16,158.60	\$ 19,433.54	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$34,677.88	\$ 39,689.95	\$ 43,972.16	\$ 35,713.30	\$ 33,202.02	\$ 50,698.68	\$ 48,681.73	\$ 55,070.44	\$ 47,729.91				
USAA	\$16,047.93	\$ 16,057.58	\$ 16,066.62	\$ 16,066.62	\$ 16,085.63	\$ 16,085.63	\$ 16,104.67	\$ 16,114.36	\$ 16,125.45				
Total	\$50,725.81	\$ 55,747.53	\$ 60,038.78	\$ 51,779.92	\$ 49,287.65	\$ 66,784.31	\$ 64,786.40	\$ 71,184.80	\$ 63,855.36	\$ -	\$ -	\$ -	
Job Fair In	\$ 870.87	\$ 7,544.84	\$ 4,513.00		\$ -			9.96	i				
Job Fair Out	\$ 227.27	\$ 108.36	\$ 571.81	\$ 75.29	\$ 9.96								
Balance to be transferred	\$ 643.60	\$ 7,436.48	\$ 3,941.19	\$ (75.29)	\$ (9.96)	\$ -	\$ -	\$ -					
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Income	\$1,975.00	\$1,220.00	\$1,020.00	\$860.00	\$1,140.00	\$2,535.00	\$0.00		\$700.00				\$10,750.00
Outgo	\$1,855.62	\$977.56	\$1,076.28	\$710.94	\$214.71	\$2,827.62	\$0.00	\$1,098.50	\$660.12				\$9,421.35
Variance	\$119.38	\$242.44	-\$56.28	\$149.06	\$925.29	-\$292.62	\$0.00	\$201.50	\$39.88	\$0.00	\$0.00	\$0.00	\$1,328.65

10/6/16		Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2016 YTD	2015 YTD
Income:															
Sponso	rship						9750	500.00	2,000.00	1,250.00				13,500.00	9,250.00
Donatio	n						840	1,320.00	1,220.00	420.00				3,800.00	8,225.00
	ee Player						1400	1,260.00	1,680.00	1,820.00				6,160.00	8,625.00
Super	ickets						240	80.00	480.00	2,060.00				2,860.00	3,280.00
Silent A	uction									778.00				778.00	1,057.00
Hole in	One									293.00				293.00	293.00
	Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,230.00	\$3,160.00	\$5,380.00	\$6,621.00	\$0.00	\$0.00	\$0.00	\$27,391.00	\$30,730.0
Expenses:															
Ron Ins	elmann				1000									1,000.00	1,000.00
Green I	ees									3,192.00				3,192.00	3,500.00
Awards	Dinner and lunc	h								3,756.29				3,756.29	4,248.00
Gift Cer	tificates									1,400.00				1,400.00	1,700.00
Club Re	ental for Warriors									140.00				140.00	
Caterin	Staff Tip									200.00				200.00	200.00
Plaque	s/Signage									393.00				393.00	2,422.75
Golf Ba	lls									380.00				380.00	520.00
Hole in	One									293.00				293.00	
Photog	apher									150.00				150.00	
	Bag Items									1,911.50				1,911.50	
Super	īckets									780.00				780.00	
Shippin	g									260.91				260.91	
	Total	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,856.70	\$0.00	\$0.00	\$0.00	\$13,856.70	13,590.75
										Net Profit:				\$ 13,534.30	\$17,139.2
														\$ 13,534.30	\$17,139.2
										400/ 140 1 1				A 050 40	0 4 740 00
										-10% MOAA				\$ 1,353.43	\$ 1,713.93
										Balance:				\$ 12,180.87	\$ 15,425.33
										Scholarship:				\$ 3,654.26	\$ 4,627.60
									70%	WFSC:				\$ 8,526.61	\$ 10,797,73

Vice President Administration/ROTC: LTC Jim Webb, USA (Ret) – Jim has contacted a couple of local vendors for the JROTC medals and both priced them at \$8.30 for 100 minimum, plus \$120 set up fee. Anticipated need is for 136 per year (approx. \$1250). Jim Cunningham advised that General Garza had initially said he would pay for the medals. No response received to date re the cost of the current vendor used by MOAA national to sell to local chapters.

Preliminary name tag options would cost approx. \$7.20 plus set up fee. Jim Webb to submit actual request for quote.

Will be putting house up for sale in March and moving to Omaha, Nebraska.

**VP Membership:** LTC Randy Hoff, USA (Ret) – Membership chart reviewed: Active Duty 192, Auxiliary 178 Former 35, Retired 987 totaling 1392. Chart is flattening. Limited recruiting venues include Retiree Appreciation Day on Oct 22 at BAMC.

**VP Programs:** (Open) – September luncheon speaker Bill O'Neal, Texas State Historian was well received. Board member mac McDonald will be organizing Oktoberfest. Need a minimum of 50 to break even. Will have table decorations made by Susie, plus singing duo Rennie Und Bob, plus a sing-a-long. November speaker is MajGen David Garza.

Exec Vice-President: LTC Bill Goforth, USA (Ret) – Absent. No report.

**President:** MAJ Jim Cunningham – Will be attending MOAA Annual meeting to receive the 5 Star banner award, and taking vacation on front and back ends. Leaving Oct 11 and will be gone til possible Nov 15. Encouraged all to attend the Nov 4-5 TCC quarterly meeting in Killeen. Spouses invited also. Spent all day with General Nichols representing MOAA-AC and TCVO discussing legislative issues. Working to energize the JBSA Retiree Council as chair. Encouraged volunteers to participate in the Council.

#### **MOAA National Update:**

**Col Barbara Ramsey, USA (Ret)** – Support for the military is slow to come by on the Hill because of the election. There are currently no public hearings.

Has been asked to be an adviser to Wisconsin Physician Services which covers Tricare and Tricare For Life & express scripts claims. Please contact Barbara if you experience any issues (<a href="mailto:bramseymsi@aol.com">bramseymsi@aol.com</a>)
As CVS will no longer support TriCare patients in December the transfer of all scripts from CVS to Walgreens will likely be automatic.

Noted that both Jim Conner's and Ed Marvin's 6 year term on the MOAA national Board will end this year. MOAA national is currently hiring media savy folks to spruce up website/facebook etc.

#### **Buddy Program Status** - No updates.

#### **Staff Reports**

Scholarship: Col Peter Hunt, USAF (Ret) – Absent. No report.

**Transition Liaison Officer:** LtCol Kitty Meyers USAF (Ret) – Absent. No report. David Patrick recently hosted a successful Transition Information Program (TIP) with JBSA. Kitty attended Army Natl Guard commissioning event and signed up 8-9 new members.

Special Activities Representative: Susie Tolman (Auxiliary) - No report.

Blue Skies West Liaison: LtCol Jim Conner, USAF (Ret) - Absent. No report.

Advertising Coordinator: (Open). No report.

Volunteer Coordinator: (Open). No report

**Solitaires:** Pat Shecter (Auxiliary) – Absent. Irene Collier reported low attendance at last luncheon, only 10 attendees. Unable to have speakers due to the placement of their allocated tables in the main room.

VP Personal Affairs: Col Stu Myers, USAF (Ret) - Only one known officer death (William Klaerner) in September.

Chaplain: Chaplain LTC James Taylor, USA (Ret) - Absent. No report.

VP Public Relations/Marketing: LTC Charles Poole, USA (Ret) - Absent. No report.

**VP Legislative Affairs:** LTC Bob Blake, USA (Ret) – One of his delegates has an appointment to meet with Lamar Smith. Still need member representatives in both Castro and Doggett's districts. Will be attending TCC meeting in November in Killeen.

**VP Logistics:** 1LT Rebekah Emery, USA (Ret) – Followed up on research for Buckeye Donkeyball, but was advised it wouldn't be approved on a military installation. Will continue looking for an alternative location off post. Researched new display board on line, found one for \$125 with carrying case. Amazon was suggested and will review

**Chapter Affairs Officer:** Col Irene Collier, USAF (Ret) – On Monday a remembrance event honoring military veterans is scheduled at The ARC.

**Editor/VGSAA Rep:** Col Kerry Green, USAF (Ret) – Absent. Trish advised MOAA will have an ad available in 2017 to include in the newsletter for \$100. Size tbd but likely far below current advertising prices.

Webmaster: Col Bill Hudson, USAF (Ret) - Absent. No report.

**Administration:** Trish Meserve (civilian) – Reviewed calendar for updates.

Sent out snail mails of 25 renewals for Oct; 207 second notices for Sept; 18 third requests for Aug. Final email requests (list attached) to 23 recipients for June & July renewal.

Internet issues have resulted in a replacement modem by AT&T, Yahoo finally fixed issues with email contact list, and database glitch caused some folks to receive printed copy of The Lariat.

Historian: LTC Kerry Reyna USA (Ret) - Absent. No report.

ARC Satellite Chapter: MG Chuck Honore, USA (Ret) - Absent. No report.

#### **Old Business:**

1) Pending tasks reviewed.

#### **New Business:**

- 1. Jim has asked if either Frank or Stephen Rohrbough can present the chapter wreath on Veterans Day.
- 2. 2017 Planning day will require all budget requests to be in by Dec 1.

#### MEETING ADJOURNED at 11:20am.

Next staff meeting scheduled for Thursday 3 Nov 10am. Next Board meeting Thursday 9 Nov at 10am.

Col David Patrick, USAF (Ret), Secretary