#### MILITARY OFFICERS ASSOCIATION OF AMERICA

# ALAMO CHAPTER P. O. Box 340497 Ft Sam Houston, Texas 78234 (210) 228-9955 MINUTES OF STAFF MEETING

#### Thursday 7 December 2023

Meeting was called to order by Chapter President, Kitty Meyers. A quorum was present and acting throughout the meeting.

**Attendees:** Col Brian Afflerbaugh, Col Peter Hunt, Col David Patrick, Col Felix Santiago, Col Lisa Skopal, Lt Col Kathie Estrada, Lt Col Kitty Meyers, Col Dan Van Syoc, MAJ Jim Cunningham, Trish Meserve.

Invocation and pledge by Jim Cunningham.

**Secretary:** The minutes from 2 November 2023 meeting were approved for filing.

**Treasurer:** Col Brad Barnhart – Absent. The Operations account continues to look very strong and sends us into the new year in very good standing even though we didn't take any income from the golf tournament. Membership income will be right where we predicted with multiple categories making up a slight shortage in the retire renewal. Merchandise sales were double what we expected, but the big successes were advertising and corporate sponsorships - together over \$10K above expected income.

On the expense side, the PayPal fee was high due to the large number of donations. Office expenses and postage were also high, those are something we should look at in the new year. Overall, we'll be \$7,500 in the black this year with no income from the golf tournament -- success!

Side note, Ed Marvin asked us to look at opening another CD with RBFCU. We have \$29K in cash at Broadway Bank, I recommend putting \$15K in a new CD for 12 months at RBFCU. Comparing Broadway and RBFCU, the CD rates at RBFCU are more than half a percentage point higher (4.32 vs 4.90).

Motion was made by Lisa Skopal to open up another Operations CD, seconded by Jim Cunningham. Approved unanimously. Jim Cunningham is tasked to open up a new RBFCU for Operations.

Presentation of the golf proceeds to the USO for the Warrior & Family Support Center will take place at the January luncheon.

## Alamo Chapter Educational Foundation ACEF (501(C)3)

	<u>January</u>	February	March	April	May	<u>June</u>	July	August	September	October	November	December	YTD	2023 Budget	Variance
Donations (prior month)	810.00	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00	590.00	565.00	920.00		6,331.00	_	6,331.00
Donations - Checks	275.00	50.00	10,000.00		425.00	100.00	25.00	430.00	125.00		1,561.00		12,991.00		12,991.00
Donations - Online (Sq & PP)		100.00					50.00	100.00	200.00		350.00		800.00		800.00
Amazon Smile		21.87			25.27								47.14		47.14
Other/Dividend		0.01	44.92	13.11	13.11	14.14	15.05	16.15	16.73		27.54		160.76		160.76
Golf Tournament											15,274.90		15,274.90		
TOTAL INFLOW	1,085.00	1,371.88	10,259.92	479.11	738.38	414.14	700.05	926.15	931.73	565.00	18,133.44	-	35,604.80		20,329.90
<u>OUTFLOWS</u>															
Other															
Bank Fee															
Big Give Fee															
Golf Administration													-		-
PavPal Fee		3,38					1.94		3,38		11.10		19.80		19.80
Square Fee								3.08	3.65				6.73		6.73
Charity															
Warrior & Family Support Ctr			9,634.54										9,634.54		9,634.54
Total Outflow (Other & Charity)	-	3.38	9,634.54	-	-	-	1.94	3.08	7.03	-	11.10	-	9,661.07	\$ -	9,661.07
Scholarship Program															
JROTC Admin & Awards Luncheon		731.50	959.64				606.95						2.298.09	\$ 2.000.00	298.09
ROTC Leadership Development				\$ 3,000									3,000.00	\$ 3,000.00	
Col Torrey			1,000										1,000.00	\$ 1,000.00	-
Chapter (Jim & Cheryl Cunningham)					1,000								1,000.00	\$ 1,000.00	-
Gen Herring (JROTC) "Let's Go"							1,000						1,000.00	\$ 1,000.00	-
Col McCarthy (JROTC) "Let's Go"			1,000										1,000.00	\$ 1,000.00	-
Susie Tolman (JROTC) "Let's Go"					1,000								1,000.00	\$ 1,000.00	
MajGen Dave & Carrie Garza "Let's G	io"		3,000	3,000		1,000							7,000.00	\$ 7,000.00	-
ROTC			7,000	8,000	3,000								18,000.00	\$ 17,000.00	1,000.00
ROTC Ed & Ruby Marvin			1,000											\$ 1,000.00	_
Total Scholarship Program	-	731.50	13,959.64	14,000.00	5,000.00	1,000.00	1,606.95	-	-	-	-	-	36,298.09	\$ 35,000.00	1,298.09
TOTAL OUTFLOW	0.00	734.88	23,594.18	14,000.00	5,000.00	1,000.00	1,608.89	3.08	7.03	0.00	11.10	0.00	45,959.16	\$ 35,000.00	10,959.16
Decrease/Increase	1,085.00	637.00	(13,334.26)	(13,520.89)	(4,261.62)	(585.86)	(908.84)	923.07	924.70	565.00	18,122.34	-	(10,354.36)	\$ (35,000.00)	24,645.64

## Operations (501(C)4)

## Inflows:

	<u>January</u>	February	March	<u>April</u>	May	<u>June</u>	<u>July</u>	August	Sept	Oct	Nov	Dec	YTD	2023 Budget	Variance	YTD 2022
Membership Dues																
MOAA National	330												\$330.00	\$ -	\$330.00	410.00
Austin Chapter													\$0.00	\$ -	\$0.00	-
New Surv Sp											25.00		\$25.00	\$ 25	\$0.00	25.00
New Retired	75.00	50.00	75.00	25,00		100,00	25.00	75,00	50,00	25.00	25,00		\$525,00	\$ 500	\$25.00	250,00
New Active Duty		25.00			50.00								\$75.00	\$ 100	-\$25.00	100.00
New Former													\$0.00	\$ 50	-\$50.00	75.00
New FOC		25.00											\$25.00	\$ -	\$25.00	-
Renewal Surv Sp	200,00	175.00	125.00		50,00	100.00	50,00		25.00	150.00	50,00		\$925,00	\$ 1,000	-\$75.00	1,125.00
Renewal Retired	1,575.00	900.00	675.00	400.00	650.00	700.00	900.00	900.00	1,000.00	1,000.00	900.00		\$9,600.00	\$ 11,250	-\$1,650.00	9,700.00
Renewal Active Duty	75.00	25.00	25.00	25.00	25.00	25.00		75.00	25.00				\$300.00	\$ 100	\$200.00	525.00
Renewal Former			25.00	25.00	25.00	75.00	25.00						\$175.00	\$ 100	\$75.00	425.00
Renewal FOC											25.00		\$25.00	\$ 75	-\$50.00	25,00
Total	\$ 2,255.00	\$ 1,200.00	\$ 925.00	\$ 475.00	\$ 800.00	\$ 1,000.00	\$ 1,000.00	\$ 1,050.00	\$ 1,100.00	\$ 1,175.00	\$ 1,025.00	\$ -	\$11,980.00	\$ 13,200	-\$1,220.00	\$ 12,635.00
Non-Dues Revenue																
Golf Tournament													\$0.00	\$ 5,000	-\$5,000.00	-
Travel Awards					10.00								\$10.00		\$10.00	15.00
Merchandise (Coins/Shirts)	30.00	60.00		60.00	25.00	30.00		180.00	60.00		50.00		\$495.00	\$ 250	\$245.00	335.00
Advertising Lariat	3,245.00	375.01	275.00	275.00	275.00	275.00	275.00	1,895.00	275.00	2,255.00	275.00		\$9,695.01	\$ 4,000	\$5,695.01	6,490.00
Corporate Partnership	\$ 750.00		\$ 350.00	\$ 250.00	\$ 750.00		\$ 500.00	\$ 1,000.00		\$ 250.00	\$ 100.00		\$3,950.00	\$ 1,000	\$2,950.00	3,200.00
Donations to Chapter	1,450.00	610.00	356.00	350.00	345.00	555.00	5,573.00	3,085.00	830.00	365.00	1,767.00		\$15,286.00	\$ 7,500	\$7,786.00	9,906.00
Donations to ACEF	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00	590.00	565.00	920.00	1,095.00		\$6,616.00	\$ 7,000	-\$384.00	7,276.00
Social Events	2,334.00	1,434.00	1,820.00	1,054.00	1,408.00	288.00	574.00	1,644.00	772.00	280.00	2,451.00		\$14,059.00	\$ 12,500	\$1,559.00	11,614.40
	\$ 9,009.00	\$ 2,694.01	\$ 3,267.00	\$ 2,264.00	\$ 3,113.00	\$ 1,758.00	\$ 7,302.00	\$ 8,394.00	\$ 2,502.00	\$ 4,070.00	\$ 5,738.00	\$ -	\$50,111.01	\$ 37,250	\$12,861.01	38,836.40
TOTAL INCOME	\$11,264.00	\$3,894.01	\$4,192.00	\$2,264.00	\$3,113.00	\$2,758.00	\$8,302.00	\$9,444.00	\$3,602.00	\$5,245.00	\$6,763.00	\$0.00	\$62,091.01	\$ 50,450	\$11,641.01	\$ 51,471.40

## **Outflows:**

	<u>Jan</u>	Feb	Mar	<u>Apr</u>	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2023 Budget	Variance	YTD 2022
Bank Charge						13.58				17.19			30.77	\$ -	(30.77)	
Copier Mntn Agreement				691.00									691.00	\$ 700	9.00	691.00
PayPal Service Fee	176.54	81.30	106.57	118.92	95.57	62.45	92.85	147.40	122.86	116.50	226.23		1,347.19	\$ 750	(597.19)	1,075.76
Square Service Fee	43.05	22.39	25.98	20.98	25.02	13.61	31.57	81.32	117.72	108.85	33.75		524.24	\$ 600	75.76	560.47
D&O Insurance								685.00					685.00	\$ 650	653.00	653.00
Dues & Subscription	717.00	544.25											1,261.25	\$ 1,500	238.75	1,352.17
Contractor Incentive													-	\$ -	-	1,500.00
Independent Contr	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66	1,906.66		20,973.26	\$ 22,880	1,906.74	20,020.00
Liability Insurance		487.00											487.00	\$ 500	13.00	487.00
Marketing					111.25	(111.25)							-	\$ 400	400.00	-
Merchandise (Coins/Shirts)										1075.06			1,075.06	\$ 1,000	(75.06)	-
Office	110.95	528.14	275.24		418.13	595.85	775.42	675.63	12.41	348.44	392.85		4,133.06	\$ 3,000	(1,133.06)	4,132.59
Postage & Delivery	302.10	317.20	2.15	1.30	317.20	317.20	332.30	398.30	341.30		796.60		3,125.65	\$ 1,750	(1,375.65)	1,616.90
Social Events	1,742.36	-	974.00	4,048.82	1,206.00	879.20	-	1,118.00	1,110.00		1,452.76		12,531.14	\$ 12,500	(31.14)	11,030.72
Special Activities		-			86.00		(86.00)						-	\$ -	-	-
Telephone	153.24	153.24	153.24	305.74	-	76.63	114.71	114.71	114.71	115.03	150.86		1,452.11	\$ 2,000	547.89	1,712.47
Trans to ACEF	810.00	1,200.00	215.00	466.00	275.00	300.00	610.00	380.00	590.00	565.00	920.00		6,331.00	\$ 7,000	669.00	9,431.00
Volunteer Recognition													-			
TOTAL Outflow	\$ 5,961.90	\$ 5,240.18	\$ 3,658.84	\$ 7,559.42	\$ 4,440.83	\$ 4,040.35	\$ 3,777.51	\$ 5,507.02	\$ 4,315.66	\$ 4,252.73	\$ 5,879.71	\$ -	\$54,634.15	\$ 55,230	-\$595.85	54,263.08
Surplus/(Deficit)	\$5,302.10	-\$1,346.17	\$533.16	-\$5,295.42	-\$1,327.83	-\$1,282.35	\$4,524.49	\$3,936.98	-\$713.66	\$992.27	\$883.29	\$0.00	\$7,456.86	-\$4,780.00	\$12,236,86	\$ (2,791.68)

## **Cash Balances:**

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00		
Money Market	\$ 38,163.05	\$ 31,776.57	\$ 8,085.85	\$ 8,564.41	\$ 9,303.93	\$ 9,717.98	\$ 10,418.50	\$ 10,964.65	\$11,896.36	\$ 28,324.85	\$ 30,824.85		
Checking	\$ 100.01	\$ 9,734.72	\$ 21,041.22	\$ 6,046.77	\$ 3,041.40	\$ 2,041.49	\$ 432.63	\$ 429.27	\$ 422.26	\$ 200.03	\$ 200.03		
Certificates	\$ 10,461.62	\$ 10,475.66	\$ 10,503.06	\$ 10,533.62	\$ 10,565.29	\$ 10,596.03	\$ 10,627.89	\$ 10,659.84	\$10,694.23	\$ 10,766.20	\$10,766.20		
Total	\$ 48,734.68	\$ 51,996.95	\$ 39,640.13	\$ 25,154.80	\$ 22,920.62	\$ 22,365.50	\$ 21,489.02	\$ 22,063.76	\$23,022.85	\$ 39,301.08	\$41,801.08	\$ -	
Chapter Operations													
Broadway	\$ 28,074.70	\$ 25,836.46	\$ 26,369.62	\$ 21,549.20	\$ 20,996.37	\$ 19,714.02	\$ 24,238.51	\$ 34,030.49	\$35,006.83	\$ 51,800.70	\$ 29,337.39		
RBFCU CD's	\$ 17,199.91	\$ 17,233.77	\$ 17,271.33	<u>\$ 17,308.52</u>	<u>\$ 17,352.10</u>	<u>\$ 17,394.38</u>	<u>\$ 17,438.19</u>	<u>\$ 17,482.11</u>	\$17,524.72	<u>\$ 17,570.06</u>	<u>\$ 17,624.40</u>		
Total	\$ 45,274.61	\$ 43,070.23	\$ 43,640.95	\$ 38,857.72	\$ 38,348.47	\$ 37,108.40	\$ 41,676.70	\$ 51,512.60	\$52,531.55	\$ 69,370.76	\$ 46,961.79	\$ -	
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows	\$ 2,136.00	\$ 1,128.00	\$ 1,964.00	\$ 964.00	\$ 1,138.00	\$ 1,030.00	\$ -	\$ 1,858.00	\$ 1,150.00		\$ 1,357.00	\$ 1,334.00	\$14,059.00
Outflows	\$ 1,742.36	\$ 974.00	\$ 2,606.08	\$ 1,442.74	\$ 1,206.00	\$ 897.20	\$ -	\$ 1,118.00	\$ 1,110.00		\$ 1,452.76		\$12,549.14
Variance	\$ 393.64	\$ 154.00	\$ (642.08)	\$ (478.74)	\$ (68.00)	\$ 132.80	\$ -	\$ 740.00	\$ 40.00	\$ -	\$ (95.76)	\$ 1,334.00	\$ 1,509.86

#### Golf:

	<u>Jan</u>	E	eb	Mar	April	N	<u>Nay</u>	Ju	ne	July	Aug	Sept	Oct	Nov	Dec	2023 YTD	2023 Budget	<u>Variance</u>	2022 Actual
Income:																			
Sponsorship											2,825.00		12,250.00	2,500.00		17,575.00	30,000.00	12,425.00	20,150.00
Donation											400.00	575.00	983.00			1,958.00	1,500.00	(458.00)	975.00
Entry Donation Warrior @\$160											960.00	1,280.00	640.00			2,880.00	3,200.00	320.00	4,040.00
Entry Fee Player											1,120.00	3,360.00	2,560.00			7,040.00	16,000.00	8,960.00	8,240.00
Super Tickets @ \$50											550.00	400.00	1,800.00			2,750.00	5,000.00	2,250.00	3,800.00
Silent Auction													1,260.00	105.00		1,365.00	2,000.00	635.00	1,520.00
Tota	1 \$	- \$	-	\$ -	\$ -	\$	-	\$	-	\$ -	\$ 5,855.00	\$ 5,615.00	\$ 19,493.00	\$ 2,605.00	\$ -	\$33,568.00	\$57,700.00	\$24,132.00	\$38,725.00
Expenses:						_													
Green Fees 120 @ \$65														5,200,00		5,200.00	7,800.00	2.600.00	5,500,00
Quarry Golf Club Extras	Beverag	es 199 @	\$3. 57	@ \$3.70	12@\$2.77	7 93@ 9	\$3.70							588.24		588.24		161.76	597.00
Lunch (Donated)																-	-	-	-
Awards Dinner 105 @ \$30 (incl	aratuity) 1	00@\$27	+\$658.	46										3.358.46		3,358.46	3,600.00	241.54	2.941.40
Banquet Room Clean Up Fee														250.00		250.00	250.00	_	250.00
Player Prizes (16 x \$100, 4 x \$	50) (24)													1.280.00		1,280.00	3,000.00	1.720.00	2,100.00
Discount (20%)	T															_	(600.00)	(600,00)	(420.00
Banner/Signage														149.00		149.00		51,00	179.00
Cling for Beverage Carts														12.00		12.00		3.00	-
Hole Signage etc (20 @\$25)														168.00		168.00		332.00	100.00
Hole in One Ins														276.00		276.00		149.00	425.00
Goodie Bag Items 150 @ \$21.5	0 + 36 dz	Balls										3,750,00		666.00		4,416.00	3,750.00	(666,00)	3,225.00
Super Tickets 100 @ 8.50														850.00		850.00			600.00
Shipping												175.00		120.40		295.40	700.00	404.60	503.75
Photographer														250.00		250.00		-	250.00
Quarry Staff Tip													200.00			200.00	300.00	100.00	200.00
Golf Pro Consultant													1.000.00	-		1.000.00	1.000.00	-	1.000.00
Tota	1 \$	- \$	-	\$ -	\$ -	\$	-	\$	-	\$ -	\$ -	\$ 3,925.00	\$ 1,200.00	\$ 13,168.10	\$ -	\$ 18,293.10	\$ 22,790.00	\$ 4,396.90	\$ 17,451.15
															Net:	\$15,274.90	\$7,515.10	-\$7,759.80	\$21,273.85
															-20% MOAA:			,,,	\$ 4.254.77
															Balance:	\$12,219,92			\$ 17.019.08
														18-9=	=9 Warriors:	\$1,440.00			\$ 2,250.00
															Balance:				\$ 14,769.08
					(2019 \$8	.125 ea	ich. 20	21 \$12	600 e	ach, 2022	Sch \$7384.54. V	VESC \$9634.5	1)			,			,
					,		,					,	50%		Scholarship:	\$ 5,389.96			\$ 7,384.54
						+							50%		WFSC:	\$ 5.389.96			\$ 7.384.54
						_							3076		VVI 30.	\$1,440.00			2.250.00
																\$ 6.829.96			\$ 9,634.54

**VP Membership:** COL Felix Santiago, USA (Ret) – Membership chart shows a total membership of 854, an increase in 1.5%; Active Duty at 113, Surviving Spouses at 127, Former at 23, Retired at 587 and Friends of the Chapter at 4. As the fiscal year end approaches, we are striving to increase the paid memberships category, which doesn't change much and is always over 75%. Currently at 82%.

Upon analysis 28% of members donated monies to the chapter and 12% gave more than \$100. 70% of the membership gains come from the monthly NRT reports.

Noteworthy at MOAA national is Erin Stone, Director of Chapter & Council Affairs is being replaced by Frank Michaels.

Staff members will contact some of the members listed on the Final Final email listing.

**VP Programs:** Col David Patrick, USAF (Ret) – Reviewed the ratings and comments from the previous month's event which are shared with the location's catering team. Room temperature and food quality vs price were highlighted this month. Met with Brian Ellis, Ft Sam Golf Club manager, to confirm the 2024 pricing. They are adjusting internally to keep the price the same for us at \$23.13 per person for soup, salad, sandwich and dessert. Coldness of the room is always an issue; HVAC system currently can only be set permanently on a/c or heat and due to Texas weather a/c was chosen. Brian to investigate providing portable heaters. For the upcoming Holiday luncheon Kitty will get the Christmas Cookies, and an honorarium check for \$100 will

For the upcoming Holiday luncheon Kitty will get the Christmas Cookies, and an honorarium check for \$100 will be given to the choir.

Continuing to work on filling the rest of 2024 programs with speakers.

Brian Afflerbaugh has confirmed he will submit his name for program chair in the 2025 elections and will be shadowing David until then.

**VP Legislative Affairs:** Maj Jim Cunningham, USA (Ret) – At the Federal level the NDAA is low on their list of priorities and again a shutdown is looming early next year.

At the state level the 4<sup>th</sup> special session has ended with no wins for Governor Abbott

**VP Marketing and Development:** Col Lisa Skopal, USAF (Ret) – Lisa is generally working the smaller companies for corporate partnerships, and the MACEF Board will concentrate on the larger ones, so opportunities should increase next year.

**President:** Lt Col Kitty Meyers, USAF (Ret) – Planning and preparation for General Kelly's visit in January are all consuming and ongoing.

#### Scorecard 2023

For the year end wrap up and to present to the Board need a synopsis from each Priority Lead to succinctly cover the progress made in 2023. Presentations to the Board will be more strategic rather than the detailed version now currently used. The chapter Board is focused on the advocacy role in the community.

#### Scorecard 2024

Most current version reviewed for accuracy and will be submitted to the Board.

### **Staff Reports**

Editor: Lt Col Juliet Chelkowski, USMC (Ret) - Absent. No report.

**VAC/VGSAA Rep:** Maj Jim Cunningham, USA (Ret) – Nothing to report.

Army Chief of Staff's Retiree Council Washington DC & JBSA Retirees Council: COL Felix Santiago, USA (Ret) – Felix submitted an article to the Army Echo that has an audience of 1.2m. Retiree Day at JBSA Lackland is planned for February or March.

Historian: (Open) No report.

**Transition Liaison Officer:** Lt Col Kitty Meyers, USAF (Ret) – Continuing with Transition Counseling, and working Transition with the JBSA Alliance team. Kitty is included in a Transition article in the Military Officer magazine. It was suggested it should be distributed to transitioning folks, and Kitty will research the copyright/legality of doing this.

Active-Duty Liaison Officer: Rachel Johnson, LT, USCG – Absent. No report.

**Scholarship/JROTC:** Col Peter Hunt, USAF (Ret) – Second meeting to be held today to stuff the awards packets to the JROTC units, including 19 in the Austin area. Dan Van Syoc and Aaron Ffrench have been working on updating the contact list.

Pete to obtain the criteria behind the Unit commanders choosing their nominees for the awards. Next meeting will be to score the applications. Membership applications are being included in the packets for the instructors and the 3&4<sup>th</sup> year cadets.

**Blue Skies of Texas Satellite Chapter Representative:** Col Dan Van Syoc, USAF (Ret) – Will team up with Kathie Estrada to connect with both BST East and West contacts to encourage satellite chapter news, events and protocols.

**ARC Satellite Chapter Representative:** Col Joe Morgan, USAF (Ret) – Absent. No report.

Volunteer Coordinator: Col Pete Schaub, USAF (Ret) – Absent. No report.

Surviving Spouse Coordinator: LTC Martin Garcia, USA (Ret) – Absent. No report.

VP Personal Affairs: CAPT Cora Bayle Cox, USN (Ret) – Absent. No report.

**VP Public Relations/Marketing:** LtCol Kathie Estrada USAF (Ret) – Retiring from BST next month. The suggestion of a press release be sent to Sig Christianson of Express News Military Affairs section regarding General Kelly's visit was met with enthusiasm. Currently there is only one staff person at BST that is former military.

**Administration:** Trish Meserve – December renewals consist of 104, of which 62 are to be mailed. 13 are slated to be deleted. Current sign-ups for the next Holiday luncheon are 79, but several regulars have not signed up. Advised there a couple of folks affected by website issues seemingly their browsers are not clearing their cache so old versions of events are present. Bill Hudson to work on fix from our end.

#### **Old Business:**

1. January 11<sup>th</sup> luncheon with General Kelly. His schedule will be tight. Satellite chapter get together at BST from 9-10:30am, then to Chapter luncheon at Ft Sam Golf Club, followed by meeting at chapter office to meet with both Boards from 2-4 to receive a briefing by the exec staff on the chapter (largest chapter, good reputation, only one to have paid administrative support, only one to have an office on a military installation, largest catchment area covering 83k square miles (only 10 states are larger), etc. Details on his end are still fluid; unsure if his wife, Garrity, will accompany him, or whether he will require transportation. Plans should firm up next week when he is back in the office. Notifications of his visit are being sent to JBSA Commander General Driggers, Army North Commander General Evans and AETC commanders.

Suggestion was made by Felix to tape General Kelly's presentation at the luncheon and use it as a marketing, recruitment and retention tool. Trish to request quote from Golf photographer Marty Waddy.

#### **New Business:**

- 1. Levels of Excellence awards application date has been moved to March 1, instead of May. Staff input is needed before December 31 for Kitty to write up the report and submit by end January. Submittal link opens next week on MOAA website and Kitty to send requirements once reviewed.
- 2. JBSA Randolph Air Show Fundraising opportunity discussed at length but the decision made was that it was not a viable event, taking too many people and actual recruiting would be difficult as many civilians also attend.

## MEETING ADJOURNED at 11.30pm.

Next Foundation Board (MACEF) Meeting – Tuesday Dec 12 at 2pm Next Chapter Board Meeting – Wednesday Dec 20 at 10am Next Staff Meeting – Thursday Jan 4 at 10am Next Scholarship Meeting – Thursday Jan 25 at 1pm Next Golf meeting TBD

Col David Patrick, USAF (Ret)