MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955

MINUTES OF STAFF MEETING Thursday, October 10, 2013

Meeting was called to order by President Jim Cunningham at 0900 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Vaughn Caudill, Col Irene Collier, Col Janice Edgerson, Col Kerry Green, CAPT Bill Knehans, Col Stu Myers, Col Barbara Ramsey, LTC Randy Hoff, LtCol Ed Marvin, LTC Chaplain James Taylor, LTC Jim Webb, MAJ Jim Cunningham, Pat Shecter, Susie Tolman, Trish Meserve.

Invocation given by Chaplain Taylor and pledge led by Jim Cunningham.

Secretary: Col David Patrick - Absent. Minutes from September were reviewed and approved for filing.

President: Maj Jim Cunningham – Attended TCC meeting in Tyler last weekend. The national MOAA Board member present, Ed Marvin, had many pages of notes to take back to MOAA national. Going forward recruiting should involve more of a one on one connection so talk up the chapter with your friends and acquaintances. Also approach Senior NCO's about encouraging their officers to join and recruit the NCO in the Voices program. Retiree Day events have been cancelled, and per Vaughn Caudill the fiscal emphasis will be on Active Duty members rather than Retirees.

Chapter received its 5 Star Level of Excellence and will be awarded the streamer during the November Annual meeting. A new standard for Chapter Excellence will be used to define 2013 applicants to include, among other items, staff members need to be MOAA national members and participating in MOAA Connect.

November's election will include Prop1 and Prop 4. Prop1 is to approve constitutional amendment to approve 100% property tax exemption for all spouses of services members killed in action. Prop 4 is the 100% property tax exemption for those disabled veterans receiving a house from a charitable organization.

Moving forward together with David Patrick on the Community Leadership Council with the San Antonio Area Foundation. Involving many high powered city leaders in as part of the Points of Life/Community Blueprint/Got Your Six endeavor in Bexar County.

Treasurer: Col Vaughn Caudill – September financials were reviewed and approved for filing. Chapter is financially sound due to the Golf Tournament and member generosity. It was noted the split for the proceeds of the Golf Tournament was changed from 50/50 to 70/30 WFSC/Scholarship due to the perceived increased revenue capability. Chapter income goals have been met for this fiscal year.

Outreach Account:

INCOME	<u>June</u>	<u>July</u>	August	September	YTD	2013 Budget	<u>Variance</u>
Donations	300.00	-	450.00	164.00	6,907.22	\$ 6,000.00	907.22
Other					1,000.00		1,000.00
Golf Tournament							-
In	1,250.00	8,875.00	9,875.00	14,410.00	34,410.00	\$ 13,000.00	21,410.00
Out				11,803.45	12,403.45	\$ 4,000.00	8,403.45
Sub Total Golf	1,250.00	8,875.00	9,875.00	2,606.55	22,006.55	\$ 9,000.00	13,006.55
TOTAL INCOME	1,550.00	8,875.00	10,325.00	2,770.55	29,913.77	\$ 15,000.00	14,913.77
OUTFLOWS							
Charity							
Wounded Warrior					-	\$ 4,150.00	(4, 150.00)
Red Cross					100.00	\$ 500.00	(400.00)
Undesignated Charities					200.00	\$ 100.00	100.00
Total	-	-	-	-	300.00	\$ 4,750.00	(4,450.00)
Scholarships					-		
Torrey 2K	_		2,000.00		2,000.00	\$ 2,000.00	_
Torrey 2K	2.000.00		2,000.00		2,000.00	\$ 2,000.00	_
Gen Herring (JROTC #1)	2,000.00	2,000.00			2,000.00	\$ 2,000.00	-
McCarthy (JROTC #2)		2,000.00	2,000.00		2,000.00	\$ 2,000.00	-
Marvin (Chapter)			2,000.00		2,000.00	\$ 2,000.00	-
Col Shean Bequest	1,000.00		,		1,000.00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Last Yrs Torrey					2,000.00	\$ -	2,000.00
Total	3,000.00	2,000.00	6,000.00	-	13,000.00	\$ 10,000.00	3,000.00
TOTAL OUTFLOW	3,000.00	2,000.00	6,000.00	0.00	13,300.00	\$ 14,750.00	(1,450.00)
Decrease/Increase	(1,450.00)	6,875.00	4,325.00	2,770.55	16,613.77	\$ 250.00	16,363.77

Operating Account – Income:

	<u>June</u>	<u>July</u>	August	September	YTD	2013 Budget	Variance
Membership Dues							
MOAA National					\$3,180.00	\$ 1,500	\$1,680.00
New Aux					\$0.00	\$ 30	-\$30.00
New Retired			80.00		\$116.28	\$ 60	\$56.28
New Active Duty					\$25.00	\$ -	\$25.00
New Former					\$0.00	\$ 30	-\$30.00
Renewal Aux	30.00	15.00			\$1,373.53	\$ 1,400	-\$26.47
Renewal Retired	495.00	245.00	455.00	270.00	\$7,897.09	\$ 7,500	\$397.09
Renewal Active Duty	55.00	40.00	50.00	30.00	\$666.91	\$ 500	\$166.91
Renewal Former		25.00			\$25.00	\$ -	\$25.00
Total	\$580.00	\$325.00	\$585.00	\$300.00	\$13,283.81	\$ 11,020	\$2,263.81
Non-Dues Revenue							
Interest					\$0.00	\$ -	\$0.00
Trip Rewards							
Shirt Sales					\$100.00	\$ -	\$100.00
Merchandise		14.00			\$214.00	\$ -	\$214.00
Advertising Lariat		5,400.00			\$15,870.00	\$ 17,000	-\$1,130.00
Corporate Partnership					\$496.35	\$ 1,500	-\$1,003.65
Donations to Chapter	50.00	1,355.00	325.00		\$4,842.55	\$ 3,000	\$1,842.55
Donations to Outreach	400.00	50.00	164.00	225.00	\$8,132.22	\$ 6,000	\$2,132.22
Social Events	882.00	1,665.00	1,146.00	1,062.00	\$9,042.67	\$ 12,500	-\$3,457.33
Total	\$ 1,332.00	\$ 8,484.00	\$ 1,635.00	\$ 1,287.00	\$38,697.79	\$ 40,000	-\$1,302.21
TOTAL INCOME	\$1,912.00	\$8,809.00	\$2,220.00	\$1,587.00	\$51,981.60	\$ 51,020	\$961.60

Operating Account – Outflows:

<u>Category</u>	<u>June</u>	<u>July</u>	August	September	YTD	2013	3 Budget	<u>Variance</u>
Bank Charge/Int					71.47	\$	50	(21.47)
Board & Staff Mtg					39.74	\$	-	(39.74)
Copier Mntn Agreement					390.00	\$	-	(390.00)
Credit Card Losses Square	21.41	25.94	68.21	130.87	335.30	\$	-	(335.30)
Credit Card Losses PayPal	19.81		20.96	34.92	99.16	\$	-	(99.16)
D&O Insurance					-	\$	500	500.00
Dues & Subscription					1,058.20	\$	1,250	191.80
Focus/Advisory Groups					-	\$	50	50.00
Independent Contr	1,125.00	1,125.00	1,125.00	1,125.00	10,112.50	\$	13,500	3,387.50
Lariat Postage					2,190.00	\$	3,000	810.00
Lariat Printing	571.13	2,109.51	553.80	536.97	6,922.72	\$	8,200	1,277.28
Liability Insurance				527.00	952.00	\$	450	(502.00)
Marketing					-	\$	100	100.00
Membership Recruiting	25.00			-	125.00	\$	300	175.00
Miscellaneous					100.00	\$	50	(50.00)
Office	63.08	244.36	30.99	732.55	1,765.19	\$	2,300	534.81
Personal Affairs					-	\$	-	-
Postage & Delivery	111.95		137.75	93.75	801.20	\$	1,250	448.80
ROTC					187.35	\$	200	12.65
Social Events		418.00	2,951.00	2,034.12	8,828.12	\$	12,500	3,671.88
Solitaires					-	\$	125	125.00
Special Activities					-	\$	600	600.00
Telephone	144.19	134.59	134.55	166.35	1,383.98	\$	1,400	16.02
Trans To Outreach	300.00		450.00	164.00	7,907.22	\$	6,000	(1,907.22)
Volunteer Recogn					-	\$	100	100.00
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TOTAL OUTFLOWS	2,381.57	4,057.40	5,472.26	5,545.53	43,269.15	\$	51,925	8,655.85
Surplus/(Deficit)	(469.57)	4,751.60	(3,252.26)	(3,958.53)	8,712.45		(905.00)	9,617.45

Reserve Balances:

RESERVE BALANCES	30-Jun-13	31-Jul-13	31-Aug-13	30-Sep-13
Outreach				
RBFCU				
Savings	\$ 306.32	\$ 306.47	\$ 306.47	\$ 306.47
Money Market	\$15,330.08	\$15,334.68	\$ 9,788.59	\$ 9,791.57
Checking	\$ 2,514.00	\$ 514.38	\$ 514.38	\$ 678.38
Certificates	\$ 9,277.36	\$ 9,284.31	\$ 9,291.49	\$ 9,298.68
Total	\$27,427.76	\$25,439.84	\$19,900.93	\$20,075.10
Chapter Operations				
Broadway	\$20,785.46	\$26,412.06	\$33,034.80	\$31,682.82
USAA	<u>\$15,755.67</u>	\$15,755.67	<u>\$15,774.71</u>	<u>\$15,774.71</u>
Total	\$36,541.13	\$42,167.73	\$48,809.51	\$47,457.53

Executive VP Operations: LTC Bill Goforth - Absent. No report.

Vice President Administration: LTC Jim Webb – Currently working on verifying contact information for local high schools in preparation for next year's JROTC presentations.

VP Membership: LTC Randy Hoff — Reviewed Membership chart: Active Duty 437, Auxiliary 216, Former 16, Retired 842 for a total of 1511 members. Has received box of recruiting materials for the Retiree Appreciation Day which has since been cancelled. Credit has been received for 264 of the 355 new members submitted. Discussed the differences between MOAA national and chapter philosophies of recruitment and retention.

VP Programs: (Open) – Oktoberfest on 24 October at Parr Club, November with Sheriff Pamerleau at the Ft Sam Golf Club. Begining to look at 21014 programming. Submit any speaker suggestions to Jim. Two members signed up for the Collette trip to New England and have received notification that a check will be on its way totaling \$475.80.

Buddy Program Status – Encouraged all to seek out a deputy.

Staff Reports

VP Public Relations/Marketing: (Open). No report.

VP Legislative Affairs: Col Al Cote – Absent. Jim Cunningham met with Representative Menendez to discuss potential legislative items for the next session.

VP Logistics: LtCol Fred Koechley – Absent - No report.

Duty Officer: Col Irene Collier – No report.

Editor/VGSAA Rep: Col Kerry Green – No report. On vacation 18-25 October. Noted The Affiliate produced by MOAA national will only be available in electronic format beginning with the next issue (November).

Webmaster: Col Bill Hudson - Absent.

Administration: Trish Meserve – Requested calendar updates.

Historian: Col Janice Edgerson – No report.

ARC Satellite Chapter: MG Chuck Honore - Absent. No report.

Transition Liaison Officer: Col David Patrick – Absent. No report.

Special Activities Representative: Susie Tolman – There were no representatives from the chapter at the last VAC meeting. Commissary will provide items for the VA Christmas Goodie Bags on Nov 15, may need space for storage. December 2nd is date chosen to decorate the Hospice wards.

AFV Satellite: CAPT Bill Knehans – Will attempt to motivate current chapter members and approach MOAA national members when list is received. Will provide budget needed for possible Wine & Cheese evening. AFV produces a bi weekly newsletter, plans to submit an article that can also be included in The Lariat. Will also work with Pat Shecter on a possible Solitaires event.

Advertising Coordinator: (Open). Plan to review rate structure during December Planning session.

Volunteer Coordinator: (Open). No report.

Solitaires: Pat Shecter – Wine Tasting at Independence Hill on Oct 23 followed by early supper at Stonewerks. 12 folks attended the Toyota Tour, Bill Strout to do the write up for The Lariat. Rackspace Tour still in the works.

VP Personal Affairs: Col Stu Myers – One death reported last month.

Chaplain: Chaplain Taylor – No report.

Old Business:

None

New Business:

- 1) Dan Cummings was approached by First Command re their matching our scholarship. Awareness needed due to their past business dealings.
- 2) Kerry Green made a motion was made to investigate cost of new computer for the office, seconded by Irene Collier. Max amount set was \$1,000.
- 3) Chapter sent letter of support regarding the low cost housing project proposed for disabled veterans at the old Pecan Golf Course. 84 of the 254 units would be earmarked for disabled veterans.
- 4) Met with Senator Davies along with SACVF, VAV, VFW to discuss veterans & military issues. Media was prohibited.

MEETING ADJOURNED at 10:58am.

Next regular staff meeting scheduled for Thursday, Nov 7th at MOAA-AC Offices at 9am.

Next Board meeting Weds 13 November 10am.

Col David Patrick, USAF (Ret), Secretary